

**ESNAD**  
Real Estate Valuation



**إسناد**  
للتقييم العقاري

# Educational Building Valuation Report (Vision College)

Jeddah, Al-Rayan Dist.

30 June 2024



Deposit code to the platform qima

Submitted to: Al-khabeer Capital

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## Part 1

# Executive Summary

## 1 Executive Summary

### Salient fact and assumptions and IVS 2022 and regulatory compliance

|                        |                                             |                                                                                                                                                                                                                                                                                                                                                     |                                        |                                                                                                                                                                                                                                                                                              |
|------------------------|---------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Identity of the client | Addressee (to whom the report is addressed) | AL-khabeer Capital                                                                                                                                                                                                                                                                                                                                  | Other users                            | -                                                                                                                                                                                                                                                                                            |
|                        | Contact person                              | -                                                                                                                                                                                                                                                                                                                                                   | Contact information                    | -                                                                                                                                                                                                                                                                                            |
| Assets being valued    | Assets name                                 | Educationnel Building (Vision collage)                                                                                                                                                                                                                                                                                                              | Interest to be valued                  | Assumed to be freehold interest                                                                                                                                                                                                                                                              |
|                        | Location                                    | <a href="https://maps.app.goo.gl/LSiqcFNVv5Anj2Rj6">https://maps.app.goo.gl/LSiqcFNVv5Anj2Rj6</a>                                                                                                                                                                                                                                                   |                                        |                                                                                                                                                                                                                                                                                              |
| Valuation standards    | International Valuation Standards 2022      | Unless otherwise noted, the Valuation assignment is undertaken in accordance with the TAQEEM Regulations (Saudi Authority for Accredited Valuers) and in conformity with the International Valuation Standards (2022 Edition).                                                                                                                      |                                        |                                                                                                                                                                                                                                                                                              |
| Valuation              | Purpose of valuation                        | Periodic valuation of publicly-listed real estate investment traded fund                                                                                                                                                                                                                                                                            | valuation date                         | 30 May 2024                                                                                                                                                                                                                                                                                  |
|                        | Inspection date                             | 29 Apr 2024                                                                                                                                                                                                                                                                                                                                         | Approved valuation approach and method | Income Approach - Cashflow method                                                                                                                                                                                                                                                            |
|                        | Basis of value                              | Market Value                                                                                                                                                                                                                                                                                                                                        | Premise of value                       | Current Use/Existing Use                                                                                                                                                                                                                                                                     |
|                        |                                             | Market value : a Standard of Value considered to represent the estimated amount for which an asset or liability should exchange on the valuation date between a willing buyer and a willing seller in an arm's length transaction ,after proper marketing , and where the parties had each acted knowledgeably , prudently , and without compulsion |                                        | International Valuation Standards 2022 defines Current Use/Existing Use premise of value as "Current use/existing use is the current way an asset, liability, or group of assets and/or liabilities is used. The current use may be, but is not necessarily, also the highest and best use." |

## 1 | Executive Summary

### Salient fact and assumptions and IVS 2022 and regulatory compliance

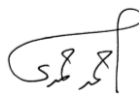
|        |                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                |                 |
|--------|------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|-----------------|
| Report | Reference Number                               | 24046029708                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Report type    | Detailed report |
|        | Report date                                    | 30 June 2024                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Report version | Final           |
|        | Use, publication and distribution restrictions | The valuations and reports are confidential to the intended entity and to those referred to it for a specific purpose, without any liability of any kind to any third party. This report may not be published in whole or in part in any document, statement, periodical publication or any means of communication with any third party without prior written consent in the form and context in which it appears, with the exception of in accordance with the purpose of the valuation, this report is allowed to be traded on the CMA (Tadawul) website and the fund manager's website or in such ways as the fund manager deems appropriate. |                |                 |
|        | Status of Valuers                              | We shall be acting with "Subjectivity" as an External Valuer for the purposes of this instruction. "Subjectivity" is defined in the International Valuation Standards (IVS) as: "The process of valuation requires the valuer to make impartial judgements as to the reliability of inputs and assumptions. For a valuation to be credible, it is important that those judgements are made in a way that promotes transparency and minimizes the influence of any subjective factors on the process. Judgement used in a valuation must be applied objectively to avoid biased analyses, opinions and conclusions".                              |                |                 |

## 1 | Executive Summary

| Salient fact and assumptions and IVS 2022 and regulatory compliance |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|---------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Investigations and Compliance                                       | Limits on investigations                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | –                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                                                                     | Limits on analysis                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | –                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                                                                     | Limits on inspection                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | –                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Nature and sources of information upon which the valuer relies      | <ul style="list-style-type: none"><li>• We have accepted the following documents to be used as input in our valuation assuming they are correct and up to date:</li><li>• These documents -may be referred to in the appendices- are:<ul style="list-style-type: none"><li>◦ <u>Title deed</u></li><li>◦ <u>Building permit</u></li><li>◦ <u>Kroki</u></li><li>◦ <u>Lease contact</u></li></ul></li><li>• Market research and analysis have been undertaken by the valuer.</li><li>• Disclosures of Alkhabeer REIT Fund Manager on the Saudi Tadawul website.</li></ul> |                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Assumptions and special assumptions                                 | Assumptions                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | IVS's instructions          | <ul style="list-style-type: none"><li>• International Valuation Standards define it as "the presumed facts that are consistent with, or could be consistent with, those at the valuation date."</li><li>• Assumptions related to facts that are consistent with, or could be consistent with, those existing at the date of valuation may be the result of a limitation on the extent of the investigations or enquiries undertaken by the valuer.</li><li>• All assumptions and special assumptions must be reasonable under the circumstances, be supported by evidence, and be relevant having regard to the purpose for which the valuation is required.</li></ul>                                                                                                                                                                                                                                     |
|                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Applications in this report | None (except as indicated in the terms and conditions )                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| Assumptions and special assumptions                                 | Special assumptions                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | IVS's instructions          | <ul style="list-style-type: none"><li>• International Valuation Standards define it as "assumed facts that differ from those existing at the date of valuation."</li><li>• Where assumed facts differ from those existing at the date of valuation, it is referred to as a "special assumption". Special assumptions are often used to illustrate the effect of possible changes on the value of an asset.</li><li>• They are designated as "special" so as to highlight to a valuation user that the valuation conclusion is contingent upon a change in the current circumstances or that it reflects a view that would not be taken by participants generally on the valuation date</li><li>• All assumptions and special assumptions must be reasonable under the circumstances, be supported by evidence, and be relevant having regard to the purpose for which the valuation is required.</li></ul> |
|                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Applications in this report | None (except as indicated in the terms and conditions )                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |

## 1 | Executive Summary

| Salient fact and assumptions and IVS 2022 and regulatory compliance |            |                                                          |
|---------------------------------------------------------------------|------------|----------------------------------------------------------|
| Opinion of Value                                                    | 97,806,000 |                                                          |
|                                                                     | Written    | Only ninety-seven million eight hundred six thousand SAR |
|                                                                     | Currency   | Saudi Riyal                                              |

| Valuation team                                                  | Role                                                              | Name                      | Signature                                                                           | TAQEEM membership |           |                    |
|-----------------------------------------------------------------|-------------------------------------------------------------------|---------------------------|-------------------------------------------------------------------------------------|-------------------|-----------|--------------------|
| Site inspection and field research                              | Property inspection, its condition, offers, and field survey work | Mansour Mohammed Saiaia   |    | 1210003207        | Associate | Real Estate Sector |
| Valuation, reporting, desk research, and analysis               | Desk research, calculations, auditing work, and income analysis   | Ahmed Hamdy Al-Sehami     |    | 1220003393        | Associate |                    |
| Value review and initial approval                               | Reviewing valuation results and income data                       | Omar Mohammed Babahar     |  | 1220001954        | Associate |                    |
| Signed for and on behalf of Esnad Real Estate Valuation Company |                                                                   | Eng. Almuhammad Alhussami |  | 1210000934        | Fellow    |                    |

| Esnad Real Estate Valuation –Saudi Professional Closed Joint Stock Company - |                                                                                      |
|------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|
| Membership Number                                                            | 11000054                                                                             |
| Valuation Sector                                                             | Real Estate                                                                          |
| Professional Company Registration Number                                     | 323/18/784                                                                           |
| Professional Company Registration Date                                       | 02/ 03/ 1439H                                                                        |
| Company Stamp                                                                |  |

