

# Commercial Center Valuation Report

## (Gallery Mall)

Al - Salihiyah District, Tabuk

31 December 2025



Deposit code to the platform qima

Submitted to: Al-khabeer Capital  
(Awal Al Malqa Real Estate Company)

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## Part 1

# Executive Summary

# 1 | Executive Summary

| Salient fact and assumptions and IVS 2025 and regulatory compliance |                                                |                                                                                                                                                                                                                                                                                                                                                                                                                               |                                        |                                                                                                                                                                       |
|---------------------------------------------------------------------|------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Identity of the client                                              | Addressee (to whom the report is addressed)    | Al Khabeer Capital (Awal Al Malqa Real Estate Company)                                                                                                                                                                                                                                                                                                                                                                        | Other users                            | -                                                                                                                                                                     |
|                                                                     | Contact person                                 | -                                                                                                                                                                                                                                                                                                                                                                                                                             | Contact information                    | -                                                                                                                                                                     |
| Assets being valued                                                 | Assets name                                    | Commercial center (Gallery Mall)                                                                                                                                                                                                                                                                                                                                                                                              | Interest to be valued                  | Leasehold                                                                                                                                                             |
|                                                                     | Location                                       | <a href="https://maps.app.goo.gl/FjzjmnKotUFBZbhca">https://maps.app.goo.gl/FjzjmnKotUFBZbhca</a>                                                                                                                                                                                                                                                                                                                             |                                        |                                                                                                                                                                       |
| Valuation standards                                                 | International Valuation Standards 2025         | Unless otherwise stated, the valuation assignment is conducted in accordance with the regulations, executive guidelines, circulars, and directives issued by the Saudi Authority for Accredited Valuers (TAQEEM), as well as the latest edition of the International Valuation Standards (IVS 2025).                                                                                                                          |                                        |                                                                                                                                                                       |
| Valuation                                                           | Purpose of valuation                           | REIT periodic valuation for the Capital Market Authority                                                                                                                                                                                                                                                                                                                                                                      | valuation date                         | 31/12/2025                                                                                                                                                            |
|                                                                     | Inspection date                                | 22/10/2025                                                                                                                                                                                                                                                                                                                                                                                                                    | Approved valuation approach and method | Income approach / Discounted cash flow                                                                                                                                |
|                                                                     | Basis of value                                 | Market Value                                                                                                                                                                                                                                                                                                                                                                                                                  | Premise of value                       | Current use                                                                                                                                                           |
|                                                                     |                                                | According to the International Valuation Standards 2025 (IVS 2025), Market Value is defined as the estimated amount for which an asset or liability should exchange on the valuation date between a willing buyer and a willing seller in an arm's length transaction, after proper marketing, and where both parties act knowledgeably, prudently, and without compulsion.                                                   |                                        | Current use: The current way an asset, liability, or group of assets or liabilities is being used. Current use may, but is not necessarily, the highest and best use. |
| Report                                                              | Reference Number                               | 25106074202                                                                                                                                                                                                                                                                                                                                                                                                                   | Report type                            | Detailed report                                                                                                                                                       |
|                                                                     | Report date                                    | 31/12/2025                                                                                                                                                                                                                                                                                                                                                                                                                    | Report version                         | Final                                                                                                                                                                 |
|                                                                     | Use, publication and distribution restrictions | Valuation processes and reports are confidential to the intended entity and designated recipients for a specific purpose, with no liability assumed toward any third party. This report, in whole or in part, may not be published, referenced in any document, statement, or periodical publication, or communicated to any third party without prior written consent specifying the format and context in which it appears. |                                        |                                                                                                                                                                       |
|                                                                     | Status of Valuers                              | The valuer certifies that there is no actual or potential conflict of interest with any of the parties or properties involved.                                                                                                                                                                                                                                                                                                |                                        |                                                                                                                                                                       |

# 1 | Executive Summary

| Salient fact and assumptions and IVS 2025 and regulatory compliance |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|---------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Investigations and Compliance                                       | Limits on investigations                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | The client was asked to provide us with lease contracts for the subject property or a statement of the property's actual income. Due to the unavailability of this data on the valuation date, the valuation opinion was based on market rent, at the client's request.<br>The client was also asked to provide us with the property's occupancy rate and maintenance and operating expenses. Since this information was not available on the valuation date, we were directed to adopt them based on the prevailing market rates/percentages. |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                                                                     | Limits on analysis                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | As stated in the Limitations on Scope of Work/Research and Investigation, the maintenance and operating expenses were estimated at 25%, based on the prevailing ratios for properties similar to the subject property.                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                                                                     | Limits on inspection                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Nature and sources of information upon which the valuer relies      | <ul style="list-style-type: none"><li>• We have accepted the following documents to be used as input in our valuation assuming they are correct and up to date:</li><li>• These documents -may be referred to in the appendices- are:<ul style="list-style-type: none"><li>◦ A document of waiver of the usufruct of the land on which the subject property is located.</li><li>◦ land lease contract</li><li>◦ Illustration of floor spaces</li></ul></li><li>• Market research and analysis have been undertaken by the valuer.</li><li>• Disclosures of Al Khabeer REIT Fund Manager on the Saudi Tadawul website.</li></ul> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Assumptions and special assumptions                                 | Assumptions                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | IVS's instructions                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | <ul style="list-style-type: none"><li>• These are the facts that are consistent with, or may be consistent with, those existing at the valuation date due to one of the restrictions imposed on the scope of the research or inquiry work conducted by the valuer.</li><li>• All significant assumptions must be reasonable under these circumstances, supported by evidence, and appropriate for the intended use of the valuation in order to provide a valuation that complies with the standards.</li></ul>                                                                                                                                                                                                                                                                            |
|                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Applications in this report                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | <ul style="list-style-type: none"><li>• None (except as indicated in the terms and conditions )</li></ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Assumptions and special assumptions                                 | Special assumptions                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | IVS's instructions                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | <ul style="list-style-type: none"><li>• Assumed facts that differ from the facts existing at the valuation date are referred to as 'special assumptions.' Special assumptions are often used to illustrate the impact of potential changes on the value of an asset. These assumptions are described as 'special' because they indicate to the user of the valuation that the valuation is based on a change in current circumstances, or that they reflect a viewpoint not generally accepted by participants at the valuation date.</li><li>• All significant special assumptions must be reasonable under these circumstances, supported by evidence, and appropriate for the intended use of the valuation in order to provide a valuation that complies with the standards.</li></ul> |
|                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Applications in this report                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | <ul style="list-style-type: none"><li>• None (except as indicated in the terms and conditions )</li></ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |

## 1 | Executive Summary

### Salient fact and assumptions and IVS 2025 and regulatory compliance

|                  |             |                                                                            |
|------------------|-------------|----------------------------------------------------------------------------|
| Opinion of Value | 125,138,000 |                                                                            |
|                  | Written     | Only one hundred twenty-five million one hundred thirty-eight thousand SAR |
|                  | Currency    | ﷲ                                                                          |

| Valuation team                                                  | Role                                                              | Name                       | Signature                                                                           | TAQEEM membership                                   |           |                    |
|-----------------------------------------------------------------|-------------------------------------------------------------------|----------------------------|-------------------------------------------------------------------------------------|-----------------------------------------------------|-----------|--------------------|
| Site inspection and field research                              | Property inspection, its condition, offers, and field survey work | Tariq Abdulrahman Al-blouy |    | 1210003376                                          | Associate | Real Estate Sector |
| Valuation, reporting, desk research, and analysis               | Desk research, calculations, auditing work, and income analysis   | Mohey Mamdouh Abdulaziz    |    | 1220003379                                          | Associate |                    |
| Value review and initial approval                               | Reviewing valuation results and income data                       | Omar Mohammed Babahr       |  | 1220001954                                          | Primary   |                    |
| Signed for and on behalf of Esnad Real Estate Valuation Company |                                                                   | Eng. Almuhammad Alhussami  |  | 1210000934                                          | Primary   |                    |
|                                                                 |                                                                   |                            |                                                                                     | MRICS Registered Valuer<br>Membership No. : 6601494 |           |                    |

### Esnad Real Estate Valuation –Saudi Professional Closed Joint Stock Company -

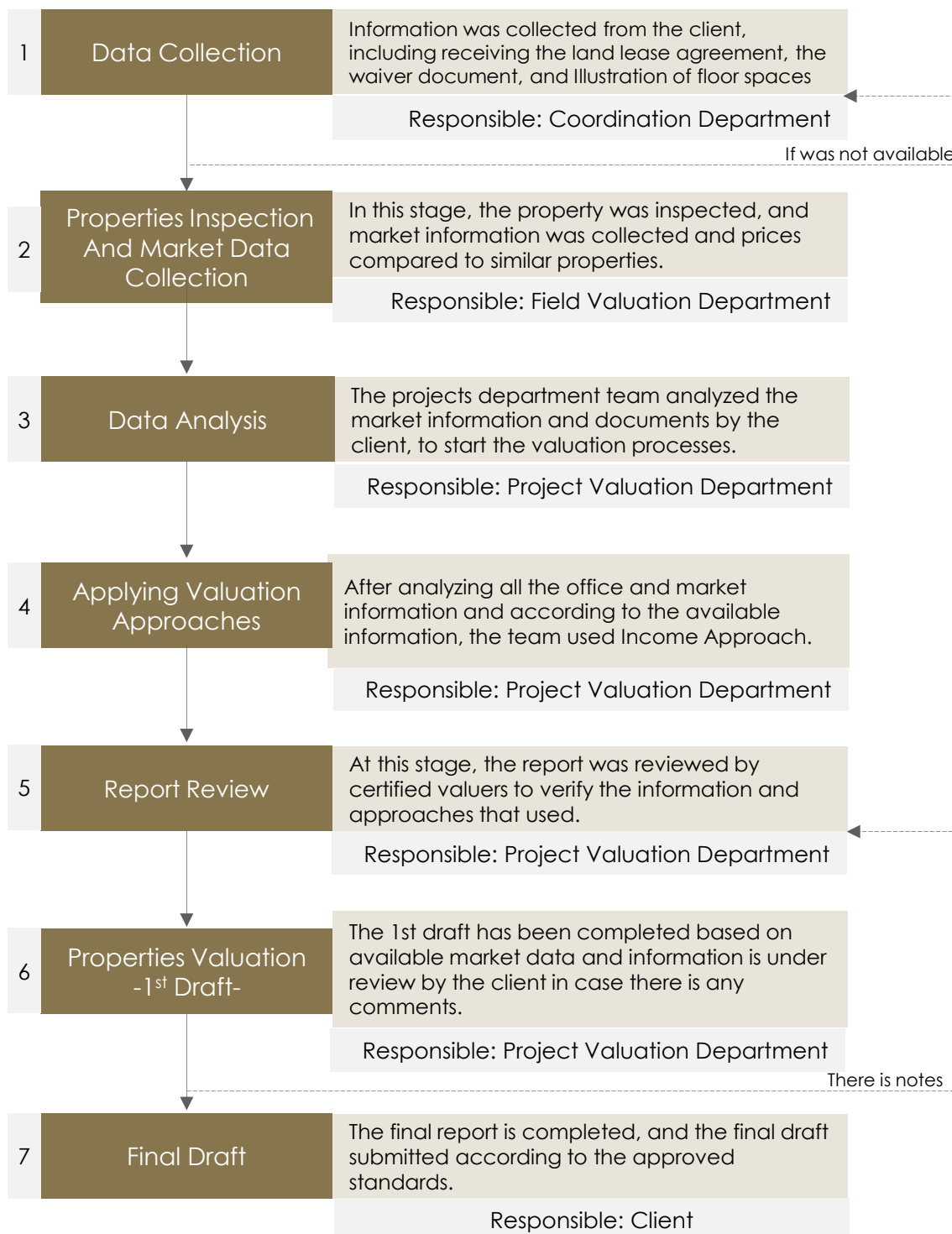
|                                                 |                                                                                      |
|-------------------------------------------------|--------------------------------------------------------------------------------------|
| Membership Number                               | 11000054                                                                             |
| Valuation Sector                                | Real Estate                                                                          |
| Commercial Registration Number                  | 4030297772                                                                           |
| Commercial Registration Date                    | 02/ 03/ 1439 H                                                                       |
| Certified Valuer - TAQEEM membership No.        | 1210000934                                                                           |
| Certified Valuer - TAQEEM membership issue date | 10/11/1438 H                                                                         |
| Company Stamp                                   |  |

## Part 2

# Reporting Methodology

## 2 | Reporting Methodology

Based on the International Valuation Standards ("IVS"), the figure below shows the steps of the valuation process and the mechanism of work for Esnad:

