

**ESNAD**  
Real Estate Valuation



**إسناد**  
للتقييم العقاري

# Commercial Center Valuation Report (Palazzo Commercial Center)

Al Sulaimaniya District, Riyadh

30 June 2024



Deposit code to the platform qima

Submitted to: Al-khabeer Capital

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## Part 1

# Executive Summary

## 1 Executive Summary

### Salient fact and assumptions and IVS 2022 and regulatory compliance

|                        |                                             |                                                                                                                                                                                                                                                                                                                                                     |                                        |                                                                                                                                                                                                                                                                                              |
|------------------------|---------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Identity of the client | Addressee (to whom the report is addressed) | AL-khabeer Capital                                                                                                                                                                                                                                                                                                                                  | Other users                            | -                                                                                                                                                                                                                                                                                            |
|                        | Contact person                              | -                                                                                                                                                                                                                                                                                                                                                   | Contact information                    | -                                                                                                                                                                                                                                                                                            |
| Assets being valued    | Assets name                                 | Commercial center ( Palazzo Center)                                                                                                                                                                                                                                                                                                                 | Interest to be valued                  | Assumed to be freehold interest                                                                                                                                                                                                                                                              |
|                        | Location                                    | <a href="https://maps.app.goo.gl/wVAGLseDB5V8KVK2A">https://maps.app.goo.gl/wVAGLseDB5V8KVK2A</a>                                                                                                                                                                                                                                                   |                                        |                                                                                                                                                                                                                                                                                              |
| Valuation standards    | International Valuation Standards 2022      | Unless otherwise noted, the Valuation assignment is undertaken in accordance with the TAQEEM Regulations (Saudi Authority for Accredited Valuers) and in conformity with the International Valuation Standards (2022 Edition).                                                                                                                      |                                        |                                                                                                                                                                                                                                                                                              |
| Valuation              | Purpose of valuation                        | Periodic valuation of publicly-listed real estate investment traded fund                                                                                                                                                                                                                                                                            | valuation date                         | 26 May 2024                                                                                                                                                                                                                                                                                  |
|                        | Inspection date                             | 04 May 2024                                                                                                                                                                                                                                                                                                                                         | Approved valuation approach and method | Income Approach - Cashflow method                                                                                                                                                                                                                                                            |
|                        | Basis of value                              | Market Value                                                                                                                                                                                                                                                                                                                                        | Premise of value                       | Current Use/Existing Use                                                                                                                                                                                                                                                                     |
|                        |                                             | Market value : a Standard of Value considered to represent the estimated amount for which an asset or liability should exchange on the valuation date between a willing buyer and a willing seller in an arm's length transaction ,after proper marketing , and where the parties had each acted knowledgeably , prudently , and without compulsion |                                        | International Valuation Standards 2022 defines Current Use/Existing Use premise of value as "Current use/existing use is the current way an asset, liability, or group of assets and/or liabilities is used. The current use may be, but is not necessarily, also the highest and best use." |

## 1 | Executive Summary

### Salient fact and assumptions and IVS 2022 and regulatory compliance

|        |                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                |                 |
|--------|------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|-----------------|
| Report | Reference Number                               | 24046029702                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Report type    | Detailed report |
|        | Report date                                    | 30 June 2024                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Report version | Final           |
|        | Use, publication and distribution restrictions | The valuations and reports are confidential to the intended entity and to those referred to it for a specific purpose, without any liability of any kind to any third party. This report may not be published in whole or in part in any document, statement, periodical publication or any means of communication with any third party without prior written consent in the form and context in which it appears, with the exception of in accordance with the purpose of the valuation, this report is allowed to be traded on the CMA (Tadawul) website and the fund manager's website or in such ways as the fund manager deems appropriate. |                |                 |
|        | Status of Valuers                              | We shall be acting with "Subjectivity" as an External Valuer for the purposes of this instruction. "Subjectivity" is defined in the International Valuation Standards (IVS) as: "The process of valuation requires the valuer to make impartial judgements as to the reliability of inputs and assumptions. For a valuation to be credible, it is important that those judgements are made in a way that promotes transparency and minimizes the influence of any subjective factors on the process. Judgement used in a valuation must be applied objectively to avoid biased analyses, opinions and conclusions".                              |                |                 |