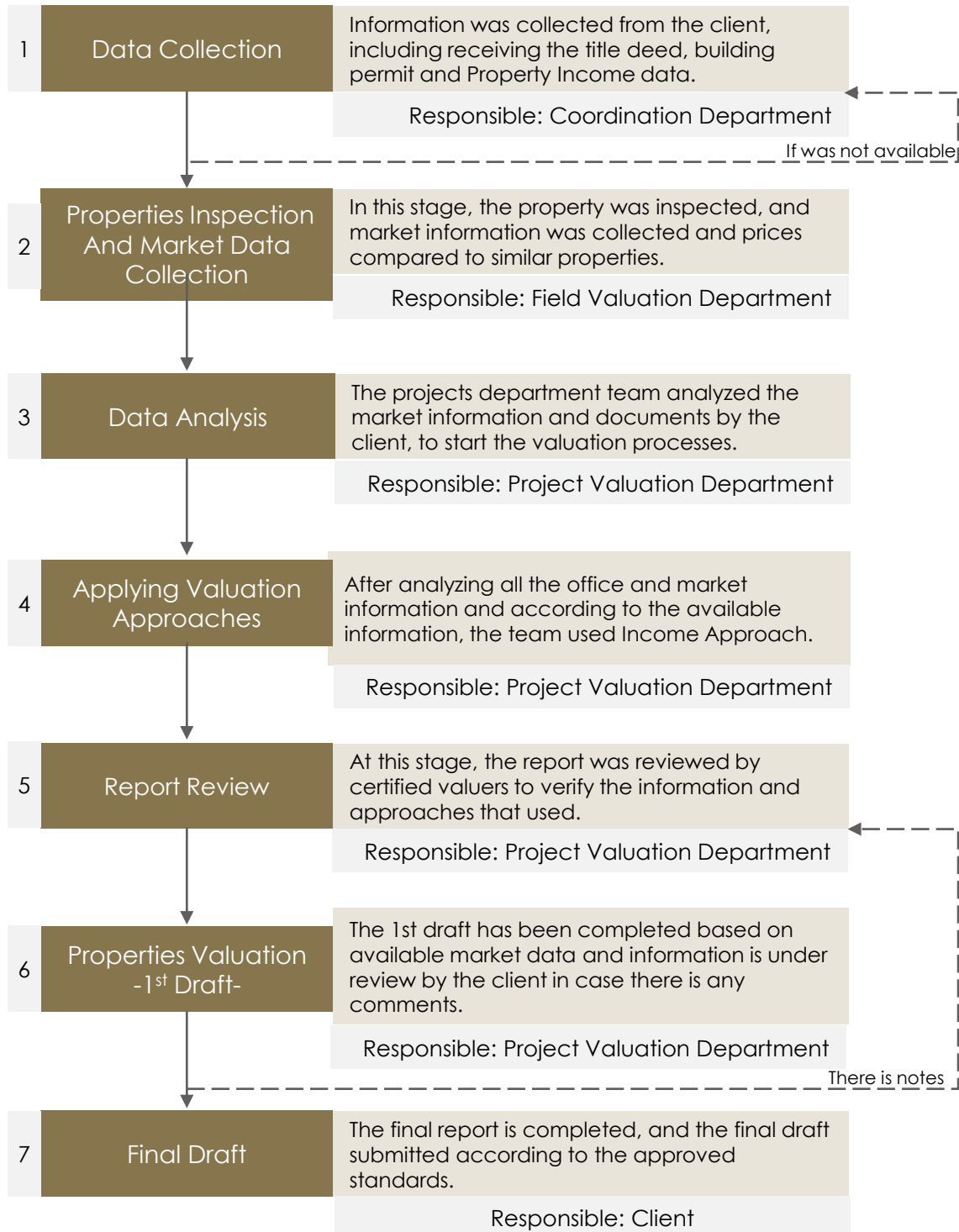


## Part 2

# Reporting Methodology

## 2 | Reporting Methodology

3. Based on the International Valuation Standards ("IVS") (Standard 102), the figure below shows the steps of the valuation process and the mechanism of work for Esnad:





## Part 3

# Asset to be valued

- 3.1 Property Location Analysis
- 3.2 Property description and ownership
- 3.3 Property boundaries
- 3.4 Property photos
- 3.5 Analysis summary

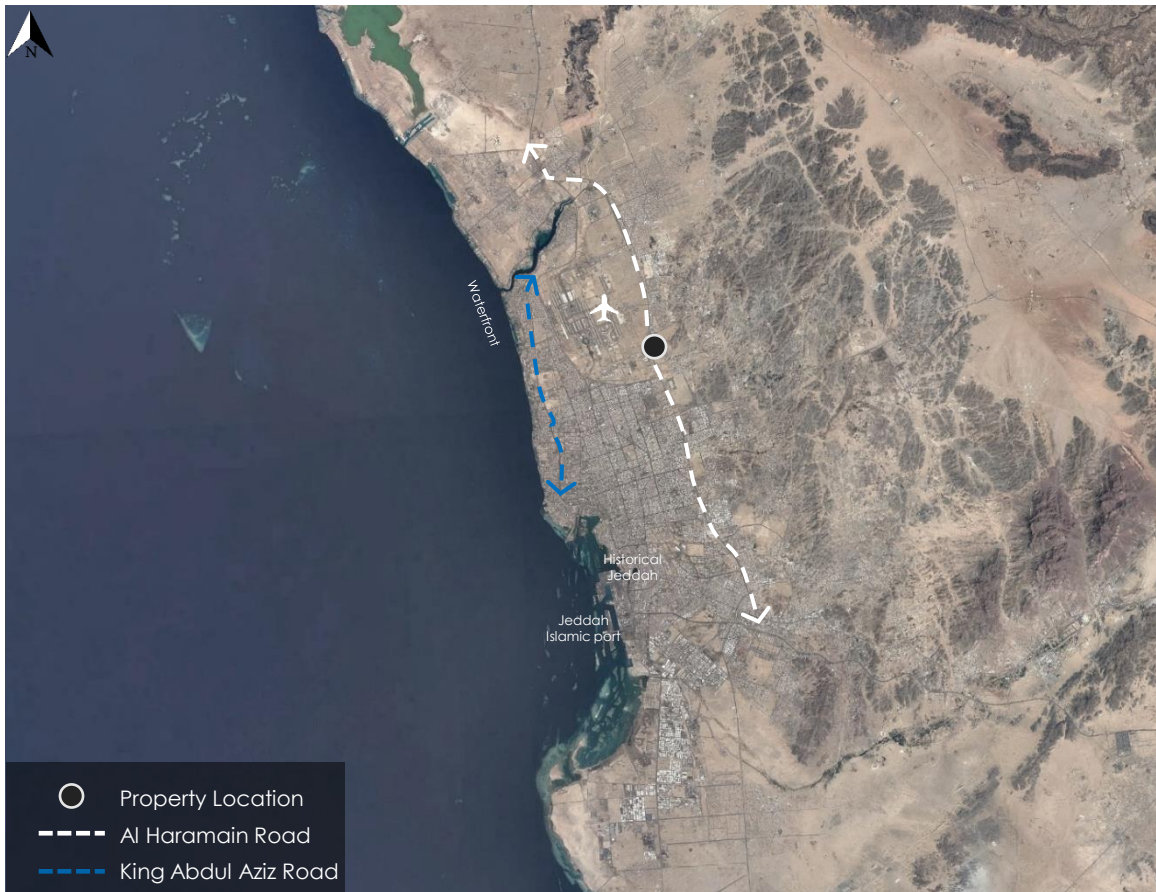
### 3.1 | Property Location Analysis

#### Description of the property at the city level

##### About Jeddah

The city of Jeddah is located in the western part of the Kingdom of Saudi Arabia, specifically in the middle of the eastern coast of the Red Sea. Its eastern borders overlook the Hijaz mountain range, and the geographical area occupied by the city extends over a length of 70 km between its northern and southern borders, and about 50 km between its seafront.

The city of Jeddah is distinguished by being the main gateway to the Two Holy Mosques due to the presence of King Abdulaziz International Airport and the City of Pilgrims, which receives millions of pilgrims annually.