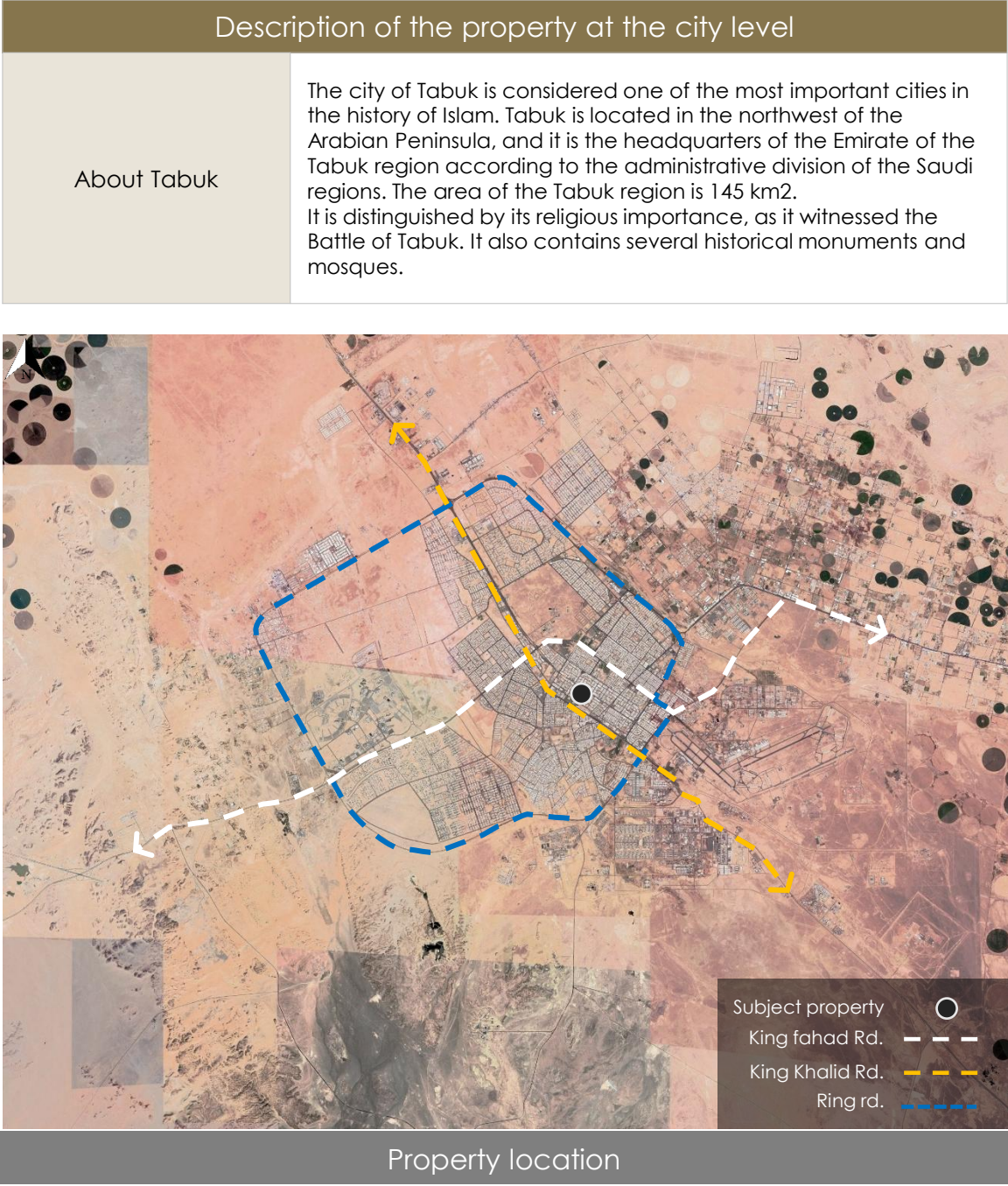


## Part 3

# Asset to be valued

- 3.1 Property Location Analysis
- 3.2 Property description and ownership
- 3.3 Property boundaries
- 3.4 Source of information
- 3.5 Property photos
- 3.6 SWOT Analysis

3.1 | Property Location Analysis

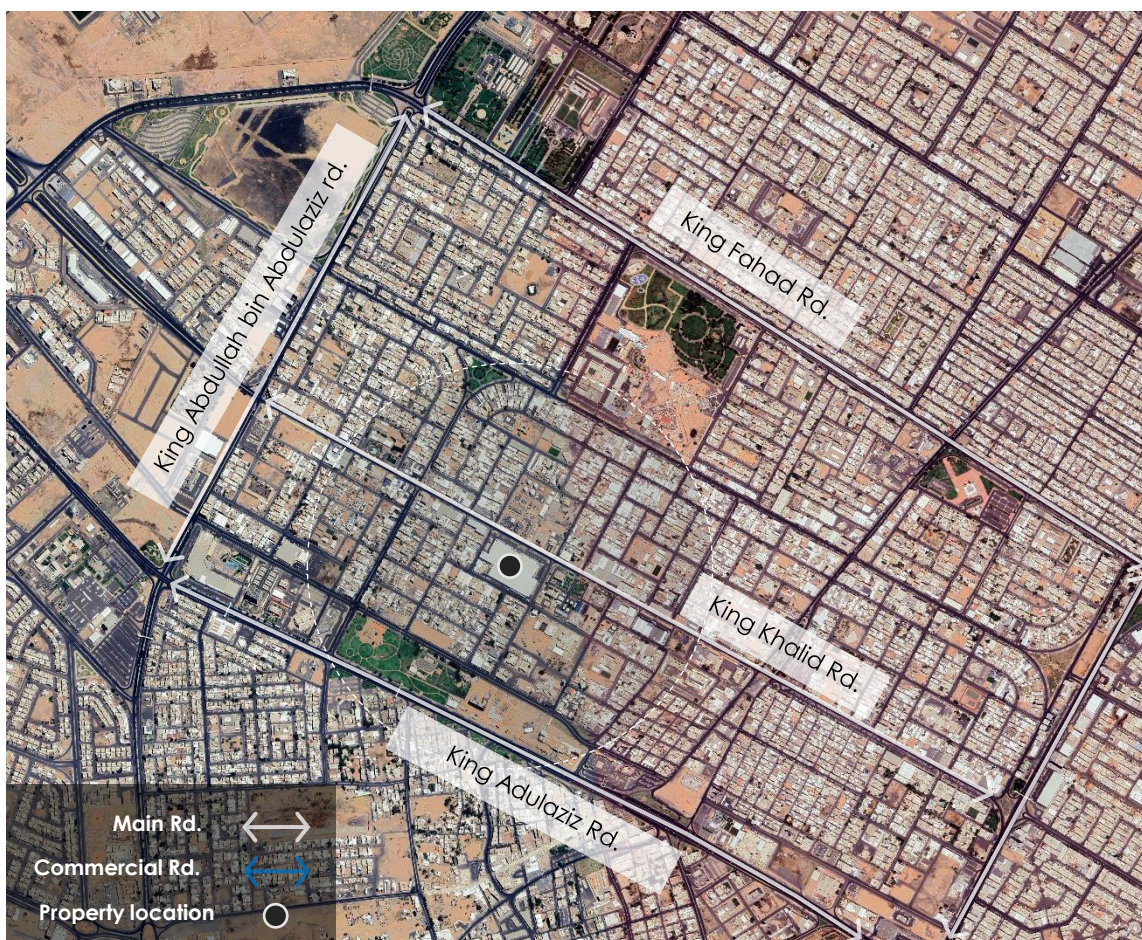


| Distance to attractions          |          |                  |          |
|----------------------------------|----------|------------------|----------|
| Attraction                       | Distance | Attraction       | Distance |
| Pr. Sultan bin Abdulaziz airport | 6.1 km   | Tabuk University | 13.5 km  |
| Rase lake                        | 15.9 km  | Tabuk Park       | 5.9 km   |

### 3.2 | Property Location Analysis

#### Description of the property at the neighborhood level

|                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|-------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Description of the surrounding area | The property area is distinguished by its geographical location at the level of the city of Tabuk, as it is located on several main roads, such as King Fahd Road, King Abdulaziz Road, and King Abdullah bin Abdulaziz Road. The real estate area is also bordered on the northern side by the northern Al-Faisaliah neighborhood and on the southern side by the Al-Saada neighborhood. Likewise, the real estate area is bordered on the eastern side by the old Al-Aziziyah neighborhood, and on the western side by Al-Rajhi neighborhood. |
| About the Neighborhood              | Al-Salihiya neighborhood is located in the center of Tabuk and is distinguished by its geographical location, as it is bordered by several main roads, the most important of which are King Fahd Road, King Abdulaziz Road, and King Abdullah bin Abdulaziz Road.                                                                                                                                                                                                                                                                               |
| Accessibility                       | The area is easily accessible through several roads, the most important of which are King Khaled Road and King Abdul Aziz Road.                                                                                                                                                                                                                                                                                                                                                                                                                 |



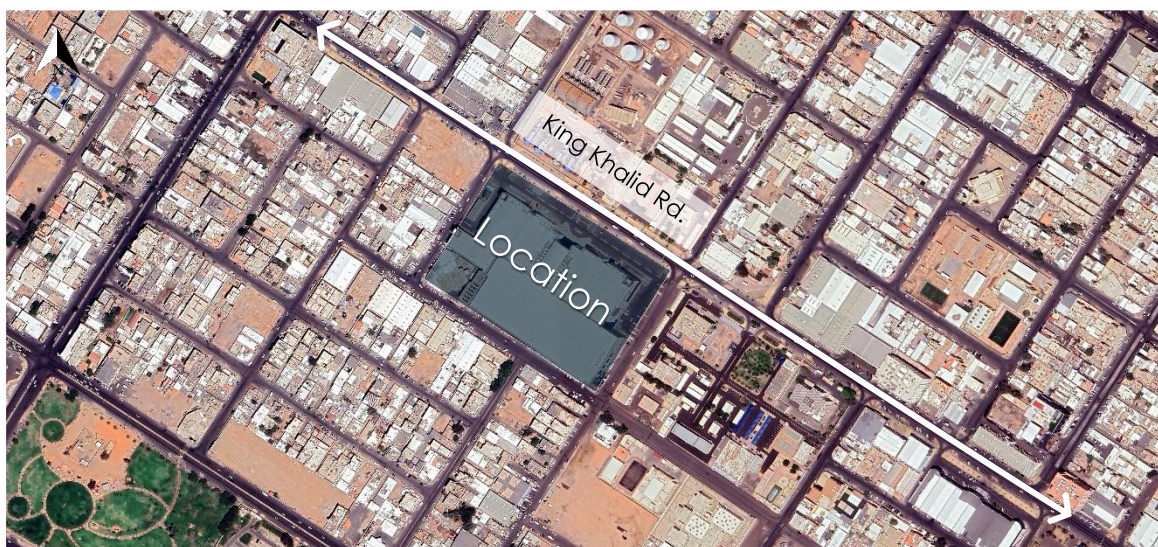
A picture showing the boundaries of the property

### 3.3 Property description and ownership

#### 3.3.1 Description of the property

The property is a commercial center in Al Salihiyah Dist. Tabuk.

| Ownership information (based on title deed)                                                     |                    |                      |                           |
|-------------------------------------------------------------------------------------------------|--------------------|----------------------|---------------------------|
| Client's name                                                                                   | Al-khabeer Capital | Owner's name         | Tabuk Region Municipality |
| building permit Number                                                                          | 58457              | building permit Date | 01/07/1434 h              |
| Property Information (Based on title deed)                                                      |                    |                      |                           |
| Province                                                                                        | Tabuk              | City                 | Tabuk                     |
| District                                                                                        | Al-Salihiyah       | Street               | King Khalid Rd.           |
| No. of Plot                                                                                     | -                  | No. of Plan          | -                         |
| Property Type                                                                                   | Commercial Center  | Notes                | -                         |
| 28.394028° N 36.560639° E                                                                       |                    |                      |                           |
| <a href="https://maps.app.goo.gl/FzjmnKotUFBZbhcA">https://maps.app.goo.gl/FzjmnKotUFBZbhcA</a> |                    |                      |                           |
| Property specifications                                                                         |                    |                      |                           |
| Land area according to the deed                                                                 | 41,630 m2          | Land topography      | Flat                      |
| Land area according to Regulations                                                              | -                  | Land Shape           | Regular                   |
| Notes                                                                                           | -                  |                      |                           |



Satellite photo shows the subject property location

### 3.4 Property boundaries & lengths

| Property Dimensions (Based on the title deed ) |           |        |               |              |       |
|------------------------------------------------|-----------|--------|---------------|--------------|-------|
| Views                                          | length /m | Street | Road Category | Road width/m | Views |
| North                                          | -         | -      | -             | -            | -     |
| South                                          | -         | -      | -             | -            | -     |
| East                                           | -         | -      | -             | -            | -     |
| West                                           | -         | -      | -             | -            | -     |