## 1 | Executive Summary

| Salient fact and assumptions and IVS 2022 and regulatory compliance |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|---------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Investigations and Compliance                                       | Limits on investigations                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | The client was asked to provide us with rental contracts, and since they were not available on the valuation date, a value opinion was based on market comparisons. |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                                                                     | Limits on analysis                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | –                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                                                                     | Limits on inspection                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | –                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Nature and sources of information upon which the valuer relies      | <ul style="list-style-type: none"><li>• We have accepted the following documents to be used as input in our valuation assuming they are correct and up to date:</li><li>• These documents -may be referred to in the appendices- are:<ul style="list-style-type: none"><li>◦ <u>Title deed</u></li><li>◦ <u>Building permit</u></li></ul></li><li>• Market research and analysis have been undertaken by the valuer.</li><li>• Disclosures of Alkhabeer REIT Fund Manager on the Saudi Tadawul website.</li></ul> |                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Assumptions and special assumptions                                 | Assumptions                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | IVS's instructions                                                                                                                                                  | <ul style="list-style-type: none"><li>• International Valuation Standards define it as "the presumed facts that are consistent with, or could be consistent with, those at the valuation date."</li><li>• Assumptions related to facts that are consistent with, or could be consistent with, those existing at the date of valuation may be the result of a limitation on the extent of the investigations or enquiries undertaken by the valuer.</li><li>• All assumptions and special assumptions must be reasonable under the circumstances, be supported by evidence, and be relevant having regard to the purpose for which the valuation is required.</li></ul>                                                                                                                                                                                                                                     |
|                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Applications in this report                                                                                                                                         | None (except as indicated in the terms and conditions )                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| Assumptions and special assumptions                                 | Special assumptions                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | IVS's instructions                                                                                                                                                  | <ul style="list-style-type: none"><li>• International Valuation Standards define it as "assumed facts that differ from those existing at the date of valuation."</li><li>• Where assumed facts differ from those existing at the date of valuation, it is referred to as a "special assumption". Special assumptions are often used to illustrate the effect of possible changes on the value of an asset.</li><li>• They are designated as "special" so as to highlight to a valuation user that the valuation conclusion is contingent upon a change in the current circumstances or that it reflects a view that would not be taken by participants generally on the valuation date</li><li>• All assumptions and special assumptions must be reasonable under the circumstances, be supported by evidence, and be relevant having regard to the purpose for which the valuation is required.</li></ul> |
|                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Applications in this report                                                                                                                                         | None (except as indicated in the terms and conditions )                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |

## 1 | Executive Summary

| Salient fact and assumptions and IVS 2022 and regulatory compliance |            |                                                                 |
|---------------------------------------------------------------------|------------|-----------------------------------------------------------------|
| Opinion of Value                                                    | 69,897,000 |                                                                 |
|                                                                     | Written    | Only sixty-nine million eight hundred ninety-seven thousand SAR |
|                                                                     | Currency   | Saudi Riyal                                                     |

| Valuation team                                                  | Role                                                              | Name                      | Signature                                                                           | TAQEEM membership |           |                    |
|-----------------------------------------------------------------|-------------------------------------------------------------------|---------------------------|-------------------------------------------------------------------------------------|-------------------|-----------|--------------------|
| Site inspection and field research                              | Property inspection, its condition, offers, and field survey work | Abdullah Salem Al-Madry   |    | 1210002389        | Associate | Real Estate Sector |
| Valuation, reporting, desk research, and analysis               | Desk research, calculations, auditing work, and income analysis   | Mohi Mamdouh Abdulaziz    |    | 1220003379        | Associate |                    |
| Value review and initial approval                               | Reviewing valuation results and income data                       | Omar Babahr               |   | 1220001954        | Fellow    |                    |
| Signed for and on behalf of Esnad Real Estate Valuation Company |                                                                   | Eng. Almuhammad Alhussami |  | 1210000934        | Fellow    |                    |

| Esnad Real Estate Valuation –Saudi Professional Closed Joint Stock Company - |                                                                                      |
|------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|
| Membership Number                                                            | 11000054                                                                             |
| Valuation Sector                                                             | Real Estate                                                                          |
| Professional Company Registration Number                                     | 323/18/784                                                                           |
| Professional Company Registration Date                                       | 02/ 03/ 1439H                                                                        |
| Company Stamp                                                                |  |