#### Property location

#### Surrounding attractions

| Attraction                          | Distance | Attraction                | Distance |
|-------------------------------------|----------|---------------------------|----------|
| King Abdullah International Airport | 13.1 km  | King Abdullah Sport Dist. | 5 km     |
| Jeddah waterfront                   | 25.8 km  | Prince Majed park         | 13.3 km  |

## 3.2 | Property Location Analysis

### Description of the property at the neighborhood level

|                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|-------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Description of the surrounding area | <p>The property area is distinguished by its geographical location in the city of Jeddah, as it is located on the Haramain Highway.</p> <p>The property area is also bordered on the northern side by Imam Abdullah bin Saud bin Abdulaziz Road, Al-Yarmouk neighborhood.</p> <p>On the southern side, it is bordered by the King Abdullah Road area, followed by the Al-Khaleej neighborhood. Likewise, on the eastern side, the real estate area is bordered by Sheikh Jaber Al-Ahmad Al-Sabah Road, followed by parts of the Al-Qadisiyah neighborhood, and on the western side, the real estate area is bordered by Al-Sahaba Road, followed by parts of the Ashbilia neighborhood.</p> |
| About the Neighborhood              | <p>Al-Rayyan neighborhood is located in the northeast of Jeddah and is located on the Haramain Highway.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Accessibility                       | <p>The property is easily accessible through several roads, the most important of which is the Haramain Highway, which is located near the property under review.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |



Property Location

### 3.3 Property description and ownership

| Ownership information (based on title deed) |                    |                      |                                   |
|---------------------------------------------|--------------------|----------------------|-----------------------------------|
| Client's name                               | Al-khabeer Capital | Owner's name         | Awal Al Malqa Real Estate Company |
| Title deed number                           | 993788002766       | Title deed date      | 23/04/1443 H                      |
| building permit Number                      | 3748               | building permit Date | 01/05/1430 H                      |

| Property Information (Based on title deed)                                                        |             |             |                                                                   |
|---------------------------------------------------------------------------------------------------|-------------|-------------|-------------------------------------------------------------------|
| Province                                                                                          | Makkah      | City        | Jeddah                                                            |
| District                                                                                          | Al-Rayan    | Street      | Rabih Alkhmy                                                      |
| No. of Plot                                                                                       | 259         | No. of Plan | س / ح / 416                                                       |
| Property Type                                                                                     | Educational | Notes       | The property is mortgaged to Al Rajhi Development Company Limited |
| 21.658500° N 39.204583° E                                                                         |             |             |                                                                   |
| <a href="https://maps.app.goo.gl/7Xqp8rBYuqKU1chf7">https://maps.app.goo.gl/7Xqp8rBYuqKU1chf7</a> |             |             |                                                                   |

| Property specifications            |              |                 |         |
|------------------------------------|--------------|-----------------|---------|
| Land area according to the deed    | 3,020.18 sqm | Land topography | Flat    |
| Land area according to Regulations | 3,020.18 sqm | Land Shape      | Regular |
| Notes                              | -            |                 |         |



Satellite photo shows the subject property location

### 3.4 Property boundaries & lengths

| Property Dimensions (Based on the title deed ) |           |              |               |              |       |
|------------------------------------------------|-----------|--------------|---------------|--------------|-------|
| Views                                          | length /m | Street       | Road Category | Road width/m | Views |
| North                                          | 60        | Neighbor     | -             | -            | -     |
| South                                          | 60        | Neighbor     | -             | -            | -     |
| East                                           | 55.02     | Neighbor     | -             | -            | -     |
| West                                           | 50.62     | Rabih Alkhmy | Commercial    | 25           | 1     |

| Property specifications |                                                                                                                                                                                                                                                                 |
|-------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| BUA                     | 15,375 m <sup>2</sup> (Based on building permit)                                                                                                                                                                                                                |
| Height (floors)         | Basement + Ground floor + Mezzanine + 11 typical floors                                                                                                                                                                                                         |
| Age                     | 13 years                                                                                                                                                                                                                                                        |
| Structure               | Num. of buildings                                                                                                                                                                                                                                               |
|                         | 1                                                                                                                                                                                                                                                               |
|                         | Air conditioning                                                                                                                                                                                                                                                |
|                         | Central                                                                                                                                                                                                                                                         |
|                         | Finishing                                                                                                                                                                                                                                                       |
|                         | Excellent                                                                                                                                                                                                                                                       |
|                         | Facilities                                                                                                                                                                                                                                                      |
|                         | Parking + Fire extinguishing system + CCTV                                                                                                                                                                                                                      |
|                         | Elevators                                                                                                                                                                                                                                                       |
|                         | Available                                                                                                                                                                                                                                                       |
|                         | Use                                                                                                                                                                                                                                                             |
|                         | Residential/Commercial/Office                                                                                                                                                                                                                                   |
| Zoning                  | Maximum footprint                                                                                                                                                                                                                                               |
|                         | 60%                                                                                                                                                                                                                                                             |
|                         | FAR                                                                                                                                                                                                                                                             |
|                         | 4.2                                                                                                                                                                                                                                                             |
|                         | Maximum height                                                                                                                                                                                                                                                  |
|                         | 7 floors                                                                                                                                                                                                                                                        |
| Notes                   | <ul style="list-style-type: none"> <li>The property is Vision College, and it consists of administrative offices, clinics, laboratories, and classrooms.</li> <li>The property consists of a basement, ground floor, mezzanine floor, and 11 floors.</li> </ul> |

| Services and Facilities |               |                |               |                      |
|-------------------------|---------------|----------------|---------------|----------------------|
| Boys School             | Mosque        | Sewerage       | Water         | Electricity          |
| ✓                       | ✓             | ✓              | ✓             | ✓                    |
| Phone                   | Civil defense | police station | Health center | Girls school         |
| ✓                       | ✓             | ✓              | ✓             | ✓                    |
| Municipal works         | Post Mail     | Commercial     | Park          | Storm water drainage |
| ✓                       | ✓             | ✓              | ✓             | ✓                    |

### 3.5 Source of information

- The data was compiled based on documents received by the client on 04/17/2024.
- The location of the property was determined based on the title deed and the property was inspected on 05/02/2024.
- The influences were analyzed based on the current market situation.
- Disclosures of Alkhabeer REIT Fund Manager on the Saudi Tadawul website.

### 3.6 | Property photos



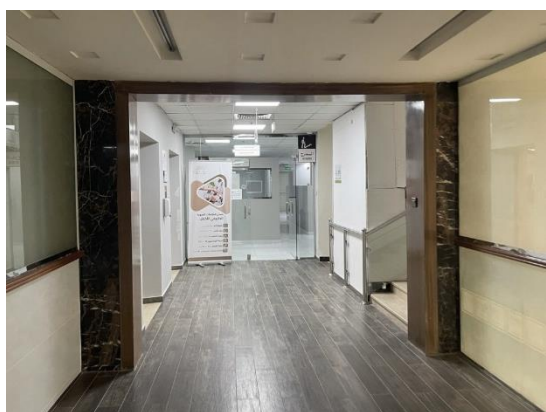
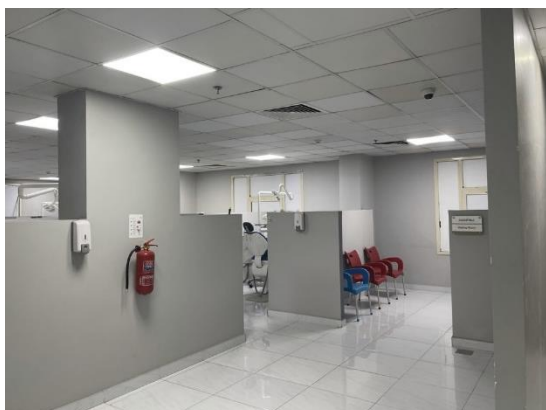
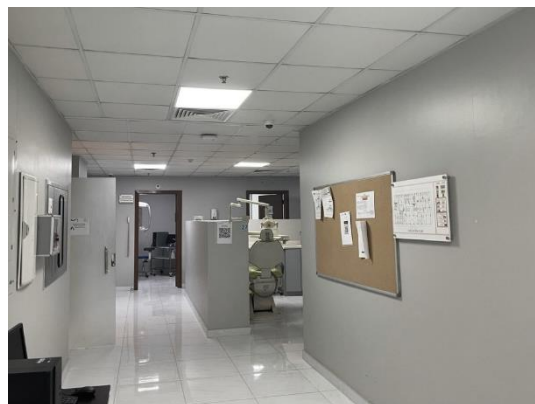
### 3.6 Property photos