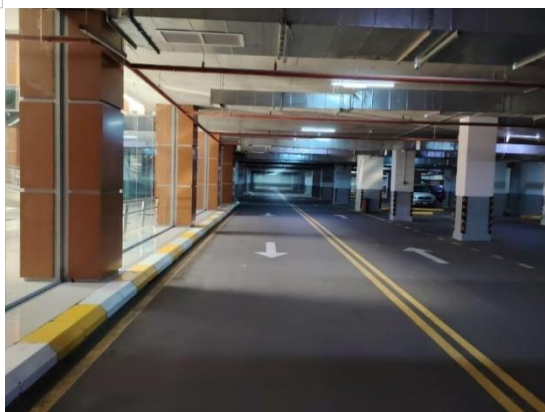
| Property specifications |                   |                                         |
|-------------------------|-------------------|-----------------------------------------|
| Structure               | Basement area     | 12,243 m2                               |
|                         | Building area     | 31,381.95                               |
|                         | Leasable area     | 36,000 (According to the client's info) |
|                         | Num. of floors    | 2                                       |
|                         | Age               | 7 years                                 |
|                         | Num. of buildings | 1                                       |
|                         | Air conditioning  | Central                                 |
|                         | Finishing         | Very good                               |
|                         | Facilities        | Parking                                 |
|                         | Elevators         | Available                               |
| Zoning                  | Use               | Commercial                              |
|                         | Maximum footprint | 60%                                     |
|                         | FAR               | -                                       |
|                         | Floors            | -                                       |
| Notes                   |                   | -                                       |

| Services and Facilities |               |                |               |                      |
|-------------------------|---------------|----------------|---------------|----------------------|
| Boys School             | Mosque        | Sewerage       | Water         | Electricity          |
| ✓                       | ✓             | ✓              | ✓             | ✓                    |
| Phone                   | Civil defense | police station | Health center | Girls school         |
| ✓                       | ✓             | ✓              | ✓             | ✓                    |
| Municipal works         | Post Mail     | Commercial     | Park          | Storm water drainage |
| ✓                       | ✓             | ✓              | ✓             | ✓                    |

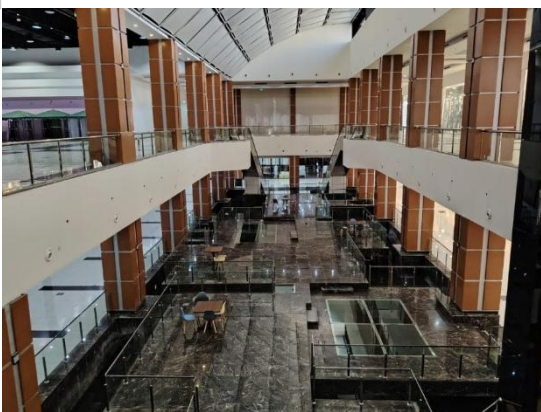
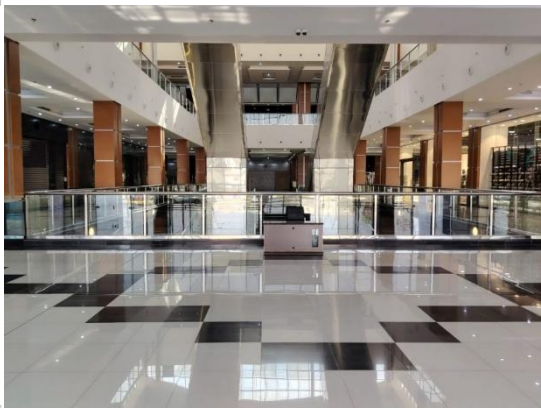
### 3.5 Source of information

- The data was compiled based on documents received by the client on 20/10/2025.
- The location of the property was determined based on the title deed and the property was inspected on 22/10/2025.
- The influences were analyzed based on the current market situation.
- Disclosures of Alkhabeer REIT Fund Manager on the Saudi Tadawul website.

### 3.6 Property photos



3.6 | Property photos



### 3.7 | SWOT Analysis

| SWOT analysis  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|----------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Strength       | <ul style="list-style-type: none"> <li>The subject property is distinguished by its view of King Khalid Road.</li> <li>The subject property is located near King Fahd Road.</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Weakness       | <ul style="list-style-type: none"> <li>No disadvantages were observed in the property area.</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Opportunities  | <ul style="list-style-type: none"> <li>The NEOM project is one of the most important projects in the Kingdom, which was launched in 2017 and is led by the Public Investment Fund. It extends on the Red Sea coast, and is within the framework of the ambitious aspirations of Saudi Vision 2030. NEOM also includes modern projects that constitute an essential part of it, namely: The Line, Oxagon, Trojena, and Sindala</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Threats        | <p>General risks related to the real estate market.</p> <ul style="list-style-type: none"> <li>Risks of financial, economic and natural disasters.</li> <li>Risks related to foreign exchange</li> <li>.Political and security risks</li> <li>Risks related to the application of value-added tax.</li> <li>Risks related to the implementation of the real estate transaction tax.</li> <li>Risks related to white land fees.</li> <li>Risks related to the impact of demand on residential and commercial real estate in the Kingdom of Saudi Arabia</li> <li>Risks related to the prices of electricity, water and other services.</li> <li>Competition-related risks.</li> <li>Risks related to real estate development.</li> <li>Risks related to the nature of the realization or liquidation of real estate assets.</li> <li>Risks related to the reduction in the value of real estate assets.</li> <li>Risks related to regulatory requirements and regulatory oversight.</li> <li>Risks related to changes in applicable laws and regulations</li> </ul> |
| Property Risks | <ul style="list-style-type: none"> <li>The availability of alternatives in the area of the property being valued, which may affect supply and demand. High vacancy rate in the property being valued</li> <li>The possession of the property subject to valuation is a rental possession, and thus the value of the property decreases over time.</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |

## Part 4

# Valuation

### 4.1 Valuation Approaches

### 4.2 Valuation Analysis

### 4.3 Opinion of Value

### 4.4 Validity of review and clarification

## 4.1 | Valuation Approaches

| Principal valuation approaches and Residual Method |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|----------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Market Approach                                    | <p>The market approach provides an indication of value by comparing the asset or liability, or both, with similar or matching assets or liabilities for which price information is available. The market approach should always consider the volume of transactions, their frequency, the range of observed prices, and the proximity to the valuation date. The market approach should be applied and given significant weight in the following cases: A) If the subject asset has recently been sold in a transaction suitable for the basis of value. B) If the subject asset or similar assets are frequently traded publicly. C) If there are notable, recent, or repeated transactions in comparable assets.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Income Approach                                    | <p>The income approach provides an indication of value by converting expected cash flows into a single present value. According to this approach, the value of the asset is based on the income or cash flows generated by the asset or the costs it saves. The income approach should be applied and given priority and significant weight in the following cases: A) When the asset's ability to generate income is the key factor affecting its value from the perspective of a market participant. B) When reasonable forecasts are available for the amount and timing of future revenues from the subject asset, but reliable and relevant market comparisons are not available.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Cost Approach                                      | <p>The cost approach provides an indication of value based on the economic principle that a buyer will not pay more for an asset than the cost of acquiring an asset of similar utility, either through purchase or construction, unless there are unjustifiable factors related to time, inconvenience, risk, or other related factors. This approach provides an indication of value by calculating the current cost to replace or reproduce the asset and applying discounts for all forms of depreciation. The cost approach should be applied and given significant weight in the following cases: A) When market participants are able to recreate the asset with the same characteristics as the subject asset, without regulatory or legal constraints, and the asset can be recreated in a timely manner so that participants do not need to pay a significant additional amount to use the subject asset immediately. B) When the asset does not directly generate income, and the unique nature of the asset prevents the effective use of the income and market approaches. C) When the basis of value used is based on the cost of replacement.</p> |
| Residual Method                                    | <p>The residual method is named as such because it refers to the amount remaining after subtracting all known or expected costs required to complete the development from the expected value of the project upon completion, taking into account the risks associated with completing the project. The resulting value is referred to as the residual value.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |

## 4.1 | Valuation Approaches

| The main factors that determining the best approach for valuation |                                                                                                                                                                           |
|-------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Factors                                                           | <ul style="list-style-type: none"> <li>• The purpose of the valuation</li> <li>• Property type</li> <li>• Basis of value</li> <li>• Source of information</li> </ul>      |
| Approaches and methods used in the report                         |                                                                                                                                                                           |
| Market Approach                                                   | <input type="checkbox"/> Comparison Method                                                                                                                                |
| Income Approach                                                   | <input type="checkbox"/> Direct Capitalization method<br><input checked="" type="checkbox"/> <b>Discounted Cashflow method</b><br><input type="checkbox"/> Profits method |
| Cost Approach                                                     | <input type="checkbox"/> Depreciated Replacement Cost (DRC)                                                                                                               |
| Residual Method                                                   | <input type="checkbox"/> Residual Method                                                                                                                                  |

## 4.2 | Valuation Analysis

### 4.2.1 Income Approach- Discounted Cash Flow Method

According to the International Valuation Standards "2025", in the discounted cash flow method, the expected cash flows are discounted to the date of valuation, which results in a present value of the asset.... In some cases, discounted cash flows can include a final value that represents the value of the asset. The asset at the end of the explicit forecast period." Given the expected change in the income of the subject property and its failure to reach full maturity at current revenue levels, the cash flow method was chosen to value the property using the income method and the explicit forecast period was determined in accordance with these inputs.

**The explicit forecast period was determined based on the following principles and criteria:**

- **Future financial projections of the property:** Including expected revenues and growth rates, using realistic data grounded in market analysis.
- **Consideration of property maturity phases:** Evaluating the time required to achieve revenue stabilization, based on market dynamics and the property's specific operational conditions.
- **Comprehensive risk analysis:** Covering market risks, operational risks, and assumptions related to occupancy and income levels.
- **Market and economic indicators:** Including demand and supply conditions in the sector, as well as broader economic trends impacting the market.

The analysis was conducted using a forward-looking approach that reflects the property's projected future cash flows. These cash flows were discounted using an appropriate discount rate that accounts for the risks associated with the property and overall market conditions. This approach provides an accurate representation of the property's current market value in accordance with international best practices.

#### 4.2.1.1 Contract Information:

Type of Lease: Investment lease (for land)

Tenant Name: Sons of Sulaiman Al-Qudaibi Contracting Company

Contract Term: 25 years

Grace Period for Project Construction: 15 months

Annual Contract Value: SAR 1,579,000

Contract Date: 1434 H

#### 4.2.1.2 Market Rent

The subject property consists of rental units categorized as follows:

- **Retails**
- **Hypermarket**

A market comparison was conducted to estimate the expected market rent for the property's components, based on a systematic analysis of available market listings using the following methodology:

- **Collection and analysis** of market listings: Rental offers for comparable properties were analyzed based on location, area, and use type, considering the timing of the offers and their alignment with current market conditions.
- **Comparison with similar properties:** A detailed comparison was made between the subject property and similar units, with differences clarified through an adjustment table.
- **Adjustment for differences:** Necessary adjustments were applied to the comparable rental values to account for variations between the subject property and the reference properties.
- **Adoption of derived results:** The expected market rent for each component of the property was determined based on the analyzed data, with appropriate adjustments reflecting differences from comparable properties. Based on these detailed findings, the overall market rent for all components of the property was calculated.