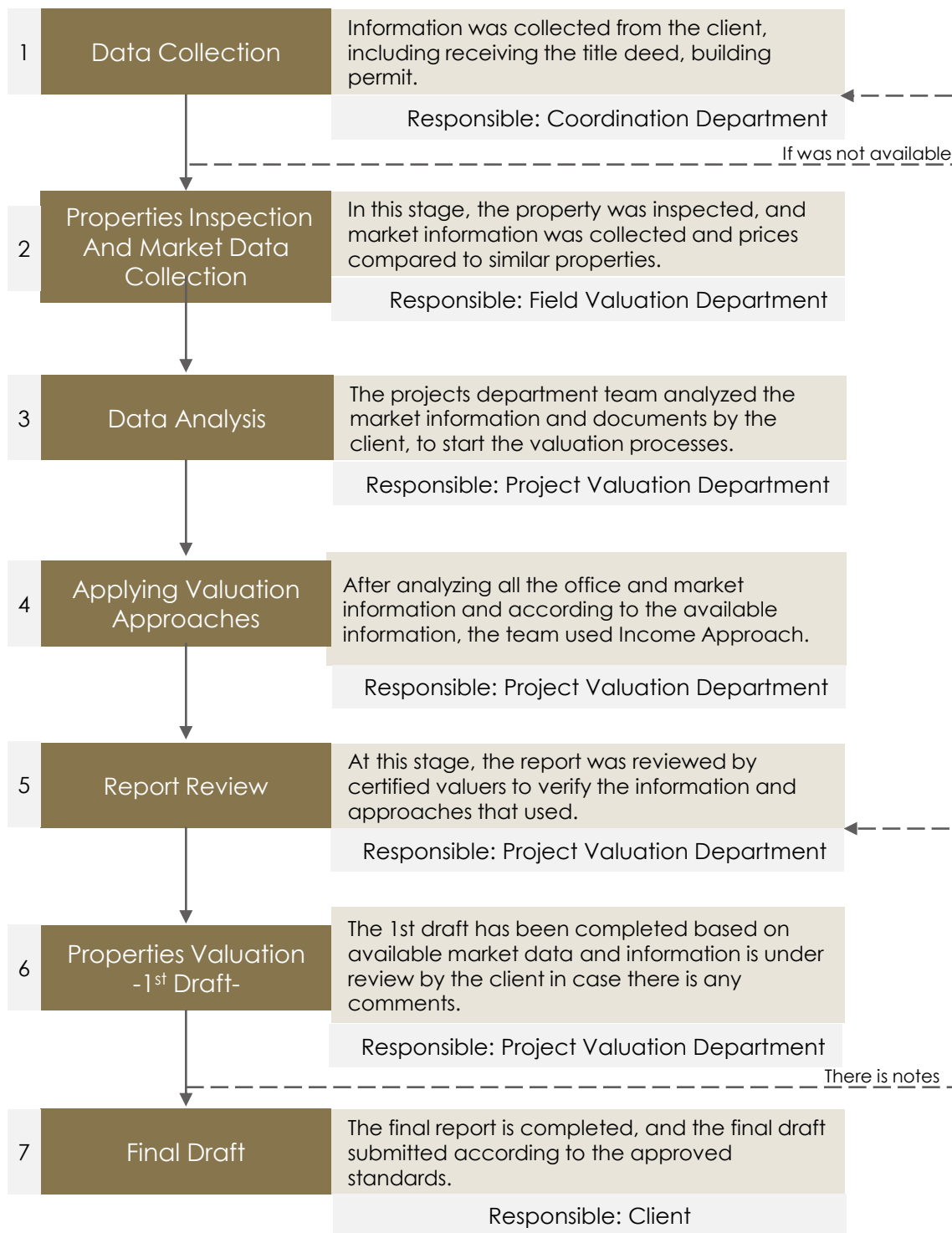


## Part 2

# Reporting Methodology

## 2 | Reporting Methodology

3. Based on the International Valuation Standards ("IVS") (Standard 102), the figure below shows the steps of the valuation process and the mechanism of work for Esnad:





## Part 3

# Asset to be valued

- 3.1 Property Location Analysis
- 3.2 Property description and ownership
- 3.3 Property boundaries
- 3.4 Property photos
- 3.5 Analysis summary

### 3.1 | Property Location Analysis

#### Description of the property at the city level

##### About Riyadh

Riyadh is the capital of the Kingdom of Saudi Arabia, its largest city and the third largest Arab capital in terms of population. Riyadh is located in the middle of the Arabian Peninsula on the Najd Plateau, at an altitude of 600 meters above sea level. It is the headquarters of the Emirate of the Riyadh Region, according to the administrative division of the Saudi regions.

It is characterized by a group of the most beautiful tourist attractions, which vary between entertainment places, parks, towers, and skyscrapers, in addition to ancient historical monuments.



#### Property location

#### Subject property location to major attractions

| Attraction                    | Distance | Attraction      | Distance |
|-------------------------------|----------|-----------------|----------|
| King Abdullah Financial Dist. | 15.8 km  | Boulevard World | 20.8 km  |
| King Saud University          | 11.5 km  | The View Mall   | 5.5 km   |

## 3.2 | Property Location Analysis

### Description of the property at the neighborhood level

|                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|-------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Description of the surrounding area | <p>The property area is distinguished by its geographical location in the city of Riyadh, as it is located near Prince Muhammad bin Abdulaziz Road and Prince Abdulaziz bin Musa'ed Jalawi Road.</p> <p>On the northern side, the property area is bordered by parts of the Sulaymaniyah neighborhood, followed by Al-Orouba Road, and on the southern side, the property area is bordered by King Saud Road, followed by Al-Murabba' District. Likewise, on the eastern side, the property area is bordered by King Abdul Aziz Road, followed by King Abdul Aziz Neighborhood, and on the western side, it is bordered by the Al-Murabba neighborhood. The property is Olaya district.</p> |
| About the Neighborhood              | <p>The Sulaymaniyah neighborhood is located in the center of Riyadh and is distinguished by its geographical location, as it is bordered by main roads, the most prominent of which are King Abdulaziz Road and Al-Urouba Road.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| Accessibility                       | <p>The area is easily accessible through several roads, the most important of which is Prince Mohammed bin Abdulaziz Road, which is located near the property being valued.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |



A picture showing the boundaries of the property

### 3.3 Property description and ownership

| Ownership information (based on title deed) |                    |                      |                                   |
|---------------------------------------------|--------------------|----------------------|-----------------------------------|
| Client's name                               | Al-khabeer Capital | Owner's name         | Awal Al Malqa Real Estate Company |
| Title deed number                           | 214002002200       | Title deed date      | 14/09/1440 H                      |
| building permit Number                      | 2925               | building permit Date | 17/02/1437 H                      |

| Property Information (Based on title deed)                                                        |                                          |             |                                                                   |
|---------------------------------------------------------------------------------------------------|------------------------------------------|-------------|-------------------------------------------------------------------|
| Province                                                                                          | Riyadh                                   | City        | Riyadh                                                            |
| District                                                                                          | Al Sulaimaniya                           | Street      | King Mohammed 5 <sup>th</sup> Rd.                                 |
| No. of Plot                                                                                       | From plot 333 to plot 342 from block #35 | No. of Plan | 690                                                               |
| Property Type                                                                                     | Commercial center                        | Notes       | The property is mortgaged to Al Rajhi Development Company Limited |
| 24.700361° N 46.702111° E                                                                         |                                          |             |                                                                   |
| <a href="https://maps.app.goo.gl/h8AHSrQF3bz34R8y8">https://maps.app.goo.gl/h8AHSrQF3bz34R8y8</a> |                                          |             |                                                                   |

| Property specifications            |           |                 |         |
|------------------------------------|-----------|-----------------|---------|
| Land area according to the deed    | 6,050 SQM | Land topography | Flat    |
| Land area according to Regulations | -         | Land Shape      | Regular |
| Notes                              | -         |                 |         |



Satellite photo shows the subject property location

### 3.4 Property boundaries & lengths

| Property Dimensions (Based on the title deed ) |           |                                   |               |              |       |
|------------------------------------------------|-----------|-----------------------------------|---------------|--------------|-------|
| Views                                          | length /m | Street                            | Road Category | Road width/m | Views |
| North                                          | 50        | Al-Ayinh St                       | Internal      | 20           | 2     |
| South                                          | 50        | Rowyfe'a bin Thabet               | Internal      | 15           | 3     |
| East                                           | 121       | King Mohammed 5 <sup>th</sup> Rd. | Internal      | 30           | 1     |
| West                                           | 121       | Ibn Ar-ryan St.                   | Internal      | 10           | 4     |

| Property specifications |                   |                                                                                                  |             |
|-------------------------|-------------------|--------------------------------------------------------------------------------------------------|-------------|
| Structure               | Building area     | 5,519.9 m2 (Based on the building permit)                                                        |             |
|                         | Age               | 7 years                                                                                          |             |
|                         | Num. of buildings | 1                                                                                                |             |
|                         | Air conditioning  | Central                                                                                          |             |
|                         | Finishing         | Very good                                                                                        |             |
|                         | Facilities        | Parking                                                                                          |             |
|                         | Elevators         | Not available                                                                                    |             |
|                         | Use               | Residential Commercial                                                                           | Residential |
|                         | Zoning            | Maximum footprint                                                                                | 60%         |
|                         |                   | FAR                                                                                              | 1.2         |
|                         |                   | Floors                                                                                           | 2           |
|                         | Notes             | The property is a commercial center consisting of 15 restaurants, each restaurant has two floors |             |

| Services and Facilities |               |                |               |                      |
|-------------------------|---------------|----------------|---------------|----------------------|
| Boys School             | Mosque        | Sewerage       | Water         | Electricity          |
| ✓                       | ✓             | ✓              | ✓             | ✓                    |
| Phone                   | Civil defense | police station | Health center | Girls school         |
| ✓                       | ✓             | ✓              | ✓             | ✓                    |
| Municipal works         | Post Mail     | Commercial     | Park          | Storm water drainage |
| ✓                       | ✓             | ✓              | ✓             | ✓                    |

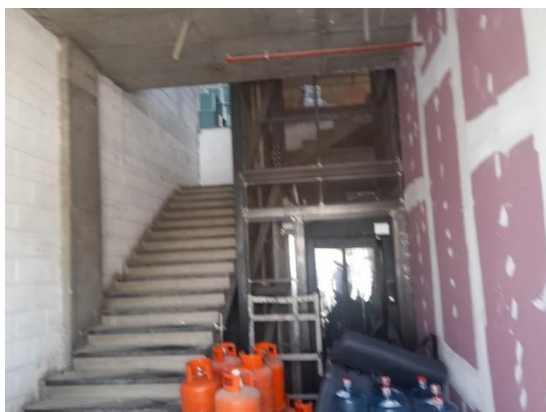
### 3.5 Source of information

- The data was compiled based on documents received by the client on 04/17/2024.
- The location of the property was determined based on the title deed and the property was inspected on 05/02/2024.
- The influences were analyzed based on the current market situation.
- Disclosures of Alkhabeer REIT Fund Manager on the Saudi Tadawul website.