### 3.6 Property photos



### 3.6 | Property photos



### 3.7 | Analysis summary

| Analysis summary |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Advantages       | <ul style="list-style-type: none"> <li>The property is distinguished by its direct view of the Haramain Highway.</li> <li>It is also distinguished by its location near King Abdulaziz International Airport.</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Disadvantages    | <ul style="list-style-type: none"> <li>No defects were observed in the property area.</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| Opportunities    | <ul style="list-style-type: none"> <li>The Downtown Jeddah project is a waterfront redevelopment project in the middle of Jeddah's Corniche. The project aims to create an attractive and distinct environment that contributes to the development of the city of Jeddah, bringing it among the top 100 cities in the world.</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Overall Risks    | <p>General risks related to the real estate market.</p> <ul style="list-style-type: none"> <li>Risks of financial, economic and natural disasters.</li> <li>Risks related to foreign exchange</li> <li>.Political and security risks</li> <li>Risks related to the application of value-added tax.</li> <li>Risks related to the implementation of the real estate transaction tax.</li> <li>Risks related to white land fees.</li> <li>Risks related to the impact of demand on residential and commercial real estate in the Kingdom of Saudi Arabia</li> <li>Risks related to the prices of electricity, water and other services.</li> <li>Competition-related risks.</li> <li>Risks related to real estate development.</li> <li>Risks related to the nature of the realization or liquidation of real estate assets.</li> <li>Risks related to the reduction in the value of real estate assets.</li> <li>Risks related to regulatory requirements and regulatory oversight.</li> <li>Risks related to changes in applicable laws and regulations</li> </ul> |
| Property Risks   | <ul style="list-style-type: none"> <li>The specialized use of this type of real estate asset is limited because the property is an educational facility, and therefore the target group wishing to rent is limited, as it requires specific tenants who have the interest and desire to use it for educational purposes.</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |



## Part 4

# Valuation

### 4.1 Valuation Approaches

### 4.2 Valuation Analysis

### 4.3 Opinion of Value

### 4.4 Validity of review and clarification

## 4.1 Valuation Approaches

| Principal valuation approaches and Residual Method |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|----------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Market Approach                                    | <p><i>"The market approach provides an indication of value by comparing the asset with identical or comparable (that is similar) assets for which price information is available.</i></p> <p><i>The market approach should be applied and afforded significant weight under the following circumstances:</i></p> <p><i>(a) the subject asset has recently been sold in a transaction appropriate for consideration under the basis of value,</i></p> <p><i>(b) the subject asset or substantially similar assets are actively publicly traded, and/or</i></p> <p><i>(c) there are frequent and/or recent observable transactions in substantially similar assets."</i></p>                                                            |
| Income Approach                                    | <p><i>"The income approach provides an indication of value by converting future cash flow to a single current value. Under the income approach, the value of an asset is determined by reference to the value of income, cash flow or cost savings generated by the asset.</i></p> <p><i>The income approach should be applied and afforded significant weight under the following circumstances:</i></p> <p><i>(a) the income-producing ability of the asset is the critical element affecting value from a participant perspective, and/or</i></p> <p><i>(b) reasonable projections of the amount and timing of future income are available for the subject asset, but there are few, if any, relevant market comparables."</i></p> |
| Cost Approach                                      | <p>Replacement Cost Method is categorized under Cost Approach in the International Valuation Standards 2022 and is defined as "replacement cost is the cost that is relevant to determining the price that a participant would pay as it is based on replicating the utility of the asset, not the exact physical properties of the asset".</p>                                                                                                                                                                                                                                                                                                                                                                                       |
| Residual Method                                    | <p><i>"The residual method is so called because it indicates the residual amount</i></p> <p><i>after deducting all known or anticipated costs required to complete the</i></p> <p><i>development from the anticipated value of the project when completed after</i></p> <p><i>consideration of the risks associated with completion of the project.</i></p> <p><i>This is known as the residual value."</i></p>                                                                                                                                                                                                                                                                                                                       |

## 4.1 | Valuation Approaches

| The main factors that determining the best approach for valuation |                                                                                                                                                                      |
|-------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Factors                                                           | <ul style="list-style-type: none"> <li>• The purpose of the valuation</li> <li>• Property type</li> <li>• Basis of value</li> <li>• Source of information</li> </ul> |
| Approaches and methods used in the report                         |                                                                                                                                                                      |
| Market Approach                                                   | <input type="checkbox"/> Comparison Method                                                                                                                           |
| Income Approach                                                   | <input type="checkbox"/> Direct Capitalization method<br><input checked="" type="checkbox"/> <b>Cashflow method</b><br><input type="checkbox"/> Profits method       |
| Cost Approach                                                     | <input type="checkbox"/> Depreciated Replacement Cost (DRC)                                                                                                          |
| Residual Method                                                   | <input type="checkbox"/> Residual Method                                                                                                                             |

## 4.2 Valuation Analysis

### 4.2.1 Income Approach- Discounted Cash Flow Method

Discounted Cash Flow Method is categorized under Income Approach in the International Valuation Standards 2022 and is defined as “*Under the DCF method the forecasted cash flow is discounted back to the valuation date, resulting in a present value of the asset*”.

#### 4.2.1.1 lease data

The lease contract for the property being valuated was provided to us by the client according to the following information:

- Tenant: Vision Colleges for Education Company..
- Contract start date: 06/28/2021
- Contract end date: 06/28/2046
- The legal nature of the contract: The contract is not considered an executive document due to the presence of additional terms or conditions.
- Number of remaining years: 22 years
- Annual rent from the first year to the fifth year: 7,500,000 riyals.
- Annual rent from the sixth year to the tenth year: 7,875,000 riyals.
- Annual rent from the eleventh year to the fifteenth year: 8,268,750 riyals.
- Annual rent from the sixteenth year to the twentieth year: 8,682,187.5 riyals.
- Annual rent from the twenty-first year to the twenty-fifth year: 9,116,296.88 riyals.
- Vacant, maintenance, and operation costs were not calculated due to the nature of the property being valuated, in which the tenant bears these costs.

| Income               | Value         |
|----------------------|---------------|
| Total Revenue        | 7,500,000 SAR |
| Vacancy              | 0             |
| Opex & maintenance   | 0             |
| Net operating income | 7,500,000 SAR |

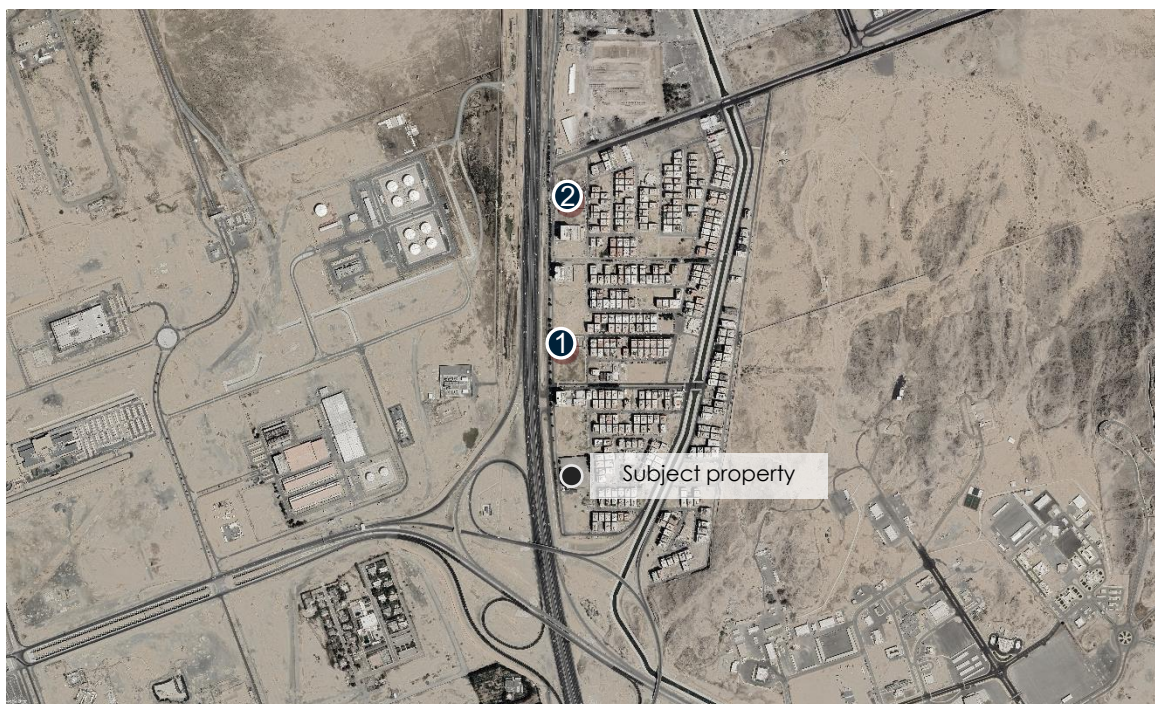
## 4.2 Valuation Analysis

### 4.2.1 Income Approach- Discounted Cash Flow Method

#### 4.2.1.2 Property Income- Market Income – Educational

- Research and survey operations were conducted to arrive at the income expected to be generated by the property based on comparisons in the area of the property being valued. The comparisons referred to in this section represent the best comparisons from our point of view, which give an indication of the values and returns of the property being valued. Relative and quantitative adjustments were made between the property. The subject of valuation and the properties compared to them are as follows to reflect the difference in characteristics between these properties and their impact on the value:

| Comparables List |                  |      |              |           |                             |
|------------------|------------------|------|--------------|-----------|-----------------------------|
| Property ID      | Transaction Type | Year | Rental value | BUA       | Rental value/m <sup>2</sup> |
| Property 1       | Offer            | 2024 | 7,000,000    | 15,024    | 466 SAR                     |
| Property 2       | Lease contract   | 2024 | 4,400,000    | 14,574.81 | 302 SAR                     |