4.2 | Valuation Analysis

4.2.1 Income Approach- Discounted Cash Flow Method

4.2.1.2 Market Rent (Retails)

Research and investigation were conducted to estimate the expected income the subject property would generate, based on comparables in the surrounding area. The comparables referenced in this section are, in our view, the most relevant and provide a reliable indication of the values and returns for the subject property. Relative and quantitative adjustments were made between the subject property and the selected comparables to reflect differences in characteristics and their impact on value.

| Comparables List |                  |      |           |                 |
|------------------|------------------|------|-----------|-----------------|
| Property ID      | Transaction Type | Year | Area (m2) | SQM Lease Value |
| Property 1       | Transaction      | 2025 | 147       | 1,605 SAR       |
| Property 2       | Transaction      | 2025 | 160       | 1,652 SAR       |



Satellite photo showing subject property and comparables

## 4.2 | Valuation Analysis

### 4.2.1 Income Approach- Discounted Cash Flow Method

#### 4.2.1.2.2 Relative Adjustment for Retails

| Comparison Criteria             | Subject property | Comparable 1   |              | Comparable 2   |              |
|---------------------------------|------------------|----------------|--------------|----------------|--------------|
|                                 |                  | Description    | Adjustment % | Description    | Adjustment % |
| Transaction Date                | -                | 23/10/2025     |              | 23/10/2025     |              |
| Value/Year                      | -                | 1,605 SAR / M2 |              | 1,652 SAR / M2 |              |
| Transaction Type                | -                | Transaction    | % 0.0        | Transaction    | % 0.0        |
| Market Conditions               | -                | Similar        | % 0.0        | Similar        | % 0.0        |
| Adjustment Value                |                  | 0              |              | 0              |              |
| Adjusted Value                  |                  | 1,605 SAR / M2 |              | 1,652 SAR / M2 |              |
| Accessibility                   | Very easy        | Very easy      | % 0.0        | Very easy      | % 0.0        |
| Location                        | Very good        | Very good      | % 0.0        | Very good      | % 0.0        |
| Finishing level                 | Very good        | Very good      | % 0.0        | Very good      | % 0.0        |
| Building age                    | years 7          | years 11       | % 4.0        | years 6        | % 1.0-       |
| proximity to activity areas     | Close            | Very close     | % 5.0-       | Very close     | % 5.0-       |
| Vitality                        | Vital            | Vital          | % 0.0        | Vital          | % 0.0        |
| Value/Year                      | -                | -16 SAR        | % 1.0-       | -99 SAR        | % 6.0-       |
| Adjusted Value                  | -                | 1,589 SAR / M2 |              | 1,553 SAR / M2 |              |
| Weighting                       | -                | % 40           |              | % 60           |              |
| Subject Property Adjusted Value | -                | 1,570 SAR      |              |                |              |

- The weighted average was used to estimate the rental value of the apartment, with the highest weight assigned to Comparable 2, as it represents the best comparison due to its proximity and more similar specifications to the subject property.
- No negotiation adjustment was applied to the comparables listed above, as they are executed transactions.

|                                        |                   |
|----------------------------------------|-------------------|
| <b>Total retail leasable area (m2)</b> | <b>15,220</b>     |
| <b>Value of lease rate SAR/SQM</b>     | <b>1,570</b>      |
| <b>Total lease income (SAR)</b>        | <b>23,895,400</b> |

- The leasable area was determined based on the information provided by the client.

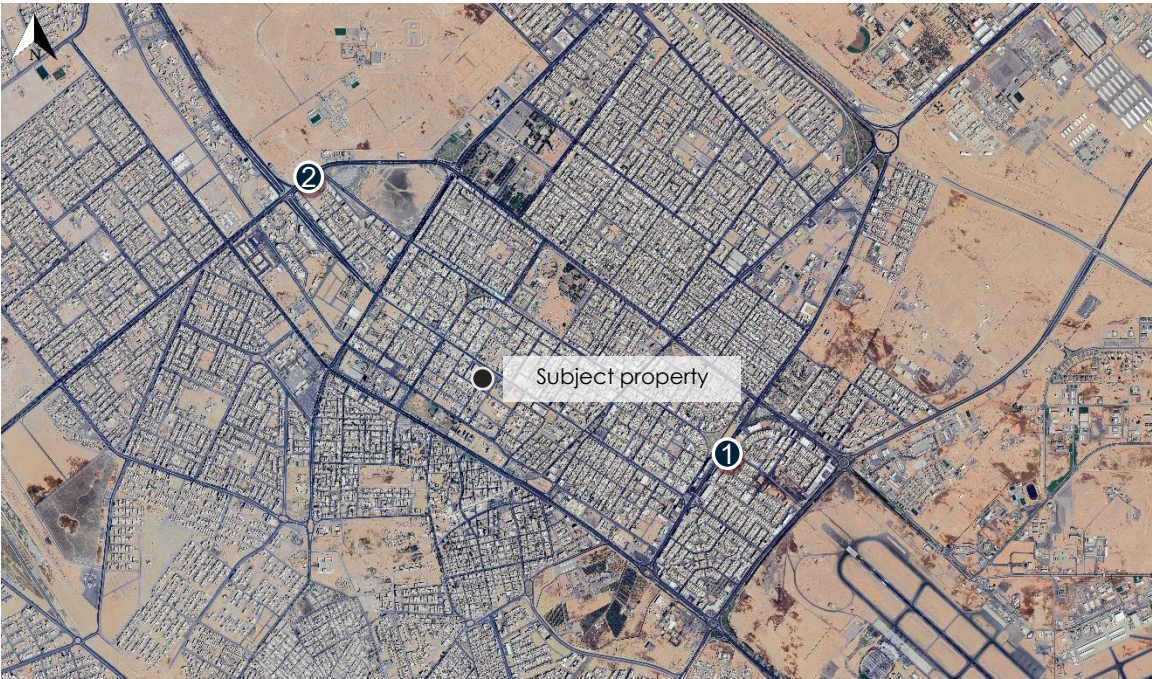
4.2 | Valuation Analysis

4.2.1 Income Approach- Discounted Cash Flow Method

4.2.1.2 Market Rent (Hypermarket)

Research and investigation were conducted to estimate the expected income the subject property would generate, based on comparables in the surrounding area. The comparables referenced in this section are, in our view, the most relevant and provide a reliable indication of the values and returns for the subject property. Relative and quantitative adjustments were made between the subject property and the selected comparables to reflect differences in characteristics and their impact on value.

| Comparables List |                  |      |           |                 |
|------------------|------------------|------|-----------|-----------------|
| Property ID      | Transaction Type | Year | Area (m2) | SQM Lease Value |
| Property 1       | Transaction      | 2025 | 2,800     | 587 SAR         |
| Property 2       | Transaction      | 2025 | 3,200     | 431 SAR         |



Satellite photo showing subject property and comparables

## 4.2 Valuation Analysis

### 4.2.1 Income Approach- Discounted Cash Flow Method

#### 4.2.1.4 Relative adjustment for Hypermarket

| Comparison Criteria             | Subject property | Comparable 1 |              | Comparable 2 |              |
|---------------------------------|------------------|--------------|--------------|--------------|--------------|
|                                 |                  | Description  | Adjustment % | Description  | Adjustment % |
| Transaction Date                | -                | 23/10/2025   |              | 23/10/2025   |              |
| Value/Year                      | -                | 587 SAR / M2 |              | 431 SAR / M2 |              |
| Transaction Type                | -                | Transaction  | % 0.0        | Transaction  | % 0.0        |
| Market Conditions               | -                | Similar      | % 0.0        | Similar      | % 0.0        |
| Adjustment Value                |                  | 0            |              | 0            |              |
| Adjusted Value                  |                  | 587 SAR / M2 |              | 431 SAR / M2 |              |
| Accessibility                   | Very easy        | Very easy    | % 0.0        | Very easy    | % 0.0        |
| Location                        | Very good        | Very good    | % 0.0        | Very good    | % 0.0        |
| Finishing level                 | Very good        | Excellent    | % 5.0-       | Very good    | % 0.0        |
| Building age                    | years 7          | New          | % 7.0-       | years 8      | % 1.0        |
| proximity to activity areas     | Close            | Very close   | % 5.0-       | Close        | % 0.0        |
| Vitality                        | Vital            | Vital        | % 0.0        | Vital        | % 0.0        |
| Value/Year                      | -                | -100 SAR     | % 17.0-      | 04 SAR       | % 1.0        |
| Adjusted Value                  | -                | 487 SAR / M2 |              | 435 SAR / M2 |              |
| Weighting                       | -                | % 40         |              | % 60         |              |
| Subject Property Adjusted Value | -                | 460 SAR      |              |              |              |

- The weighted average was used to estimate the rental value of the apartment, with the highest weight assigned to Comparable 2, as it represents the best comparison due to its proximity and more similar specifications to the subject property.
- No negotiation adjustment was applied to the comparables listed above, as they are executed transactions.

|                                             |                   |
|---------------------------------------------|-------------------|
| <b>Total hypermarket leasable area (m2)</b> | <b>20,780</b>     |
| <b>Value of lease rate SAR/SQM</b>          | <b>460</b>        |
| <b>Total hypermarket lease income (SAR)</b> | <b>9,558,800</b>  |
| <b>Total retails lease income (SAR)</b>     | <b>23,895,400</b> |
| <b>Total property's income (SAR)</b>        | <b>33,454,200</b> |

- The leasable area was determined based on the information provided by the client.

## 4.2 Valuation Analysis

### 4.2.1 Income Approach- Discounted Cash Flow Method

#### 4.2.1.4 Project Assumptions

- The client provided an occupancy rate of 68% for the subject property, and it was assumed that this rate would increase by 2% every two years throughout the cash flow period.
- The prevailing market rate for maintenance and operating expenses, set at 25%, was adopted for the explicit forecast period.
- It was also assumed that income would increase by 5% every five years throughout the cash flow period.

| Project Assumptions |          |
|---------------------|----------|
| Project period      | 13 Years |
| Discount rate       | 11.5%    |

#### Cash Flow Analysis

- An analysis of the projected cash flows was conducted, taking into account inflation, occupancy levels, and the market absorption rate of units. All construction, maintenance, and operating costs—where applicable—were deducted to arrive at the net cash flows.
- The net cash flows were then discounted at a rate of 11.5% to reflect the risks associated with the property.

| Discount rate by observed or inferred rates/yields |        |                                                  |
|----------------------------------------------------|--------|--------------------------------------------------|
| Rates                                              | Value  | Source                                           |
| Risk-free rate                                     | 5.33%  | <a href="#">Saudi Exchange</a>                   |
| Inflation rate                                     | 2.20%  | <a href="#">General Authority for Statistics</a> |
| Market Risk                                        | 0.80%  | <a href="#">Aswath Damodaran</a>                 |
| Property Risk                                      | 3.17%  | Valuer's estimate of the market                  |
| Discount rate                                      | 11.50% |                                                  |

#### Valuation Result

|                                  |                 |
|----------------------------------|-----------------|
| Income Approach Valuation Result | 125,138,044 SAR |
|----------------------------------|-----------------|

### 4.3 | Opinion of Value

| Opinion of value |                                                                            |
|------------------|----------------------------------------------------------------------------|
| Value            | 125,138,000                                                                |
| Currency         | ﷲ                                                                          |
| Written          | Only one hundred twenty-five million one hundred thirty-eight thousand SAR |

The Income Approach was adopted in forming the opinion of value, due to the unavailability of alternative properties with similar characteristics that could be relied upon for an accurate market comparison. This approach is considered the optimal choice when valuing income-generating properties, as it focuses on the property's ability to generate stable financial returns. This methodology aims to form an opinion of value that reflects the market value of the property, overcoming the challenges of insufficient market data while observing the accredited professional standards for real estate valuation.

### 4.4 | Validity of review and clarification

- Review is valid (5 days) from the date the first draft was issued.
- The estimated value of the property was reached by following international methodologies and methods adopted by Saudi Authority for Accredited Valuers.

## Part 5

# Appendices

- 5.1 Documents
- 5.2 Assumptions and Limiting Conditions
- 5.3 Valuation Standards
- 5.4 Cash Flow Analysis
- 5.5 Market Study
- 5.6 Risks Study and Analysis

رقم الرخصة ٥٨٦٥٧

تاريخ صدورها ٢٠٢٤/٧/١

تاريخ انتهائها ٢٠٢٧/٧/١

يجب الالتزام بتعليمات العمل المعماري وفق جميع العمل المعماري المعتمدة بمخطط العمل المعماري المبني، لم يحدد اشتراطات البناء المبني، والكربلاء على سبيل المثال

## رخصة بناء

المملكة العربية السعودية

وزارة الشؤون البلدية والقروية

أمانة منطقة تبوك

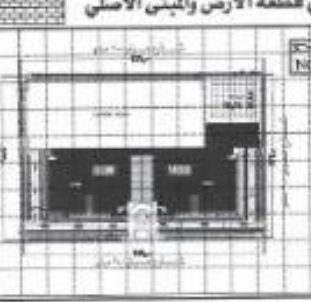
اسم صاحب الرخصة : امانة منطقة تبوك ( المستاجر شركة ابناء القيس للمقاولات )

رقم الصك : --- تاريخه : --- مصدره : تبوك

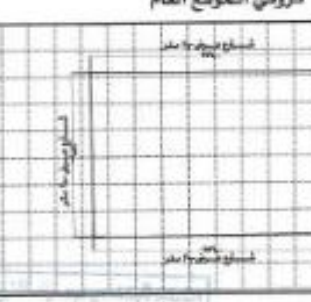
رقم قطعة الأرض : بدون رقم المخطط : --- تاريخه : --- يحي : الصاحبة

رقم الكروكي التنظيمي : ١٣٧٤ تاريخه : ١٤٤٦/٦/١٤ نوع البناء : فخر

كروكي قطعة الأرض والمبنى الأصلي



كروكي الموقع العام



مرحلة التخطيط العمراني :