### 3.6 | Property photos



### 3.6 | Property photos



### 3.7 | Analysis summary

| Analysis summary |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Advantages       | <ul style="list-style-type: none"> <li>The property under valuation is located near Prince Mohammed bin Abdulaziz Road</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Disadvantages    | <ul style="list-style-type: none"> <li>No disadvantages were observed in the property area.</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Opportunities    | <ul style="list-style-type: none"> <li>The property is located near the Sidra project in the city of Riyadh, which is the first integrated neighborhood in Roshn in the city of Riyadh, which will create a new urban nucleus in the property area.</li> <li>Green Riyadh Project: The program plants more than 120 residential neighborhoods in the city of Riyadh and also includes the construction of 3,331 new gardens, planting streets and the vicinity of mosques and schools, planting parking lots, and constructing sidewalks to provide shaded walking paths that encourage healthy transportation patterns among the city's residents, and enhance accessibility among elements. District.</li> </ul>                                                                                                                                                                                                                                                                                                                                                 |
| Overall Risks    | <p>General risks related to the real estate market.</p> <ul style="list-style-type: none"> <li>Risks of financial, economic and natural disasters.</li> <li>Risks related to foreign exchange</li> <li>.Political and security risks</li> <li>Risks related to the application of value-added tax.</li> <li>Risks related to the implementation of the real estate transaction tax.</li> <li>Risks related to white land fees.</li> <li>Risks related to the impact of demand on residential and commercial real estate in the Kingdom of Saudi Arabia</li> <li>Risks related to the prices of electricity, water and other services.</li> <li>Competition-related risks.</li> <li>Risks related to real estate development.</li> <li>Risks related to the nature of the realization or liquidation of real estate assets.</li> <li>Risks related to the reduction in the value of real estate assets.</li> <li>Risks related to regulatory requirements and regulatory oversight.</li> <li>Risks related to changes in applicable laws and regulations</li> </ul> |
| Property Risks   | <ul style="list-style-type: none"> <li>The availability of alternatives in the area of the property being valued may affect supply and demand</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |



## Part 4

# Valuation

4.1 Valuation Approaches

4.2 Valuation Analysis

4.3 Opinion of Value

4.4 Validity of review and clarification

## 4.1 Valuation Approaches

| Principal valuation approaches and Residual Method |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|----------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Market Approach                                    | <p><i>"The market approach provides an indication of value by comparing the asset with identical or comparable (that is similar) assets for which price information is available.</i></p> <p><i>The market approach should be applied and afforded significant weight under the following circumstances:</i></p> <p><i>(a) the subject asset has recently been sold in a transaction appropriate for consideration under the basis of value,</i></p> <p><i>(b) the subject asset or substantially similar assets are actively publicly traded, and/or</i></p> <p><i>(c) there are frequent and/or recent observable transactions in substantially similar assets."</i></p>                                                            |
| Income Approach                                    | <p><i>"The income approach provides an indication of value by converting future cash flow to a single current value. Under the income approach, the value of an asset is determined by reference to the value of income, cash flow or cost savings generated by the asset.</i></p> <p><i>The income approach should be applied and afforded significant weight under the following circumstances:</i></p> <p><i>(a) the income-producing ability of the asset is the critical element affecting value from a participant perspective, and/or</i></p> <p><i>(b) reasonable projections of the amount and timing of future income are available for the subject asset, but there are few, if any, relevant market comparables."</i></p> |
| Cost Approach                                      | <p>Replacement Cost Method is categorized under Cost Approach in the International Valuation Standards 2022 and is defined as "replacement cost is the cost that is relevant to determining the price that a participant would pay as it is based on replicating the utility of the asset, not the exact physical properties of the asset".</p>                                                                                                                                                                                                                                                                                                                                                                                       |
| Residual Method                                    | <p><i>"The residual method is so called because it indicates the residual amount</i></p> <p><i>after deducting all known or anticipated costs required to complete the</i></p> <p><i>development from the anticipated value of the project when completed after</i></p> <p><i>consideration of the risks associated with completion of the project.</i></p> <p><i>This is known as the residual value."</i></p>                                                                                                                                                                                                                                                                                                                       |

## 4.1 | Valuation Approaches

| The main factors that determining the best approach for valuation |                                                                                                                                                                      |
|-------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Factors                                                           | <ul style="list-style-type: none"> <li>• The purpose of the valuation</li> <li>• Property type</li> <li>• Basis of value</li> <li>• Source of information</li> </ul> |
| Approaches and methods used in the report                         |                                                                                                                                                                      |
| Market Approach                                                   | <input type="checkbox"/> Comparison Method                                                                                                                           |
| Income Approach                                                   | <input type="checkbox"/> Direct Capitalization method<br><input checked="" type="checkbox"/> <b>Cashflow method</b><br><input type="checkbox"/> Profits method       |
| Cost Approach                                                     | <input type="checkbox"/> Depreciated Replacement Cost (DRC)                                                                                                          |
| Residual Method                                                   | <input type="checkbox"/> Residual Method                                                                                                                             |