Satellite photo showing subject property and comparables

## 4.2 Valuation Analysis

### 4.2.1 Income Approach- Discounted Cash Flow Method

#### 4.2.1.3 Relative adjustment - to compare buildings intended for educational use

| Criteria                                 | Subject property     | Comparable 1    |              | Comparable 2    |              |
|------------------------------------------|----------------------|-----------------|--------------|-----------------|--------------|
|                                          |                      | Description     | Adjustment % | Description     | Adjustment % |
| Transaction data                         |                      | 26/05/2024      |              | 26/05/2022      |              |
| Value/m2                                 | -                    | 466.00 SAR /m2  |              | 302.00 SAR /m2  |              |
| Type of transaction                      |                      | Offer           | % 10.0-      | lease Contract  | % 0.0        |
| Market conditions                        |                      | Similar         | % 0.0        | Lower           | % 10.0       |
| Property type                            | Educational building | Office building | % 29.0       | Office building | % 29.0       |
| v alue/m2 after adjusting conditions     |                      | 88              |              | 118             |              |
| v alue/m2 after the adjustments          |                      | 554.31 SAR /m2  |              | 419.63 SAR /m2  |              |
| accesability                             | Easy                 | Easy            | % 0.0        | easy            | % 0.0        |
| location                                 | Very good            | Very good       | % 0.0        | Very good       | % 0.0        |
| Services in the area                     | Available            | Available       | % 0.0        | Available       | % 0.0        |
| Number of floors                         | 11                   | 11              | % 0.0        | 7               | % 4.0        |
| Car parking                              | Available            | Available       | % 0.0        | Available       | % 0.0        |
| Settlement Value / Adjustment Percentage | -                    | 0.00 SAR /m2    | % 0.0        | 16.79 SAR /m2   | % 4.0        |
| Value of m2 after adjustments            | -                    | 554.31 SAR /m2  |              | 436.41 SAR /m2  |              |
| Weighting                                | -                    | % 70            |              | % 30            |              |
| Weighted mean v alue                     | -                    | 520.00 SAR      |              |                 |              |

The weighted average was taken to estimate the value of the rental meter, with the largest weight being assigned to the value of comparison plot No. 1, which is considered the best case for comparison because it has more similar specifications to the property being valued.

The value of the rental meter was increased by 28.95% due to the difference in the level of finishing and construction between educational and office buildings, according to the case study mentioned in the appendices on page 29.

Given that comparator No. (1) is a sales offer that has not been implemented until the date of valuation, a settlement was made with a discount of 10%, which was not applied in the second comparator as it is a lease contract.

|                    |              |
|--------------------|--------------|
| Total BUA          | 12,975       |
| Value of SAR / SQM | 520          |
| Total lease value  | 6,747,000.00 |

## 4.2 Valuation Analysis

### 4.2.1 Income Approach- Discounted Cash Flow Method

#### 4.2.1.3 Income data approved in the valuation

The actual income data of the subject property was compared with the market Income and the following was found:

| Element                                        | Actual income data                                                                                                                                                                                                                  | Market data  | The difference |        |
|------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|----------------|--------|
|                                                |                                                                                                                                                                                                                                     |              | SAR            | %      |
| Total income of the subject property (SAR/SQM) | 7,500,000                                                                                                                                                                                                                           | 6,747,000.00 | 753,000.00     | 11.6 % |
| Occupancy rate                                 | -                                                                                                                                                                                                                                   | -            | -              | -      |
| Opex & maintenance                             | -                                                                                                                                                                                                                                   | -            | -              | -      |
| The result                                     | We found that the income data provided to us by the client reflects the reality of the market and was relied upon as inputs to the valuation process and the application of discount and capitalization rates based on market data. |              |                |        |

#### 4.2.1.4 Income data approved in the valuation

| Project Assumptions |          |
|---------------------|----------|
| Project period      | 22 years |
| Revenue rate        | 8%       |
| Discount rate       | 9.5%     |

## 4.2 Valuation Analysis

### 4.2.1 Income Approach- Discounted Cash Flow Method

#### 4.2.1.5 Assumptions

| Capitalization rate analysis |                            |        |                   |                      |                  |                |      |
|------------------------------|----------------------------|--------|-------------------|----------------------|------------------|----------------|------|
| RIET/Fund's Name             | Property                   | City   | Sector            | Property Value (SAR) | Net income (SAR) | Rate of return | Year |
| MEFIC REIT                   | Commercial office building | Jeddah | Commercial office | 36,173,500.00        | 3,579,371.00     | 9.9            | 2023 |
| AlAhli REIT                  | Al-Salam mall              | Jeddah | Commercial        | 240,677,190.00       | 23,102,976.00    | 9.6%           | 2023 |
| Mulkia REIT                  | Diyar Commercial building  | Jeddah | Education         | 112,851,626.00       | 8,463,994.00     | 7.5%           | 2023 |

- The rate of return was set at 8.00% based on the general average returns of similar funds and properties after excluding outliers.

#### Cash Flow Analysis

- An analysis of the expected cash flows has been conducted taking into account the inflation factor, occupancy levels (and the rate of absorption of units in the market).
- All costs related to construction, maintenance and operation - if any - have been deducted to arrive at the net cash flows. Net cash flows have been discounted at a discount rate of -9.5% to reflect the risks associated with the property.
- Appendix No. (5.4) shows details of cash flows

| Discount rate by observed or inferred rates/yields |       |                                                  |
|----------------------------------------------------|-------|--------------------------------------------------|
| Rates                                              | Value | Source                                           |
| Risk-free rate                                     | 4.75% | <a href="#">Saudi Exchange</a>                   |
| Inflation rate                                     | 2.26% | <a href="#">General Authority for Statistics</a> |
| Market Risk                                        | 1.22% | <a href="#">knoema Patform Data</a>              |
| Property Risk                                      | 1.27% | Valuer's estimate of the market                  |
| Discount rate                                      | 9.50% |                                                  |

#### Valuation Result

##### Income Approach Valuation Result

**97,805,567.32 SAR**

### 4.3 | Opinion of Value

| Opinion of value |                                                          |
|------------------|----------------------------------------------------------|
| Value            | 97,806,000                                               |
| Written          | Only ninety-seven million eight hundred six thousand SAR |
| Currency         | Saudi Riyal                                              |

### 4.4 | Validity of review and clarification

- Review is valid (30 days) from the date the first draft was issued.
- The estimated value of the property was reached through the following international methodologies and methods adopted by Saudi Authority for Accredited Valuers.



## Part 5

# Appendices

5.1 Documents

5.2 Cash flow analysis

5.3 Assumptions and Limiting Conditions

5.4 Valuation Standards

## 5.1 | Case Study

### 5.1.1 Case study to illustrate the difference between the value of a construction meter for equipped medical properties and office buildings:

The asset subject to valuation is the Vision College building and was rented as a furnished building. Due to the scarcity of comparisons similar to the asset subject to valuation and the availability of only office comparisons, a case study was conducted to arrive at the difference between the value of a construction meter for furnished medical properties and office buildings.

| Category                  | The maximum value of the construction/meter |
|---------------------------|---------------------------------------------|
| Office building           | 3,800 SAR /sqm                              |
| Medical equipped building | 4,900 SAR /sqm                              |
| Difference(%)             | 28.95%                                      |

The above prices were derived from the construction cost guideline provided by the Saudi Authority for Certified Valuers for the year 2021.