الحدود والأبعاد والارتفاعات والبروز ( للمتكور )

| البروز (م) | الارتفاع (م) | الأبعاد (م) | حدودها          | الجهة  |
|------------|--------------|-------------|-----------------|--------|
| ---        | ---          | ١١٢م        | شارع عرض ٢٠ متر | الشمال |
| ---        | ---          | ٢٤م         | شارع عرض ٢٠ متر | الشرق  |
| ---        | ---          | ١١٢م        | شارع عرض ٢٠ متر | الجنوب |
| ---        | ---          | ٢٤م         | شارع عرض ٢٠ متر | الغرب  |

الكتيب الهندسي المشرق / الصمم : الخريجي

المقاييس والاشتراطات :

- مساحة الأرض : ١١٢٠٠ م٢ واحد وأربعون ألفاً ومئة وثمانون م٢
- مساحة البناء بالقصو : ١١٢٠٠ م٢ ثمانية ألفاً ومئة وثمانون م٢ واحد وأربعون م٢
- مساحة البناء بالبروز الأرضي : ١١٢٠٠ م٢ مئة م٢ ثمانية ألفاً ومئة وثمانون م٢
- مساحة البناء بالدور المتكرر : ١١٢٠٠ م٢ مئة م٢ ثمانية ألفاً ومئة وثمانون م٢
- عدد الأدوار المتكررة : ٢م
- مساحة الملحق الأرضي : ٢م
- مساحة الملحق العلوي : ٢م
- عدد الوحدات : ١٣٧٤ م٢ وتسعة وثلاثون م٢
- إجمالي مساحة البناء : ١١٢٠٠ م٢ ثمانية ألفاً ومئة وثمانون م٢ واحد وأربعون م٢
- ارتفاع الدور : ٢م خمسة متر
- أقصى ارتفاع للبناء : ٢٥م خمسة عشرون متر وخمسون سم
- إجمالي طول السور : ٢م
- أقل ارتفاع للسور : ٢م
- أقصى ارتفاع للسور : ٢م
- نسبة مساحة الدور الأرضي مساحة الأرض : ٢٥,٢١ %
- متوسط التسارع : ---
- تشطيب التواجه : ---
- البروزات : ---
- استخدام المبني : ---

الرسوم المستحقة على الرخصة : ٢٥١١٥,٦ ريال

وتم سدادها بموجب الإيصال رقم : ١٩٧٩٩٤ ريال

بتاريخ : ٢٠٢٤ / ٦ / ١٤

اسم المساح / المتقرب : محمد بن عبد الله العيسى

التوقيع : محمد بن عبد الله العيسى

مدير إدارة الرخص : الاسم : التوقيع : محمد بن عبد الله العيسى

مهندس المخطط : الاسم : التوقيع : محمد بن عبد الله العيسى

أمين منطقة تبوك : الاسم : التوقيع : محمد بن عبد الله العيسى

١٤٤٦

## 5.1 Documents

### إقرار تنازل

أولاً: المتنازل.

في يوم ( الأحد ) ١٤٤٠/٠٦/١٩ هـ

|   |   |   |   |   |   |   |   |   |   |
|---|---|---|---|---|---|---|---|---|---|
| ١ | ٠ | ٣ | ٠ | ٨ | ٩ | ٨ | ٣ | ٩ | ٧ |
|---|---|---|---|---|---|---|---|---|---|

حضر المواطن / يوسف بن سليمان بن عبدالعزيز القاضي رقم

حاصل حفيظة رقم ١٥٩٨٢٤ وتاريخ ١٤٠٣/١١/٠٦ هـ مصدراً الرياض ... مهنته.

وأقر بأنه تنازل عن المدة المتبقية من عقد الإيجار المبرم معه من قبل الأملة رقم العقد ١٤٣٠٠١٢٣ وتاريخ ١٤٣٤/٠٣/١٥ هـ.

وتنك على الموقع الموضح ببقائه أثناء:

رقم الموقع (سوق الخضار القديم) نوع التشغل: أرض لاقعة مركز تجاري (مول تجاري)

في مدينة تبوك حي الصالحية.

ثانياً: المتنازل له.

حضر الوكيل الشرعي عن: شركة أول الملقا العقارية

الاسم: خالد سعد رده آل عطوي التلقني

|   |   |   |   |   |   |   |   |   |   |
|---|---|---|---|---|---|---|---|---|---|
| ١ | ٠ | ١ | ١ | ٠ | ٤ | ٧ | ٨ | ٦ | ٥ |
|---|---|---|---|---|---|---|---|---|---|

رقم الحساب

حاصل حفيظة رقم ١١٣٢٨٧ وتاريخ ١٤١٢/٠١/١٠ هـ مصدراً: جدة

جوال: ٥٩٦٦٦٣١٧١

وليس له حق المطالبة به بعد هذا التنازل، وعلى المتنازل له الالتزام بكامل بنود العقد المذكور وإنشاء الموقع وتشغيله حسب الأملة والتعليمات خلال مدة أقصاها (٦) شهور من تاريخه. وفي حالة عدم الالتزام بذلك يحق للأملة إلغاء العقد وسحب الموقع كما إن الأملة غير مسؤولة عن أي التزامات مالية بين المتنازل والمتنازل له.

وبناء على تنك تم التنازل:

توقيع المتنازل له: أول الملقا العقارية  
الاسم: خالد سعد رده آل عطوي  
التوقيع: [مختص]

وقد شهد بذلك كل من:

الشاهد الثاني: علي محمد المرحوم  
الاسم: علي محمد المرحوم  
رقم السجل: ١٠٨٣٦٠٥٢١٧  
جوال: ٥٠١٥٨٥٤١٢

مدير إدارة تنمية الاستثمارات  
المهندس/ خالد بن هادي المحلفي

توقيع المتنازل: يوسف بن سليمان بن عبدالعزيز القاضي  
الاسم: يوسف بن سليمان بن عبدالعزيز القاضي  
التوقيع: [مختص]

الشاهد الأول: سليمان بن سليمان بن عبدالعزيز القاضي  
الاسم: سليمان بن سليمان بن عبدالعزيز القاضي  
رقم السجل: ١٠٥٥٧٠٤٩١١  
جوال: ٥٠٦٧٣٦٠٧٧٧

الموظف المختص

محمد بن سليمان بن عبدالعزيز القاضي

## 5.1 Documents

### أمانة منطقة تبوك

رقم العقد : ١٤٣٠٠٠١٢٢  
تاريخ العقد : / / ١٤٣٤ هـ

عقد تأجير أرض لإقامة مركز تجاري (مول تجاري)  
رقم الموقع : سوق الخضار القديم

١- (الطرف الأول) : أمانة منطقة تبوك  
مستطبة المهندس/ محمد بن عبد الهادي الصوري  
هاتف ٤٢٢١١٠٠ (٠٤) فاكس ٤٢٣٧٤٣٦ (٠٤) ص.ب. الرمز

٢- (الطرف الثاني) المستأجر :  
شركة أبناء سليمان القضيب للمقاولات  
رقم الهوية ١٠١٠١٤٢٥٥٣  
هـ

رقم الحساب

|   |   |   |   |   |   |   |   |   |   |
|---|---|---|---|---|---|---|---|---|---|
| ١ | ٠ | ١ | ٠ | ٧ | ٤ | ٢ | ٥ | ٥ | ٣ |
|---|---|---|---|---|---|---|---|---|---|

أو شركة / مؤسسة : شركة أبناء سليمان القضيب للمقاولات

سجل تجاري رقم  
صادرة من الرياض بتاريخ / / هـ  
العنوان الرياض ، الرياض حي القدير هاتف : ٠١٢٤٤٤٤٠٠ فاكس : ٠١٢٤٢٠٣٠٨  
ص.ب : ٧٤٩٥ الرمز البريدي : ١١٤٦٢ المدينة : الرياض

البريد الإلكتروني :

### مقدمة العقد :

حيث أن الطرف الثاني قد تقدم بعرضه في مزايعة عامة لاستئجار العقار المملوك للطرف الأول والمحدد وصفه في الجزء الثاني من هذا العقد وحيث قبل الطرف الأول عرض الطرف الثاني بناء على خطاب الترسية رقم ٧٠/٢٨ وتاريخ ١٤٣٣/١٠/١٥ فقد تم بعون الله الاتفاق بين الطرفين على الأمور التالية :

## 5.1 Documents

أمانة منطقة تبوك

### المادة الأولى: تعريف لمفردات العقد

- **العقار** : هو الأرض أو البناء العائد ملكيته للأمانة والموضح موقعه وحدوده ومساحته ومكوناته في هذا العقد .
- **المشروع** : هو النشاط المراد أقامته من قبل المستثمر على العقار والمحدد في هذا العقد .
- **الجهات ذات العلاقة** : هي الجهات الحكومية وغير الحكومية التي لها علاقة بالمشروع من الناحية التنظيمية أو الرقابية أو الفنية أو البيئية أو التي تقدم الخدمات الأساسية للمشروع.
- **الشروط والمواصفات** : هي الشروط والمواصفات الخاصة بإنشاء وتشغيل وصيانة المشروع والمحددة من قبل الأمانة والجهات الأخرى ذات العلاقة .

### المادة الثانية : وصف العقار

|                       |                                |
|-----------------------|--------------------------------|
| <b>موقع العقار :</b>  |                                |
| اسم العقار : أرض فضاء | رقم الموقع : سوق الخضار القديم |
| الحج : الصالحية       | الشارع : الملك خالد            |
| رقم المخطط :          | رقم العقار :                   |

|                      |
|----------------------|
| <b>حدود العقار :</b> |
| حسب المخطط .         |

|                                 |
|---------------------------------|
| <b>مساحة الأرض ( ٢٠,٢٠ ٢م )</b> |
|---------------------------------|

|                    |
|--------------------|
| <b>تفاصيل أخرى</b> |
|                    |



## 5.1 Documents

### أمانة منطقة تبوك

#### المادة الثالثة : الغرض من العقد :

الغرض من العقد هو استثمار العقار الموضحة بياناته أعلاه من قبل المستثمر في ممارسة نشاط عقد تأجير أرض لإقامة مركز تجاري ولا يجوز استخدام العقار لغير هذا الغرض.

#### المادة الرابعة : مدة العقد :

مدة هذا العقد (٢٥) (خمس و عشرون سنة) تبدأ اعتباراً من تاريخ / / ١٤٣٤ هـ.

#### المادة الخامسة : قيمة الإيجار السنوي :

الإيجار السنوي للعقار (١,٥٧٩,٠٠٠ ريال) (مليون وخمسمائة وتسعة وسبعون ألف ريال) تسدد أجرة السنة الأولى المستحقة الإيجار عند توقيع العقد أما أجور السنوات التالية فتستحق في بداية كل سنة إيجارية .

#### المادة السادسة : مدة تنفيذ المشروع :

مدة التجهيز و الإنشاء ( ..... ) يوم و هي تعادل (٥%) من المدة المحددة في المادة الرابعة من العقد . و هي فترة زمنية من أصل مدة العقد غير مدفوعة الإيجار .

#### المادة السابعة : التزامات المستثمر :

يلتزم المستثمر بموجب هذا العقد بما يلي :

١. الحصول على التراخيص اللازمة من الأمانة ومن الجهات الأخرى ذات العلاقة قبل البدء في تنفيذ المشروع.
٢. تنفيذ المشروع خلال المدة المحددة للتجهيز و الإنشاء.
٣. تأمين وسائل الأمن والسلامة اللازمة لحماية الأشخاص و المنشآت داخل العقار حسب تعليمات الجهات ذات العلاقة .
٤. تنفيذ المشروع وفقاً للشروط و المواصفات و المخططات المرفقة بهذا العقد و في حالة مخالفته لها يترتب عليه إزالة المخالفة و تعديل الوضع بما يتلاءم معها.
٥. الحصول على موافقة الأمانة على اسم الجهة الاستشارية المكلفة بالإشراف على تنفيذ المشروع و التأكد من تنفيذه وفقاً للشروط و المواصفات و المخططات المتفق عليها.
٦. أخذ الموافقة الخطية من الأمانة قبل عمل أية إضافات أو تعديلات يراها ضرورية على المشروع و في حالة مخالفته لذلك يترتب عليه إزالة المخالفة و تعديل الوضع وفقاً للمخططات و الشروط و المواصفات .
٧. أداء الرسوم و الضرائب المتعلقة بإنشاء وتشغيل المشروع وتحمل تكاليف إيصال و استهلاك الخدمات التي يحتاجها المشروع مثل الكهرباء و الماء و الهاتف و الصرف الصحي وغيرها من الخدمات .
٨. تشغيل وصيانة المشروع وفقاً للشروط و المواصفات المحددة من قبل الأمانة و الجهات ذات العلاقة .
٩. تسديد الأجرة السنوية وفق المادة الخامسة من هذا العقد .