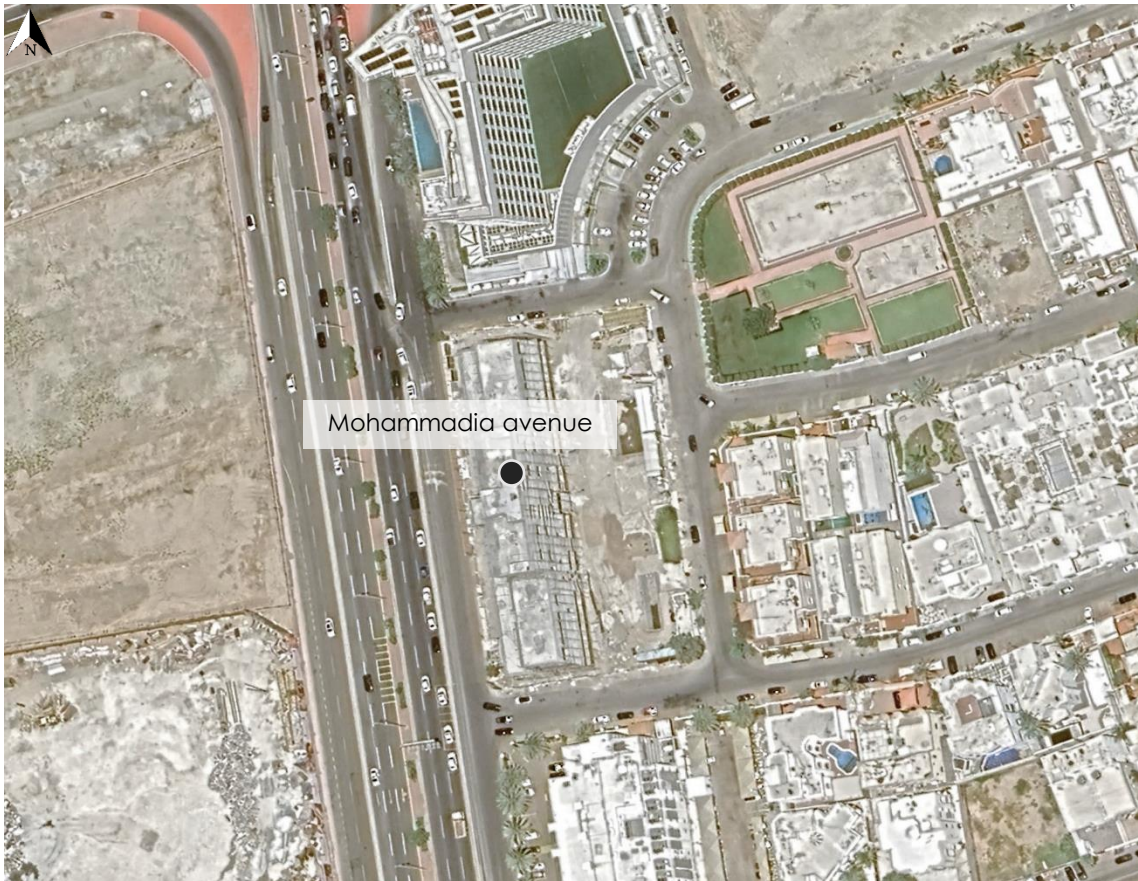
## 4.2 | Valuation Analysis

### **A case study to illustrate the difference between the rent value of showrooms located on the first floor and the rent value of showrooms located on the ground floor:**

Due to the lack of similar comparisons for the condition of the property being valued, research and survey operations were conducted to estimate the percentage difference between the rental value of the showrooms located on the ground floor and the showrooms located on the first floor. The study was conducted at the Muhammadiyah Avenue Center due to the availability of types of showrooms on the ground floor and the first floor. The results of the study were as follows:

- The rental value per square meter for a showroom on the ground floor with an area of 233 square meters is estimated at 2,000 riyals/m<sup>2</sup>
- The rental value per square meter for a showroom on the first floor with an area of 231 m<sup>2</sup> is estimated at 1,500 riyals/m<sup>2</sup>.

Therefore, it is clear from the following that the rental value of the showrooms located on the first floor is 25% less than the rental value of the showrooms located on the ground floor.