## 5.2 Documents

بِسْمِ اللَّهِ الرَّحْمَنِ الرَّحِيمِ

الجمهورية العربية السعودية  
وزارة العدل  
[٢٧٧]

تاريخ الصك: ١٤٤٣/٤/٢٣ هـ  
رقم الصك: ٩٩٣٧٨٨٠٠٢٧٦٦

صك

الحمد لله وحده والصلاة والسلام على من لا نبي بعده، وبعد: فإن قطعة الأرض رقم 259 من المخطط رقم 416 / ج / س الواقع في حي الريان بمدينة جدة . وحدودها واطوالها : شمالاً: قطعة رقم 262 بطول 60 ستون متر جنوباً: قطعة رقم 256 بطول 60 ستون متر شرقاً: قطعة رقم 257 و 258 بطول 55.02 خمسة و خمسون متر و اثنين سنتمتر غرباً: شارع عرض 25م بطول 50.62 خمسون متر و اثنين و ستون سنتمتر ومساحتها 3020.18 ثلاثة آلاف و عشرون متر مربعاً و ثمانية عشر سنتمتر مربعاً المملوكة ل شركة أول الملقا العقارية بموجب سجل تجاري رقم 1010893802 بموجب الصك الصادر من الموثقين بجدة 4 برقم 793934000147 في 17 / 11 / 1442 قد تم رهنها وما أقيم أو سيقام عليها من بناء لصالح / شركة الراجحي للتطوير المحدودة بموجب سجل تجاري رقم 1010158249 ضماناً للوفاء ب 420000000 فقط أربعمائة و عشرون مليون ريال سعودي لا غير. سبب الرهن : ضمان وفاء للمديونية وفق لشروط عقد الرهن على أن يتم سداد المديونية على 10 أقساط نصف سنوية بقيمة كل قسط 42000000 اثنان واربعون مليون ريال اعتباراً من تاريخ 2019-6-30م وفي حالة عدم السداد فللمرتهن بيع العقار بالقيمة التي تنتهي عندها الرغبات . واستيفاء مافي ذمة الراهن من مبلغ وما نقص يرجع فيه عليه بعد اكمال مايلزم شرعاً. وعليه جرى التصديق تحريراً في 23 / 04 / 1443 لاعتماده، وصلى الله على نبينا محمد وآله وصحبه وسلم.

صدرت هذه الوثيقة من وزارة العدل ، ويجب التحقق من بياناتها وسرياتها عبر الخدمات الإلكترونية لوزارة العدل  
نموذج رقم (١٢-٠٣-١)  
( هذا النموذج مخصص للاستخدام بالملصق الاتي ويمنح كملف )  
مصلحة مطابع الحكومة - ٢٤٢١٥٩  
صفحة رقم 1 من 1

QR Code

## 5.2 Documents

[illegible]

**الإدارة المركزية لرخص البناء**  
رخصة بناء مضافة  
٢٠١٤ / ٥ / ١٠  
الرقم التسلسلي (٢٤٧)

أمانة محافظة جدة

|                 |                             |            |                       |
|-----------------|-----------------------------|------------|-----------------------|
| رقم رخصة البناء | ٣٧١٨                        | تاريخها    | ١٤٣٠/٠٥/٠١            |
| رخصة بناء :     | مركز سكني وتجاري            | مساحة إلى  | ١٤٣٣/٠٥/٠١            |
| اسم المالك :    | أبراهيم سالم الطالق الحناكي |            |                       |
| نوع هوية :      | حظيرة لؤلؤ                  | رقبها      | ١٠١٦٧٠٩٦٢٤            |
| صك ملكية رقم :  | ١٠١٤٩                       | تاريخها    | ١٤٣٠/١٢/٢٩            |
| رقم المجلس :    |                             | تاريخ      | ١٤٣٧/٠٣/٢٥            |
| رقم القطعة :    | ٢٥٩                         | حي         | س ٧٧٨ شرق الخط السريع |
| رقم المخطط      | ٤١٦/ج                       | رقم المخطط |                       |

قد رخص للمالك بناء عدد ٢٢ دور بموجب العقود والأحكام والارتدادات والبيروقات

| المستويات      | سكن  | تجاري | مواقف سيارات | وحدات أخرى | مساحات الدور |
|----------------|------|-------|--------------|------------|--------------|
| الدور          |      |       | ٨٠٠          |            |              |
| طابق خدمة      |      |       | ١٠           |            |              |
| الطابق الأرضي  | ٤١٩  | ٥٠١   | ١٥٩٠         |            | ٩٢٠          |
| الطابق الأول   | ٥٠١  | ٢٧٩   |              |            | ٧٨٠          |
| الطابق الثاني  | ١٠٢٥ |       |              |            | ١٠٢٥         |
| الطابق الثالث  | ١٠٢٥ |       |              |            | ١٠٢٥         |
| الطابق الرابع  | ١٠٢٥ |       |              |            | ١٠٢٥         |
| الطابق المتكرر | ٨٢٠٠ |       |              |            | ٨٢٠٠         |

إجمالي طرز الأسوار (م) : ١٦٥  
رقم ورخصة المكتب الهندسي :  
الترخيص :  
رقم الإصدار : ٣٠٠١٠٣٧١٥٠  
١٤٣٠/٠٥/٢٩

\* تم إحصاء العقود المطلوبة حسب النظام  
عدد الوحدات السكنية : ١١  
رئيس القسم :  
م/ عبد الرزاق عبد الرحمن شيخ  
مدير الإدارة المركزية لرخص البناء :  
١٤٣٠/٠٥/١٠

أمانة محافظة جدة  
الإدارة العامة للتخطيط العمراني  
الأمانة العامة

يجب على صاحب الرخصة إكمال جميع الأوراق والمستندات المطلوبة لتقديم الطلبات للحصول على الرخصة وأن أمانة محافظة جدة في حال تقاعد صاحب الرخصة لا تؤول إليه صلاحيات العمل ولا ضمان إزالة المخلفات.

أمانة محافظة جدة  
مطلوب الأمانة

## 5.2 Documents

Shari'a Certificate Ref#: AKC-694-88-03-06-17-12

بسم الله الرحمن الرحيم

### عقد إيجار

أنه في يوم الاثنين بتاريخ ١٨ / ١١ / ١٤٤٢ هـ الموافق ٢٠٢١ / ٦ / ٢٠ م تم بحمد الله وتوفيقه تحرير هذا العقد في مدينة جدة بين كل من:

**أولاً: السادة/ شركة أول الملفا العقارية، وهي شركة ذات مسؤولية محدودة، مقيدة بالسجل التجاري رقم: ١٠١٠٨٩٣٨٠٢ وتاريخ ١٩/١٠/١٤٣٨ م صدره مدينة الرياض، وعنوانها: الرياض، طريق العروبة، ص.ب ٣٤١٥٣، الرمز البريدي ١١٣٣٣٠، البريد الإلكتروني: (aghouth@alkhabeer.com)، بصفتها الحافظة لأصول صندوق "الخبر ريت" (صندوق استثمار عقاري متداول)، ويُمثلها في التوقيع على هذه الاتفاقية السيد/ أحمد بن سعود غوث، بصفته مدير الشركة. ويشار إليها فيما بعد (بالطرف الأول و/أو المؤجر).**

**ثانياً: السادة/ شركة كليات الرؤية للتعليم، وهي شركة ذات مسؤولية محدودة، مقيدة بالسجل التجاري رقم ١٠١٠٥٨٧٥٧٩ وتاريخ ١٣/١١/١٤٤٠ م صدره مدينة الرياض، وعنوانها الرياض-حي الشيلية طريق بحر العرب - رقم المبنى ٧٢١١، ص.ب. ٣٨٣٠، الرمز البريدي ١٣٢٢٧، هاتف رقم: ٥٦٧٦٧٦٧٦، البريد الإلكتروني: (CEO@alifarabi.edu.sa) ويُمثلها في التوقيع على هذا العقد السيد / عثمان عبد العزيز عثمان الزومان بصفته رئيس مجلس الإدارة والرئيس التنفيذي للشركة، ويشار إليها فيما بعد (بالطرف الثاني و/أو المستأجر).**

أقر الطرفان المتعاقدان بكامل أهليتهما المعترية شرعاً ونظاماً على التعاقد والتصريف فيما بينهما حيث اتفقا على ما يلي:

### التعهد:

لما كان الطرف الأول (المؤجر) قد غن حافطاً للعقار المسعى بـ "مبنى كلية الرؤية للتعليم" (المعروفة سابقاً بكلية الفارابي) والكائن بمدينة جدة حي الريان لصالح صندوق "الخبر ريت"، كونه من أحد العقارات المملوكة لصندوق "الخبر ريت" والمدار بمعرفة شركة الخبر المالية كمدير للصندوق، والذي يشار إليه فيما بعد (بالعقار)، وحيث رغب الطرف الأول في تأجير العقار المذكور بالكامل، وبما أن الطرف الثاني شركة تعمل في مجال تشغيل وإدارة الكليات الجامعية، وقد أبدت رغبته في استئجار العقار المذكور كاملاً، وحيث لاقت رغبة الطرف الثاني قبولاً لدى الطرف الأول، بناءً عليه فقد التفت إرادة الطرفين المتعاقدين بإيجاب وقبول صريح وصحيح فيما بينهما على تحرير هذا العقد وفقاً للشروط الآتية:

### المادة الأولى: صيغة التمهيد:

يُعَد التمهيد أعلاه جزءاً لا يتجزأ من هذا العقد ومتمم ومكمل له.