## 5.1 Documents

### أمانة منطقة تبوك

#### المادة الثامنة : ملحقات العقد :

تعتبر جميع المستندات و المخططات و الشروط و المواصفات الملحقه بهذا العقد جزء منه و أي إخلال بها يعتبر إخلالا بالعقد .

#### المادة التاسعة : المنشآت على العقار

يحق للأمانة بعد انتهاء العلاقة التعاقدية بين الطرفين التصرف بالمنشآت الثابتة التي يقيمها المستثمر على العقار بدون أي تعويض عنها و عليه تسليمها بحالة جيدة و صالحة للاستعمال و يتم استلام الموقع بموجب محضر يذكر فيه كافة محتويات العقار و يوقع من الطرفين .

#### المادة العاشرة : الرقابة على تنفيذ العقد :

للأمانة والجهات ذات العلاقة الحق في الرقابة على العقار أو المشروع في أى وقت خلال مدة العقد.

#### المادة الحادية عشر : حالات إلغاء العقد :

يحق للأمانة إلغاء العقد مع المستثمر وذلك في الحالات التالية :

١. إذا تأخر المستثمر عن البدء في التنفيذ خلال الفترة الزمنية المخصصة له للتجهيز و الإنشاء.
٢. إذا أخل المستثمر بأي من مواد هذا العقد أو بالشروط والمواصفات ولم يتجاوب مع الأمانة لتصحيح الوضع خلال خمسة عشر يوما من تاريخ الإنذار.
٣. إذا تأخر المستثمر عن دفع الإيجار بعد المهلة المحددة في الإنذار .
٤. بطلب من الأمانة لدواعي التخطيط أو المصلحة العامة و في هذه الحالة يعرض المستثمر حسب الأنظمة المالية المتبعة .
٥. وفاة المستثمر و عدم تقدم الورثة خلال شهرين من وفاته بطلب خطي للأمانة للاستمرار بتنفيذ العقد.

#### المادة الثانية عشر : التنازل عن العقد

لا يحق للمستثمر تأجير كل أو جزء من العقار على الغير أو التنازل عن العقد الا بموافقة خطية من الأمانة .

#### المادة الثالثة عشر : الخلاف بين الطرفين

في حالة وجود خلاف بين الطرفين فيما يتعلق بتنفيذ بنود هذا العقد فإن ديوان المظالم هو الجهة المختصة بالفصل فيها .



## 5.1 Documents

أمانة منطقة تبوك

**المادة الرابعة عشر : مرجع العقد :**

مرجع هذا العقد لائحة التصرف بالعقارات البلدية الصادرة بالأمر السامي البرقي الكريم رقم ٣/ب/٣٨٣١٣ وتاريخ ١٤٢٣/٩/٢٤ هـ في كل ما لا نص عليه .

**والله الموفق**

حرر هذا العقد بتاريخ / / ١٤٣٤ هـ من (٢ نسخة أصلية) واستلم الطرف الثاني نسخته للعمل بموجبها.

الطرف الثاني ( المستثمر )  
شركة أبناء سليمان الفضيبي للمقاولات

الاسم : **د. سليمان الفضيبي**

التوقيع :

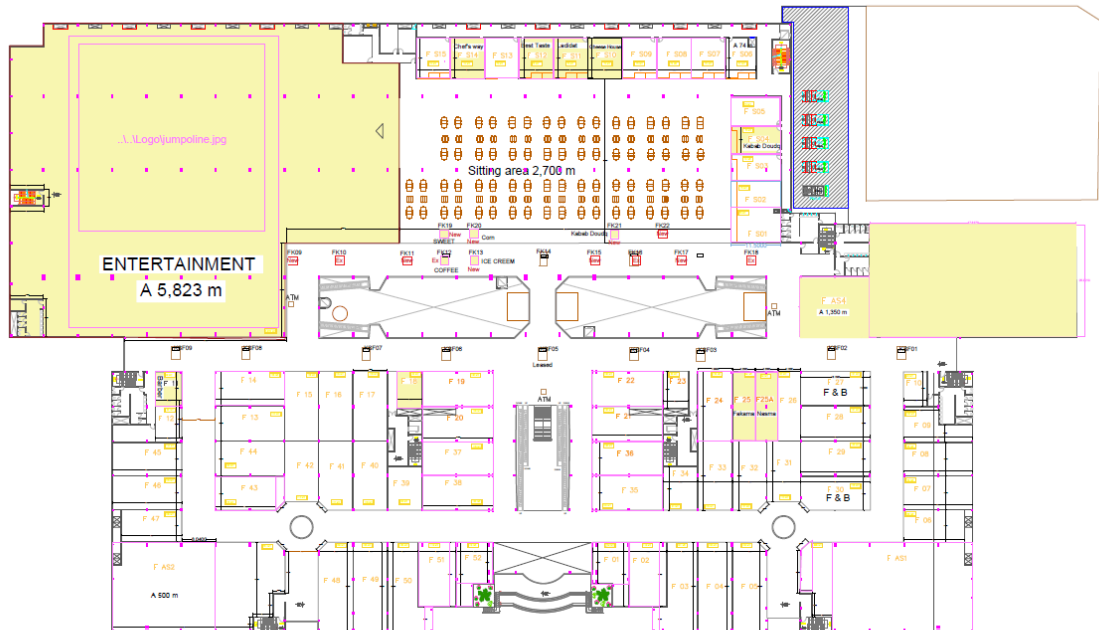


الطرف الأول  
**أمين منطقة تبوك**

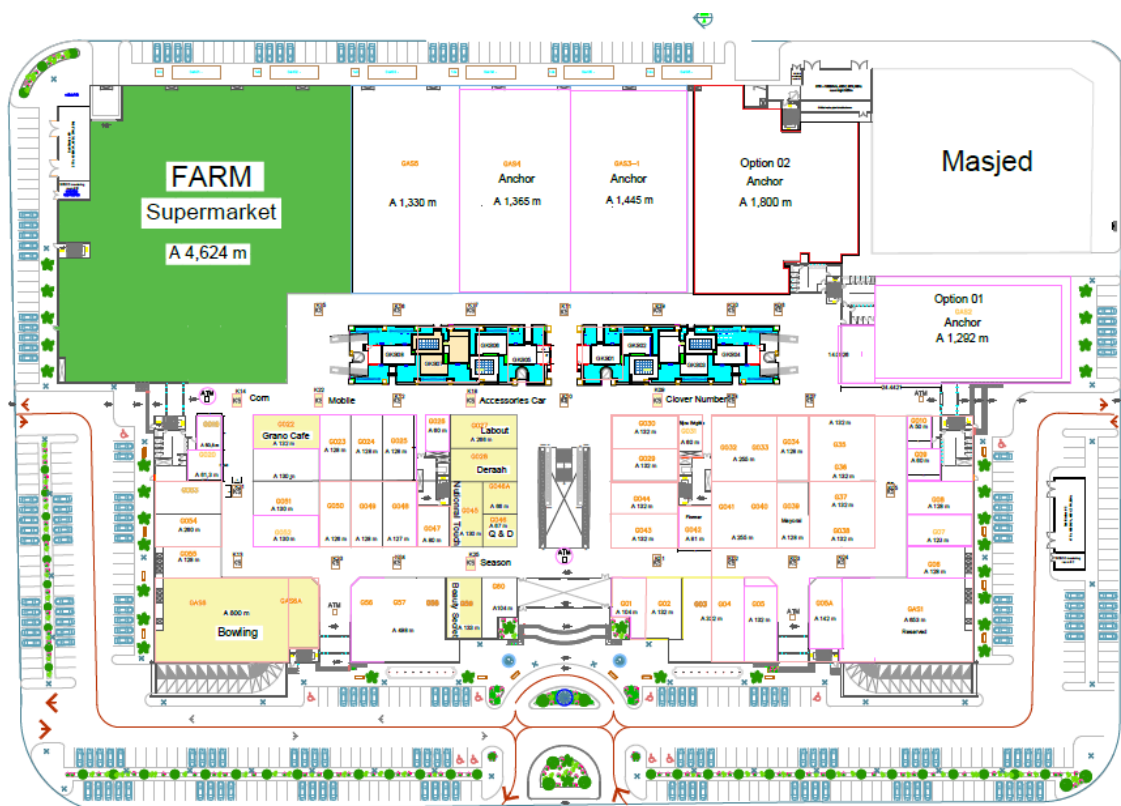
المهندس / محمد بن عبد الهادي العمري



## 5.1 Documents



FIRST FLOOR



GROUND FLOOR

## 5.2 | Assumptions and Limiting Conditions

This report is subject to the following terms and conditions:

- This report has been prepared exclusively for the purposes explicitly stated herein. It is to be used solely by the intended recipient and must not be shared, relied upon, or disclosed to any third party for any other use.
- The report is an indivisible whole and must not be extracted, segmented, copied, or used in any part independently from the full document.
- No part of this report may be circulated, published, or used for advertising, media, public relations, or legal purposes without the preparer's prior written approval.
- The valuer retains exclusive ownership of this report, along with all documentation, data, and files prepared and used in its development.
- While the information, forecasts, and opinions presented herein have been prepared with utmost care and according to the highest standards, their absolute accuracy or completeness is not guaranteed.
- This report was prepared electronically, encompassing all written content and analytical work. All related files are securely retained and archived in the valuer's database.
- The valuer has not identified, nor has been notified of, any latent or concealed conditions that may influence the value of the property as of the valuation date — including, but not limited to, subsurface soil conditions and structural integrity. The valuer shall not be held liable in the event that such conditions are subsequently discovered.
- It is explicitly assumed in this report that no hazardous substances, environmental risks, or harmful factors exist on or around the subject property that may affect its value. Should such conditions be identified, this valuation shall be rendered null and void, and a separate, specialized assessment by qualified professionals — wholly outside the scope of this valuation — shall be required.
- This valuation is predicated on the assumption that the subject property is entirely free from contamination, toxic materials, or environmental hazards of any kind. The valuer disclaims all responsibility for detecting such conditions, as doing so would require specialized expertise that lies wholly beyond the scope of the valuation assignment.
- This report was prepared using the best available information known to the valuer at the time of the valuation. The valuer affirms that no material or impactful information came to their attention during the preparation of this report that has been omitted or withheld.
- The authenticity of the property title deed has not been verified, and it has been assumed to be valid. It is further assumed that there are no encumbrances or restrictions on ownership, unless otherwise stated. Additionally, the property is assumed to be in full compliance with all municipal requirements and legal boundary conditions, unless noted to the contrary. The valuer assumes no responsibility for the validity of these documents.
- In the event that the client provides the valuer with any maps, plans, or property specifications, the valuer's inspection shall be limited strictly to what is externally visible and apparent. Such a review must not, under any circumstances, be construed as a substitute for professional structural, engineering, or environmental valuations.
- This valuation has not been requested for purposes of establishing a minimum value or for mortgage loan approval, unless such intent is expressly stated within the report or explicitly defined in the terms of engagement between the valuer and the client.
- The valuer bears no liability for any claims, losses, or damages resulting from the use of the valuation report's findings, analyses, or conclusions, except as expressly stipulated in the terms of engagement agreed upon with the client.

## 5.2 | Assumptions and Limiting Conditions

- To the best of the valuer's knowledge at the time of preparing this valuation, all facts and information included in this report are accurate. The valuer affirms that no material information relevant to the valuation, known at the time of preparation, has been excluded or left unconsidered.
- All analyses, opinions, and conclusions expressed in this report are made in accordance with the stated assumptions and limiting conditions, and represent independent professional judgment without bias or influence in favor of any party.
- This valuation report is deemed valid solely when affixed with the official company seal and signed by the authorized and licensed valuers of the firm.
- Esnad Real Estate Valuation Company affirms that there exists no current or foreseeable conflict of interest with respect to any of the parties or properties subject to this valuation assignment.

## 5.3 | Valuation Standards

### 5.3 Valuation Review Criteria

All work is performed in accordance with the Accredited Valuers System, the Executive Regulations pertaining to Real Estate Valuation issued by the Saudi Authority for Accredited Valuers (Taqeem), and the latest version of the International Valuation Standards (IVS 2025) as published by the International Valuation Standards Council (IVSC). Valuers are bound by their requirements, and the valuations may be subject to monitoring by these bodies.