Picture showing the case location

## 4.2 Valuation Analysis

### 4.2.1 Income Approach- Discounted Cash Flow Method

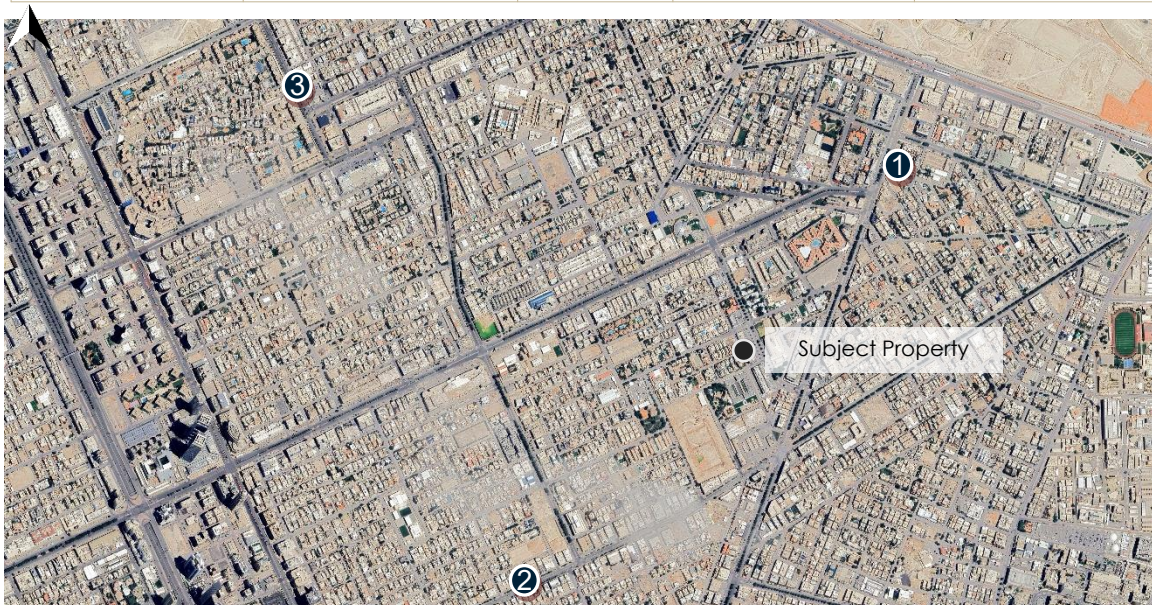
According to the International Valuation Standards "2022", in the discounted cash flow method, the expected cash flows are discounted to the date of valuation, which results in a present value of the asset.... In some cases, discounted cash flows can include a final value that represents the value of the asset. The asset at the end of the explicit forecast period."

Given the expected change in the income of the property under valuation and its failure to reach full maturity at current revenue levels, the cash flow method was chosen to value the property using the income method and the explicit forecast period was determined in accordance with these inputs.

#### 4.2.1.1 Lease rates (residential apartments)

Research and survey operations were conducted to arrive at the income expected to be generated by the property based on comparisons in the area of the property being valuated. The comparisons referred to in this section represent the best comparisons from our point of view, which give an indication of the values and returns of the property being valuated. Relative and quantitative adjustments were made between the property. The subject of valuation and the properties compared to them are as follows to reflect the difference in characteristics between these properties and their impact on the value:

| Comparables List |                  |      |        |                 |
|------------------|------------------|------|--------|-----------------|
| Property ID      | Transaction Type | Year | Floor  | Lease rates/sqm |
| Property 1       | Offer            | 2024 | Ground | 1,338 SAR       |
| Property 2       | Offer            | 2024 | Ground | 1,057 SAR       |
| Property 3       | Offer            | 2024 | Ground | 1,040 SAR       |



Satellite photo showing subject property and comparables

## 4.2 Valuation Analysis

### 4.2.1 Income Approach- Discounted Cash Flow Method

#### 4.2.1.2 Relative adjustment - showroom.

| Criteria                                 | Subject property | Comparable 1       |              | Comparable 2       |              | Comparable 3       |              |
|------------------------------------------|------------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|
|                                          |                  | Description        | Adjustment % | Description        | Adjustment % | Description        | Adjustment % |
| Transaction data                         |                  | 4/5/2024           |              | 23/4/2024          |              | 25/5/2024          |              |
| Lease rate / sqm                         | -                | 1,338.00 SAR /m2   |              | 1,057.00 SAR /m2   |              | 1,040.00 SAR /m2   |              |
| Type of transaction                      |                  | Offer              | -2.5 %       | Offer              | -2.5 %       | Offer              | -2.5 %       |
| Market conditions                        |                  | Similar            | 0.0 %        | Similar            | 0.0 %        | Similar            | 0.0 %        |
| Type of comparable                       | Showroom         | Showroom           | 0.0 %        | Showroom           | 0.0 %        | Showroom           | 0.0 %        |
| Value/m2 after adjusting conditions      |                  | -33                |              | -26                |              | -26                |              |
| Value/m2 after the adjustments           |                  | 1,304.55 SAR /m2   |              | 1,030.58 SAR /m2   |              | 1,014.00 SAR /m2   |              |
| Accesability                             | Very easy        | Very easy          | 0.0 %        | Very easy          | 0.0 %        | Very easy          | 0.0 %        |
| Location                                 | Very good        | Very good          | 0.0 %        | Very good          | 0.0 %        | Very good          | 0.0 %        |
| Parking availability                     | Available        | Less than required | 5.0 %        | Less than required | 5.0 %        | Less than required | 5.0 %        |
| The vitality of the property             | Vitaly           | Vitaly             | 0.0 %        | Vitaly             | 0.0 %        | Vitaly             | 0.0 %        |
| Property age                             | 7 years          | 6 years            | -1.0 %       | 20 years           | 14.0 %       | 20 years           | 14.0 %       |
| Finishing                                | Very good        | Excellent          | -5.0 %       | good               | 5.0 %        | good               | 5.0 %        |
| Street Width                             | 30 m             | 30 m               | 0.0 %        | 30 m               | 0.0 %        | 30 m               | 0.0 %        |
| Settlement Value / Adjustment Percentage | -                | -13.05 SAR /m2     | -1.0 %       | 247.34 SAR /m2     | 24.0 %       | 243.36 SAR /m2     | 24.0 %       |
| Value of m2 after adjustments            | -                | 1,291.50 SAR /m2   |              | 1,277.91 SAR /m2   |              | 1,257.36 SAR /m2   |              |
| Weighting                                | -                | 60 %               |              | 20 %               |              | 20 %               |              |
| Weighted mean value                      | -                | 1,280.00 SAR       |              |                    |              |                    |              |

The weighted average was taken to estimate the value of the rental meter, with the largest weight being assigned to the value of Comparator No. 1, which is considered the best case for comparison because it is closer and has more similar specifications to the property being valued.