## 5.2 Documents

Shari'a Certificate Ref#: AKC-694-88-03-06-17-12

٢-٥ إذا رغب الطرف الثاني في تجديد هذا العقد لمدة إضافية، فيقدم إشعاراً خطياً للطرف الأول بنيه في التجديد قبل سنة -على الأقل- من تاريخ انتهاء المدة الأصلية؛ وعلى الطرف الأول الموافقة أو الرفض خلال ثلاثة أشهر من تاريخ استلام خطاب الطرف الثاني بطلب التجديد، وفي حالة عدم الرد فيعد ذلك بمثابة رفض لطلب التجديد.

٣-٥ للطرف الأول الحق في زيادة الأجرة عند انتهاء مدة العقد، وعليه في حال رغبته في زيادة الأجرة إشعار الطرف الثاني بمقدار الزيادة عند إبداء موافقته على التجديد خلال المدة المذكورة في الفقرة أعلاه. ويجب على الطرف الثاني إبداء الموافقة على قبول الزيادة أو الرفض خلال ثلاثة أشهر من تاريخ ذلك الإشعار.

### المادة السادسة الأجرة:

١-٦ اتفق الطرفان المتعاقدان على أن تكون القيمة الإيجارية السنوية للعقار محل التعاقد للفترة من تاريخ: ٢٠٢٠ / ٦ / ٢٠٢١ م ونقري في: ٢٠٢٠ / ٦ / ٢٠٢١ م مبلغاً وقدره ٢٠٠.٠٠٠ ريال سعودي (سبعة ملايين وخمسمائة ألف ريال سعودي فقط لا غير)، وتزداد القيمة الإيجارية السنوية بنسبة زيادة دورية قدرها ٥٪ من القيمة الإيجارية الأخيرة لكل خمس سنوات.

٢-٦ اتفق الطرفان المتعاقدان على أن القيمة الإيجارية السنوية تستحق مقدماً وتُدفع بشكل نصف سنوي عن كل ستة أشهر ميلادية كاملة تبدأ من تاريخ بداية مدة هذا العقد وذلك اعتباراً من تاريخ: ٢٠٢١ / ٦ / ٢٠٢١ م ("تاريخ استحقاق الأجرة")، فيما عدا القيمة الإيجارية السنوية للسنة الأولى من السنة الإيجارية الأولى فتستحق كاملة عند توقيع هذا العقد.

٣-٦ يكون مبلغ القيمة الإيجارية المشار إليه في الفقرة (١-٦) مبلغاً صافياً سائلاً من أي خصم؛ فلا يخصم منه على سبيل المثال لا الحصر أي تكاليف، أو ضرائب أو ضريبة القيمة المضافة، أو أية فوائد تخص قيمة استهلاك الكهرباء، أو المياه أو الهاتف الثابت أو الإنترنت أو الصرف الصحي وخلافه، أو أي رسوم حكومية أو غير حكومية، أو أتعاب، أو أي مستحقات لجهة حكومية أو لأي طرف كان.

٤-٦ يضاف إلى مبلغ كل قسط مبلغ ضريبة القيمة المضافة، وعلى الطرف الثاني دفعها مع مبلغ الإيجار، يلتزم الطرف الأول بتوريدها للجهة الحكومية المختصة وفقاً للأنظمة واللوائح السارية.

٥-٦ تسدد إجمالي القيمة الإيجارية عن طريق إيداعها في الحساب المصرفي الذي يحدده الطرف الأول للطرف الثاني بموجب خطاب مصدقاً من الغرفة التجارية. وقد يقوم الطرف الأول من وقت لآخر بتغيير رقم الحساب وإشعار الطرف الثاني بذات الآلية وعلى الطرف الثاني الالتزام بذلك بدون أي معارضة.

٦-٦ يلتزم الطرف الثاني عند التوقيع على هذا العقد بتسليم الطرف الأول عدد تسعة وأربعين سنداً لأمر لصالح الطرف الأول موقعة من الطرف الثاني، وتعتبر هذه السندات لأمر ضماناً لسداد الدفعات الإيجارية أو أي مستحقات أخرى؛ بحيث يمثل كل سند لأمر قيمة الدفعة الإيجارية النصف سنوية للعقار المأجور والبالغ قدرها مبلغ وقدره (٣.٧٥٠.٠٠٠ ريال سعودي) ثلاثة ملايين و سبعمائة وخمسون ألف ريال سعودي مضافاً إليها نسبة الزيادات الدورية خلال مدة سريان هذا العقد، ويؤرخ استحقاقه بتاريخ حلول هذه الدفعة، ويشترط في السندات لأمر أن

## 5.3 | Assumptions and Limiting Conditions

This appraisal is subject to the following assumptions and limiting conditions :

This appraisal is to be used only for the purpose stated herein. While distribution of this appraisal in its entirety is at the discretion of the addressee, individual sections shall not be distributed; this report is intended to be used in whole and not in part.

No part of this appraisal, its value estimates, or the identity of the firm or the appraiser may be communicated to the public through advertising, public relations, media sales, or other media.

All files, work papers and documents developed in connection with this assignment are the property of the appraiser, ESNAD. Information, estimates and opinions are verified where possible, but cannot be guaranteed. Plans and sketches provided are intended to assist the addressee in visualizing the property; no other use of these plans is intended. The work file prepared is an electronic work file and incorporates by reference all pertinent electronic data and analysis files retained by the appraiser.

No hidden or unapparent conditions of the property, subsoil or structure, which would make the property more or less valuable, were discovered by the appraiser or made known to the appraiser. No responsibility is assumed for such conditions or engineering necessary to discover them. Unless otherwise stated, this appraisal assumes there is no existence of hazardous materials or conditions, in any form, on or near the subject property. The appraiser is not qualified to detect hazardous or toxic materials. Such determination would require investigation by a qualified environmental engineer or other expert, and is beyond the scope of this assignment.

The value estimate presented is based upon the assumption that the subject is free and clear of contamination or toxic materials of any kind either upon, or impacting, the subject property. No responsibility is assumed for any environmental conditions, or for any expertise or engineering knowledge required to discover such conditions.

Good title, free of liens, encumbrances and special assessments is assumed. No responsibility is assumed for matters of a legal nature. The subject is assumed to be following all zoning and legal encumbrances.

The valuation report is based on the data available at the time the assignment is completed. Reasonable amendments or modifications to the valuation based on new information made available after the review was completed will be made, as soon as reasonably possible, for an additional fee.

All maps, plans, property specifications and data relied upon by the appraiser and presented herein are assumed to be correct. No survey of the subject properties was made by this appraiser. Inspection of visual components of the subject was made, which should not be utilized as, or in lieu of, an engineering inspection, or an environmental inspection. The valuation report assignment was not based on a requested minimum valuation, a specific review, or the approval of a loan.

Any compensation is not contingent upon any action resulting from the analysis, opinions, or conclusions presented, or the use of the valuation report.

To the best of our knowledge and belief, the statements of fact contained in this appraiser report are true and correct. Furthermore, no known important or materially relevant facts have been withheld.

The valuation report analysis, opinions, and conclusions are limited only by the reported assumptions and limiting conditions and are Esnad's unbiased professional analysis, opinions, and conclusions.

The valuation report is predicated on the extraordinary assumption that the subject can be exposed for sale commensurate with the definition of market value contained herein. If found to be false, the opined value may or may not be impacted.

For the purpose of this valuation, ownership is assumed freehold. We were not provided with municipality constriction permit due to unavailability of the documents with the client the time the valuation is conducted. Should any document be found contrary to this assumption, opinion of value is impacted accordingly, and will require further analysis.

## 5.4 | Valuation Standards

### 5.4.1 Valuation Standards

- All work is carried out in accordance with the Saudi Authority for Accredited Valuers (Taqeem) and the International Valuation Standards ("IVS") published by the International Valuation Standards Council ("IVSC"), by valuers who conform to the requirements thereof. Our valuations may be subject to monitoring by these entities. The valuations are undertaken by appropriately qualified Taqeem valuers.

### 5.4.2 Valuation Basis

- Our reports state the basis of the valuation and, unless otherwise noted, the basis of valuation is as defined in the "the Red Book". The full definition of the basis, which we have adopted, is either set out in our report or appended to these General Principles.