#### 5.3.1 Special Assumptions

This report, in specific instances, incorporates certain 'assumptions' or 'special assumptions' for valuation purposes. All such assumptions are governed by the International Valuation Standards 2025 and are generally classified into two main categories as outlined below:

- These refer to facts that are, or could reasonably be, consistent with the circumstances prevailing at the valuation date, arising from limitations placed on the scope of the valuer's research or due diligence process.
- Assumed facts that diverge from those prevailing as of the valuation date are referred to as 'special assumptions'. Such assumptions are typically employed to demonstrate the effect of hypothetical scenarios or changes on the value of an asset. They are described as 'special' because they inform the user of the valuation that the assessment is based on altered conditions or on perspectives that are not ordinarily held by market participants as of the valuation date."
- All significant special assumptions must be reasonable in light of the prevailing circumstances, substantiated by appropriate evidence, and suitable for the intended purpose of the valuation so as to ensure compliance with applicable valuation standards.

#### 5.3.2 Sale Costs, Taxes, and Other Liabilities

- This valuation excludes any consideration of costs, taxes, or expenses that may be incurred upon the sale or disposal of the property. It is further assumed that there are no encumbrances, such as loans or mortgages, that would restrict the free and unencumbered disposition of the property, unless expressly noted otherwise in this report.

### 5.3.3 Sources of Information

- The documents provided by the owner, and appended to this report, are assumed to be authentic, accurate, and valid for use as of the valuation date. These documents include, but are not necessarily limited to, the following:
  - Property Title Deed (if available)
  - Building Permit if (available)
  - Lease Agreements (if available)

### 5.3.4 Environmental Pollution

This valuation does not include any environmental assessment to determine the presence or absence of contamination on the subject property's land. It is therefore expressly assumed that the land is free from environmental pollutants, unless stated otherwise in this report. If any such contamination comes to the valuer's attention, the client will be duly informed.

### 5.3.5 Outstanding Liabilities

The valuation excludes any obligations that were applicable to the property during its construction phase and are considered to have lapsed upon completion of the construction, regardless of whether their closure has been formally documented. This includes any liabilities relating to contractors, subcontractors, and all parties involved in the design and execution teams.

### 5.3.6 Confidentiality of Information and Liability Toward Third Parties

- This valuation report is strictly confidential and intended exclusively for the designated recipient and solely for the specified purpose. The valuer shall not bear any responsibility or liability whatsoever toward any third party.
- Under no circumstances may this report (whether in whole or in part) nor any reference to it or any of the information it contains, be published, disclosed, or communicated to any third party without the valuer's prior written consent regarding both the form and content in which it will appear.

### 5.3.7 Maps and Illustrative Drawings

All maps, diagrams, and illustrative content contained in this report are intended solely for visualization purposes. Although believed to be accurate, no guarantees are made regarding their correctness, and they shall not be relied upon for any contractual, legal, or decision-making purposes.

## 5.3 | Valuation Standards

### 5.3.8 Compliance with the Real Estate Investment Funds Regulations (REIT)

Based on the scope specified in the assignment, this report has been prepared in accordance with the Real Estate Investment Funds Regulations issued by the Capital Market Authority.

This report was prepared by Esnad Real Estate Company, an independent valuation company licensed by the Saudi Authority for Accredited Valuers (Taqeem), according to the following conditions and assumptions:

- The Accredited Valuer must be independent of any related parties.
- The Accredited Valuer must hold a Fellowship of the Saudi Authority for Accredited Valuers (Taqeem).

The Accredited Valuer's report must include, at a minimum, the following:

- The valuation approach, method, and the assumptions upon which it was based.
- An analysis of variables relevant to the real estate market, such as supply, demand, and market trends.
- Details and descriptions of the property.
- The risks related to the property subject to valuation.

### 5.3.9 The Nature and Scope of the Valuer's Work and Any Imposed Restrictions

"In accordance with International Valuation Standard (IVS) 101 – Scope of Work – from the International Valuation Standards 2025, specifically paragraph (1-20-i) related to the nature and scope of the valuer's work and any restrictions imposed on it, which states that any limitations that impair inspection, inquiry, or analysis related to the valuation must be identified. If relevant information is not available due to restrictions placed on investigation and inquiry within the valuation terms, these limitations must be identified, along with any necessary or special assumptions (see IVS 102 – Bases of Value, paragraphs (1-50) to (4-50)) arising from such restrictions."

It is noted that these aspects, if present, will be addressed in their designated sections within this report.

### 5.3.10 Material Environmental, Social, and Governance (ESG) Factors

In accordance with International Valuation Standard 104 – Data and Inputs (IVS 2025), which states that the impact of material environmental, social, and governance (ESG) factors should be considered, the potential influence of such factors on the subject property has been reviewed. Any identified or observed tangible impacts resulting from these factors have been analyzed. Accordingly, any such impacts, if applicable, will be detailed in the section titled Property Data and Ownership Information.

### 5.3.11 Specialist

This report has been prepared with the support of an internal team of specialists possessing the technical skills and subject-matter expertise necessary to perform, support, review, or challenge valuation activities. In the event that any external specialists are engaged, such disclosure will be made in the section titled Valuation Team. This approach is in accordance with International Valuation Standard 100 – Valuation Framework (IVS 2025).

### 5.3.12 Statement of Compliance with Standards

Esnad hereby affirms that this report has been prepared in full compliance with the International Valuation Standards 2025, effective as of 31 January 2025. All professional requirements and technical guidelines outlined in these updated standards have been duly followed to ensure the delivery of an accurate, objective valuation that reflects the true value of the assets appraised. Any additional valuation standards adopted or applied alongside the International Valuation Standards will be clearly referenced in the report to ensure consistency with the latest professional guidance and applicable frameworks.

## 5.3 | Valuation Standards

### 5.3.13 Nature and Source of Information Relied Upon by the Valuer

The scope of work included the review and analysis of all relevant information, as well as the necessary verification procedures to assess its accuracy and consistency with actual market conditions. The authenticity of documents referenced in the report was verified using official government platforms, such as the Real Estate Exchange Platform, the Real Estate Registry, and Balady Platform, based on availability and the type of documents submitted by the client, unless otherwise stated.

Information was collected from multiple sources, including client-provided data, market evidence, previous records available to the valuer, and external sources such as licensed brokers and real estate platforms, all as referenced within the report.

Analytical procedures were performed on the data, including price and cost comparisons (if applicable), determination of appropriate discount and capitalization rates (where applicable), and verification of data used in the comparable sales grid and adjustment tables. Other valuation methods—such as the income approach and residual value method—were applied when appropriate, with suitable adjustments made. Contract documents were also examined and compared to prevailing market prices as of the valuation date, if such contracts were provided.

Market-related information was compiled by the valuation team and included the current market conditions, sale or lease prices for each property component, discount and capitalization rates, occupancy, operational costs, and anticipated development returns. All valuation estimates and conclusions in this report were based on market data and comparisons available as of the valuation date.

Some information was also gathered through the valuer's professional network, including brokers, developers, investors, and governmental bodies.

### 5.3.14 Intended Use

This report has been prepared in accordance with the valuation service agreement and the agreed work plan. It is intended for use exclusively by the client for the purpose stated in the executive summary of the report.

5.4 | Cash flow analysis

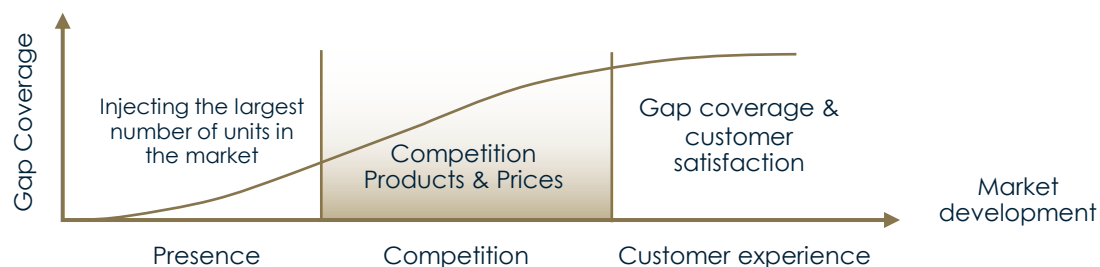
| Cash Flow Analysis                | Total           | Year 1         | Year 2         | Year 3         | Year 4         | Year 5         | Year 6         | Year 7         | Year 8         | Year 9         | Year 10        | Year 11        | Year 12        | Year 13        |
|-----------------------------------|-----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Total Income                      | 453,304,410     | 33,454,200.0   | 33,454,200.0   | 33,454,200.0   | 33,454,200.0   | 33,454,200.0   | 35,126,910.0   | 35,126,910.0   | 35,126,910.0   | 35,126,910.0   | 35,126,910.0   | 36,799,620.0   | 36,799,620.0   | 36,799,620.0   |
| Occupancy rate                    | -               | 68%            | 68%            | 70%            | 70%            | 72%            | 72%            | 74%            | 74%            | 76%            | 76%            | 78%            | 78%            | 80%            |
| Actual income                     | 333,939,824.40  | 22,748,856.00  | 22,748,856.00  | 23,417,940.00  | 23,417,940.00  | 24,087,024.00  | 25,291,375.20  | 25,993,913.40  | 25,993,913.40  | 26,696,451.60  | 26,696,451.60  | 28,703,703.60  | 28,703,703.60  | 29,439,696.00  |
| Operation and maintenance - 25.0% | (83,484,956.10) | (5,687,214.00) | (5,687,214.00) | (5,854,485.00) | (5,854,485.00) | (6,021,756.00) | (6,322,843.80) | (6,498,478.35) | (6,498,478.35) | (6,674,112.90) | (6,674,112.90) | (7,175,925.90) | (7,175,925.90) | (7,359,924.00) |
| Net operation income (NOI)        | 250,454,874     | 17,061,642     | 17,061,642     | 17,563,455     | 17,563,455     | 18,065,268     | 18,968,531     | 19,495,435     | 19,495,435     | 20,022,339     | 20,022,339     | 21,527,778     | 21,527,778     | 22,079,772     |
| Land lease                        | (20,527,000)    | (1,579,000)    | (1,579,000)    | (1,579,000)    | (1,579,000)    | (1,579,000)    | (1,579,000)    | (1,579,000)    | (1,579,000)    | (1,579,000)    | (1,579,000)    | (1,579,000)    | (1,579,000)    | (1,579,000)    |
| Net cash flows                    | 250,454,874.42  | 15,482,642.00  | 15,482,642.00  | 15,984,455.00  | 15,984,455.00  | 16,486,268.00  | 17,389,531.40  | 17,916,435.05  | 17,916,435.05  | 18,443,338.70  | 18,443,338.70  | 19,948,777.70  | 19,948,777.70  | 20,500,772.00  |
| Discount rate                     | -               | 1.00           | 0.90           | 0.81           | 0.72           | 0.65           | 0.58           | 0.53           | 0.47           | 0.42           | 0.38           | 0.34           | 0.31           | 0.28           |
| Net present cash flow             | 126,067,966     | 15,482,642     | 13,906,981     | 12,896,546     | 11,584,071     | 10,731,823     | 10,167,796     | 9,409,756      | 8,452,129      | 7,815,232      | 7,019,880      | 6,820,154      | 6,126,071      | 5,654,884      |

| KPIs                 | Total           |
|----------------------|-----------------|
| Present value        | 126,067,966     |
| Total property value | 126,068,000 SAR |

## 5.5 Real Estate Overview

### Real Estate Overview

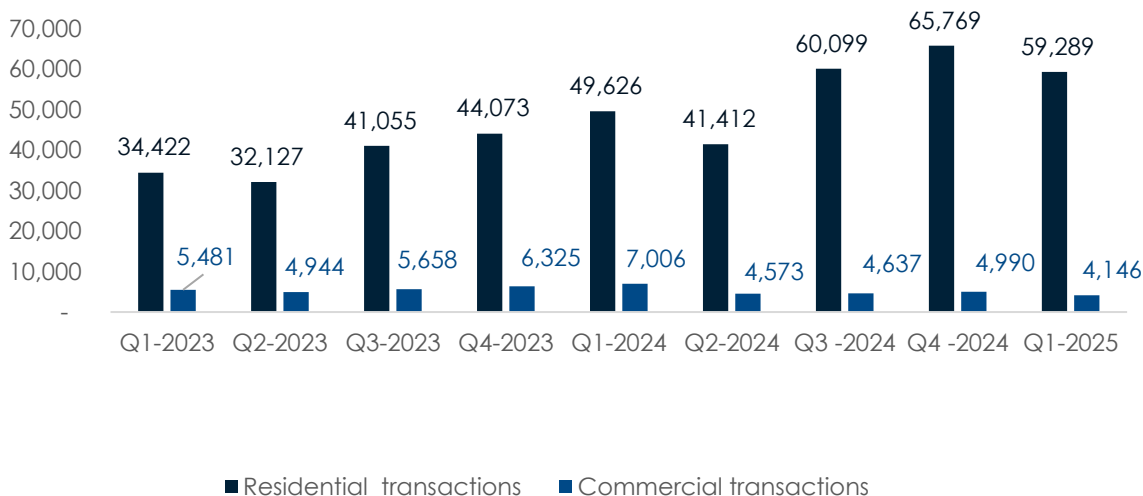
The real estate development sector in the Kingdom has witnessed significant growth, as the real estate sector is one of the key contributors to the GDP. Additionally, several initiatives have been launched to support and empower real estate developers, such as the "Transformation and Empowerment" program, which positively impacts the real estate market.