### 5.4.3 Assumptions and Special Assumptions

- Where we make an 'assumption' or 'special assumption' in arriving at our valuations, we define these terms in accordance with the "IVS" as follows:
- These types of assumptions generally fall into one of two categories:
- (a) assumed facts that are consistent with, or could be consistent with, those existing at the date of valuation ("Assumption"), and
- (b) assumed facts that differ from those existing at the date of valuation ("Special Assumption").
- All assumptions and special assumptions must be reasonable under the circumstances, be supported by evidence, and be relevant having regard to the purpose for which the valuation is required.
- We will not take steps to verify any assumptions.

### 5.4.4 Disposal Costs Taxation and Other Liabilities

- No allowances are made for any expenses of realization, or for taxation, which might arise in the event of a disposal. All property is considered as if free and clear of all mortgages or other charges, which may be secured thereon. However, we consider purchaser's costs in investment valuations in accordance with market conventions.
- No allowance is made for the possible impact of potential legislation which is under consideration. Valuations are prepared and expressed exclusive of VAT payments, unless otherwise stated.

### 5.4.5 Sources of Information

- Where we have been provided with information by the addressee, or its agents, we assume that it is correct and complete and is up to date and can be relied upon. We assume that no information that has a material effect on our valuations has been withheld.

### 5.4.6 Title and Tenancy Information

- We assume, unless informed to the contrary, that each property has a good and marketable title, that all documentation is satisfactorily drawn and that there are no encumbrances, restrictions, easements or other outgoings of an onerous nature, which would have a material effect on the value of the interest under consideration, nor material litigation pending. Where we have been provided with documentation, we recommend that reliance should not be placed on our interpretation without verification by your lawyers.
- We have assumed that all information provided by the addressee, or its agents, is correct, up to date and can be relied upon.

## 5.4 | Valuation Standards

### 5.4.7 City Planning, Zoning and Regulations

Information on city planning is, wherever possible, obtained either verbally from local planning authority officers or publicly available in electronic or other sources. It is obtained purely to assist us in forming an opinion of market and should not be relied upon for other purposes. If reliance is required, we recommend that verification be obtained from lawyers that:

- I. the position is correctly stated in our report;
- II. the property is not adversely affected by any other decisions made, or conditions prescribed, by public authorities;
- III. that there are no outstanding statutory notices.

Our valuations are prepared on the basis that the premises (and any works thereto) comply with all relevant statutory regulations, including fire regulations, access and use by disabled persons, control and remedial measures for asbestos in the workplace and any applicable by-laws.

### 5.4.8 Surveys

Our reports state the basis of the Unless expressly instructed, we do not carry out any survey, nor do we test the services and we, therefore, do not give any assurance that any property is free from defect. Unless stated otherwise in our reports.

### 5.4.9 Site Conditions

We do not normally carry out or commission investigations on site in order to determine the suitability of ground conditions and services for the purposes for which they are, or are intended to be, put; nor do we undertake archaeological, ecological or environmental surveys. Unless we are otherwise informed, our valuations are on the basis that these aspects are satisfactory and that, where development is contemplated, no extraordinary expenses, delays or restrictions will be incurred during the construction period due to these matters.

### 5.4.10 Environmental Contamination

Unless expressly instructed, we do not carry out or commission site surveys or environmental assessments, or investigate historical records, to establish whether any land or premises are, or have been, contaminated. Therefore, unless advised to the contrary, our valuations are carried out on the basis that properties are not affected by environmental contamination. However, should our site inspection and further reasonable enquiries during the preparation of the valuation lead us to believe that the land is likely to be contaminated we will discuss our concerns with the client.

### 5.4.11 Insurance

Unless expressly advised to the contrary we assume that appropriate cover is and will continue to be available on commercially acceptable terms. In particular, we will have regard to the following:

**Composite Panels.** Insurance cover, for buildings incorporating certain types of composite panel may only be available subject to limitation, for additional premium, or unavailable. Information as to the type of panel used is not normally available. Accordingly, our opinions of value make no allowance for the risk that insurance cover for any property may not be available or may only be available on onerous terms.

**Terrorism.** Our valuations have been made on the basis that the properties are insured against risks of loss or damage.

**Flood and Rising Water Table.** Our valuations have been made on the assumption that the properties are insured against damage by flood and rising water table. Unless stated to the contrary our opinions of value make no allowance for the risk that insurance cover for any property may not be available or may only be available on onerous terms.

### 5.4.12 Outstanding Debts

In the case of property where construction works are in hand, or have recently been completed, we do not normally make allowance for any liability already incurred, but not yet discharged, in respect of completed works, or obligations in favor of contractors, subcontractors or any members of the professional or design team.

### 5.4.13 Confidentiality and Third-Party Liability

Our Valuations and Reports are confidential to the party to whom they are addressed and for the specific purpose to which they refer, and no responsibility whatsoever is accepted to any third parties. Neither the whole, nor any part, nor reference thereto, may be published in any document, statement or circular, or in any communication with third parties, without our prior written approval of the form and context in which it will appear.

### 5.4.14 Plans and Maps

All plans and maps included in our report are strictly for identification purposes only, and, whilst believed to be correct, are not guaranteed and must not form part of any contract. All are published under license. All rights are reserved

## 5.5 | Cash flow analysis

| Cash flow analysis        | Total         | Year 1    | Year 2    | Year 3    | Year 4    | Year 5    | Year 6    | Year 7    | Year 8    | Year 9    | Year 10   | Year 11   | Year 12     | Year 13   | Year 14   | Year 15   | Year 16   | Year 17      | Year 18      | Year 19   | Year 20   | Year 21   | Year 22     |
|---------------------------|---------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|-----------|-----------|-----------|-----------|--------------|--------------|-----------|-----------|-----------|-------------|
| Total Revenue             | 184,711,172   | 7,500,000 | 7,500,000 | 7,875,000 | 7,875,000 | 7,875,000 | 7,875,000 | 7,875,000 | 8,268,750 | 8,268,750 | 8,268,750 | 8,268,750 | 8,268,750.0 | 8,682,188 | 8,682,188 | 8,682,188 | 8,682,188 | 8,682,187.50 | 9,116,296.88 | 9,116,297 | 9,116,297 | 9,116,297 | 9,116,297   |
| Vacancy - 0.0%            | 0             | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0           | 0         | 0         | 0         | 0         | 0            | 0            | 0         | 0         | 0         | 0           |
| Maintenance & apex - 0.0% | 0             | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0           | 0         | 0         | 0         | 0         | 0            | 0            | 0         | 0         | 0         | 0           |
| Net income                | 184,711,172   | 7,500,000 | 7,500,000 | 7,875,000 | 7,875,000 | 7,875,000 | 7,875,000 | 7,875,000 | 8,268,750 | 8,268,750 | 8,268,750 | 8,268,750 | 8,268,750   | 8,682,188 | 8,682,188 | 8,682,188 | 8,682,188 | 8,682,187.50 | 9,116,297    | 9,116,297 | 9,116,297 | 9,116,297 | 9,116,297   |
| Terminal Value            |               |           |           |           |           |           |           |           |           |           |           |           |             |           |           |           |           |              |              |           |           |           | 113,953,711 |
| Net cash flow             | 184,711,172   | 7,500,000 | 7,500,000 | 7,875,000 | 7,875,000 | 7,875,000 | 7,875,000 | 7,875,000 | 8,268,750 | 8,268,750 | 8,268,750 | 8,268,750 | 8,268,750   | 8,682,188 | 8,682,188 | 8,682,188 | 8,682,188 | 8,682,187.50 | 9,116,297    | 9,116,297 | 9,116,297 | 9,116,297 | 123,070,008 |
| Discount rate             | -             | 1.00      | 0.91      | 0.83      | 0.76      | 0.70      | 0.64      | 0.58      | 0.53      | 0.48      | 0.44      | 0.40      | 0.37        | 0.34      | 0.31      | 0.28      | 0.26      | 0.23         | 0.21         | 0.20      | 0.18      | 0.16      | 0.15        |
| Net current cash flow     | 97,805,567    | 7,500,000 | 6,849,315 | 6,567,836 | 5,998,024 | 5,477,648 | 5,002,418 | 4,568,418 | 4,380,675 | 4,000,616 | 3,653,531 | 3,336,558 | 3,047,085   | 2,921,862 | 2,668,367 | 2,436,865 | 2,225,448 | 2,032,372    | 1,948,850    | 1,779,772 | 1,625,362 | 1,484,349 | 18,300,195  |
| FFs                       | Total         |           |           |           |           |           |           |           |           |           |           |           |             |           |           |           |           |              |              |           |           |           |             |
| Current value             | 97,805,567.32 |           |           |           |           |           |           |           |           |           |           |           |             |           |           |           |           |              |              |           |           |           |             |
| Net Value                 | 97,805,567.32 |           |           |           |           |           |           |           |           |           |           |           |             |           |           |           |           |              |              |           |           |           |             |

Thank you

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