### Most Important Real Estate Sector Drivers

- |                                                                                                |                                                                                                                                                                                                     |
|------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|  Residential  | <ul style="list-style-type: none"> <li>• Population Growth</li> <li>• Governmental initiatives and its impact on demand</li> <li>• Interest rate and its impact on real estate financing</li> </ul> |
|  Office      | <ul style="list-style-type: none"> <li>• Government Initiatives for Regional Headquarters in the Kingdom</li> </ul>                                                                                 |
|  Commercial | <ul style="list-style-type: none"> <li>• The recovery in the F&amp;B and entertainment sectors</li> <li>• Growth in retail sales and consumer spending</li> </ul>                                   |
|  Industrial | <ul style="list-style-type: none"> <li>• Demand for warehouses and market supply volume</li> <li>• Increased activity in manufacturing and logistics sectors</li> </ul>                             |

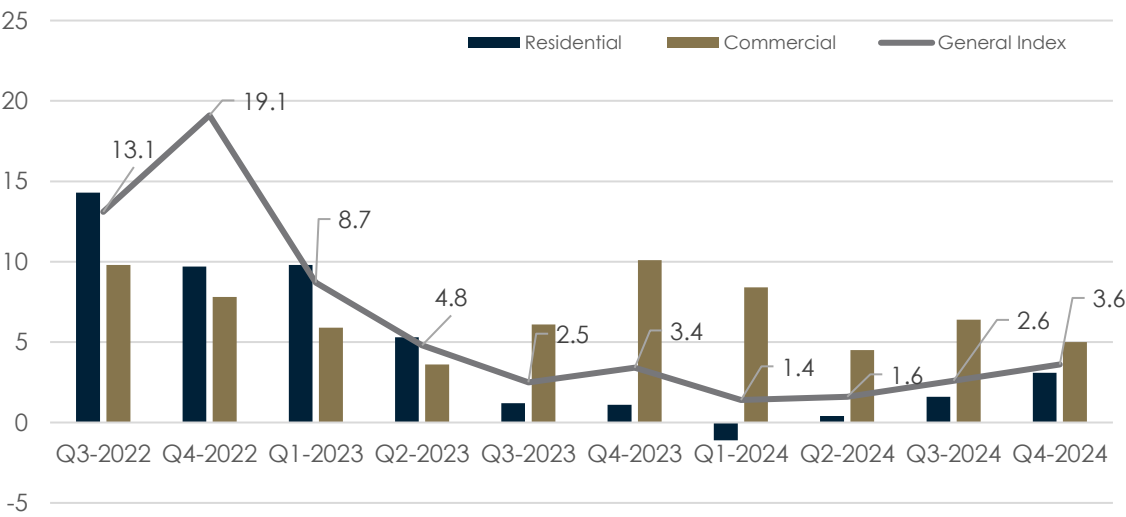
### Real Estate Transactions



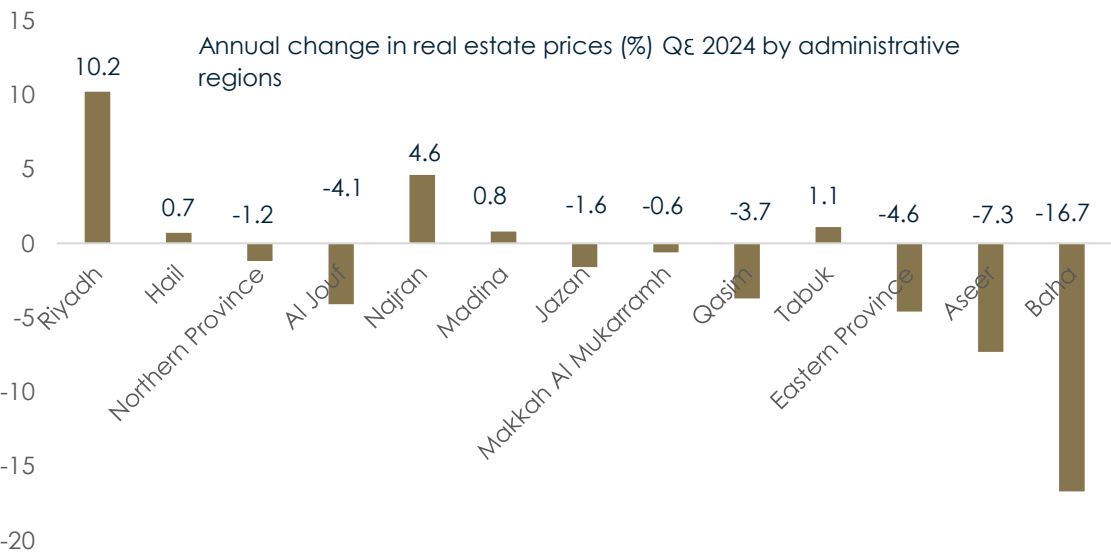
5.5 Real Estate Overview

Real Estate Growth

- Real estate data shows that residential property prices increased in Q4 2024 compared to the same quarter in 2023. The residential sector rose by 3.1%, with a weight of 72.6% in the index, driven by a 2.5% increase in residential land prices (weight: 45.7%).
- commercial property prices increased by 5.0% in Q4 2024, driven by a 5.2% rise in commercial land prices. Building prices rose by 5.1%, while showroom prices declined by 1.7%.



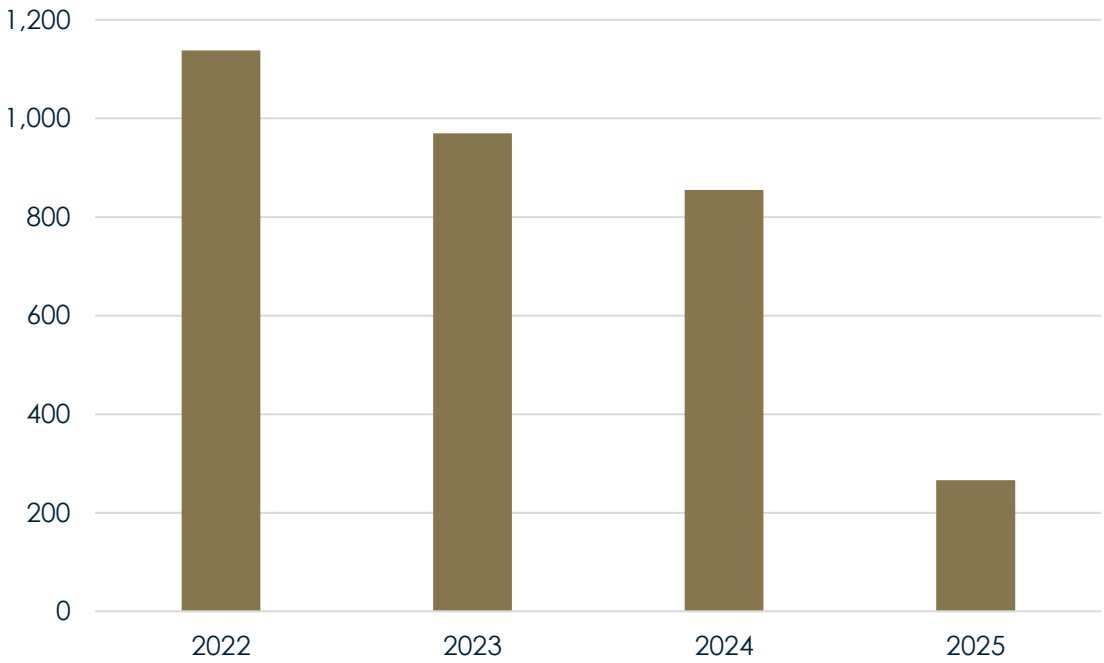
- The annual change in property prices across Saudi Arabia reached 3.6%, mainly driven by a 10.2% increase in Riyadh, which holds the highest index weight at 47.8%. In contrast, Makkah and the Eastern Region saw declines of 0.6% and 4.6%, with weights of 16.1% and 24.1% respectively .Among other regions, Najran and Tabuk recorded the highest annual increases after Riyadh at 4.6% and 1.1%, while Al Baha and Asir saw the sharpest declines at 16.7% and 7.3%, respectively.



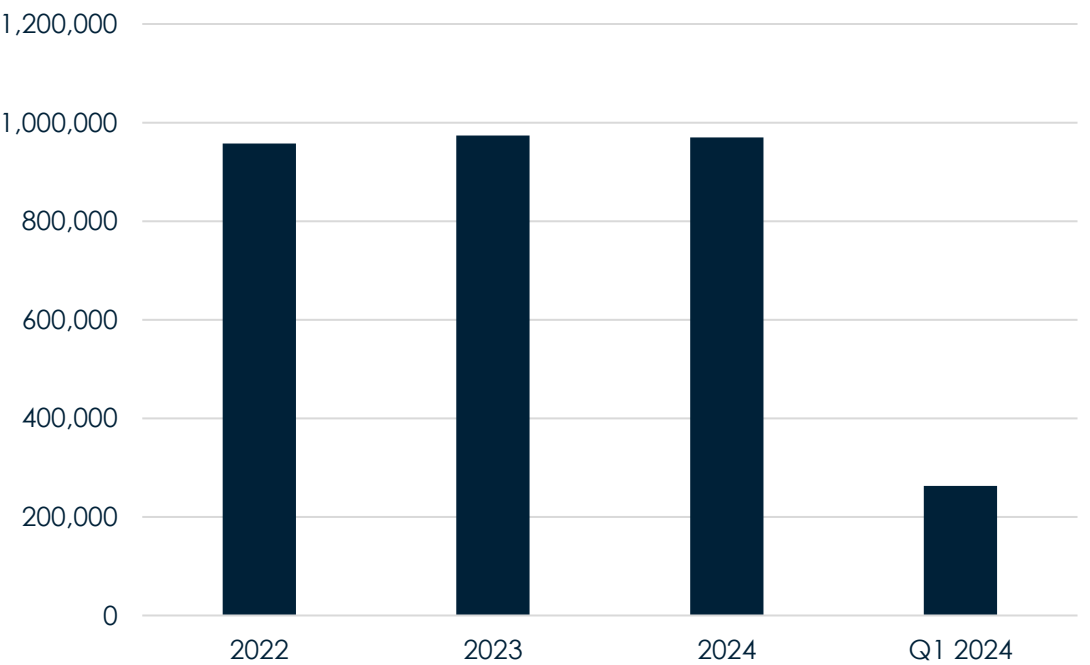
## 5.5 Commercial sector

### An overview of the commercial sector Tabuk

The number of commercial transactions executed in Tabuk.



### Total commercial areas sold Tabuk



## 5.6 Risks Study and Analysis

| Type of Risk                                | Qualitative Analysis                                                                                               | Quantitative Analysis                                                                                              | Effect on Value                                                                                        |
|---------------------------------------------|--------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|
| Credit and tenant risk                      | Assessing the quality of tenants in terms of creditworthiness, payment ability, and overall financial performance. | Calculating the expected default rate, rent collection rate, and discount rate adjustment to compensate for risks. | Increased risks reduce expected income and raise the discount rate, thereby lowering value.            |
| Management and Operational Risk             | Assessing the efficiency of the property management system, leasing policy, maintenance, and financial reporting.  | Raising operating expenses as a percentage of income (10%) due to weak management efficiency.                      | Weak management leads to lower net income and higher risks, thus reducing value.                       |
| Highest and Best Use (HBU) Risk             | Site Analysis and Surrounding Environment to determine the optimal use of the subject property                     | Comparing current use with potential uses to determine the highest and best use and increase income.               | Failure to use the property optimally leads to a lower valuation compared to available alternatives.   |
| Market and Economic Change Risk             | Analyzing market indicators, supply and demand, and economic trends.                                               | Analyzing rent and return indicators and their relationship to interest rate and inflation trends.                 | Market fluctuations lead to changes in expected returns and valuation.                                 |
| Planning and Zoning Risk                    | Review of municipal and regulatory requirements and their compliance with current or intended use.                 | Estimation of the impact of planning restrictions or reduced buildable area on income.                             | Regulatory constraints may limit development potential and reduce value.                               |
| Physical Deterioration and Maintenance Risk | Inspection of building condition, materials used, and estimated remaining useful life.                             | Estimation of depreciation or obsolescence percentage and required renewal cost.                                   | Deterioration and lack of maintenance lead to value reduction due to physical and market depreciation. |



Thank you

نحنُ لك سندٌ  
We support you