Since the above comparisons are offers that have not been implemented until the date of valuation, an adjustment has been made at a discount of 2.5%.

|                                                                                                                                                                   |           |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|
| Total ground floor showrooms area (m2)                                                                                                                            | 2,603.7   |
| Value of lease rate of ground floor SAR/SQM                                                                                                                       | 1,280     |
| Total income of the showrooms on the ground floor (SAR)                                                                                                           | 3,332,736 |
| Total showroom area, first floor (m2)                                                                                                                             | 2,916.2   |
| Rental value per square meter on the first floor (SAR/m2)<br>(The value of the rent per square meter for the first floor is 75% of the value of the ground floor) | 960       |
| Total income of the exhibitions in the first floor (SAR)                                                                                                          | 2,799,552 |
| Total income of the property being valued (SAR)                                                                                                                   | 6,132,288 |

## 4.2 Valuation Analysis

### 4.2.1 Income Approach- Discounted Cash Flow Method

#### 4.2.1.3 Project Assumptions

- A vacancy rate of -10% was assumed for the property in anticipation of the departure or entry of any tenant throughout the flow period.
- A 15% maintenance and operation rate for the property was assumed throughout the flow period.
- An increase rate of 5% every 3 years was assumed in the income returns of the property throughout the flow period.

#### Project Assumptions

|                |          |
|----------------|----------|
| Project period | 10 Years |
| Return rate    | 7%       |
| Discount rate  | 9%       |

#### 4.2.1.4 Return rate analysis

| Capitalization rate analysis |               |        |            |                |                  |             |      |
|------------------------------|---------------|--------|------------|----------------|------------------|-------------|------|
| Property / Fund Name         | Property      | City   | Sector     | Property value | Net income       | Return rate | Year |
| AlRajhi REIT                 | Rama Plaza    | Riyadh | Commercial | 62,470,000 SAR | 3,223,859 SAR    | 5.16%       | 2023 |
| Sedco captial                | Alhamra Plaza | Riyadh | Commercial | 70,636,000 SAR | 5,432,000 SAR    | 7.69%       | 2023 |
| Sedco captial                | Arafah Plaza  | Riyadh | Commercial | 77,996,000 SAR | 6,046,174.70 SAR | 7.75%       | 2023 |

#### Cash Flow Analysis

- An analysis of the expected cash flows has been conducted taking into account the inflation factor, occupancy levels (and the rate of absorption of units in the market).
- All costs related to construction, maintenance and operation - if any - have been deducted to arrive at the net cash flows. Net cash flows have been discounted at a discount rate of - 9.5% to reflect the risks associated with the property.
- Appendix No. (5.4) shows details of cash flows

#### Discount rate by observed or inferred rates/yields

| Rates          | Value | Source                                           |
|----------------|-------|--------------------------------------------------|
| Risk-free rate | 4.75% | <a href="#">Saudi Exchange</a>                   |
| Inflation rate | 2.26% | <a href="#">General Authority for Statistics</a> |
| Market Risk    | 1.22% | <a href="#">Knoema Platform Data</a>             |
| Property Risk  | 0.77% | Opinion of the valuer                            |
| Discount rate  | 9.00% |                                                  |

#### Valuation Result

#### Income Approach Valuation Result

**69,896,659**

### 4.3 | Opinion of Value

| Opinion of value |                                                                 |
|------------------|-----------------------------------------------------------------|
| Value            | 69,896,659                                                      |
| Currency         | Saudi Riyal                                                     |
| Written          | Only sixty-nine million eight hundred ninety-seven thousand SAR |

### 4.4 | Validity of review and clarification

- Review is valid (30 days) from the date the first draft was issued.
- The estimated value of the property was reached through the following international methodologies and methods adopted by Saudi Authority for Accredited Valuers.



## Part 5

# Appendices

5.1 Documents

5.2 Cash flow analysis

5.3 Assumptions and Limiting Conditions

5.4 Valuation Standards

## 5.1 Documents



### صك رهن وتملك عقار

الحمد لله وحده والصلاة والسلام على من لا نبي بعده، وبعد:

فإن قبيلة الأرض ٣٣٣ وقطعة الأرض ٣٣٤ وقطعة الأرض ٣٣٥ وقطعة الأرض ٣٣٦ وقطعة الأرض ٣٣٧ وقطعة الأرض ٣٣٨ وقطعة الأرض ٣٣٩ وقطعة الأرض ٣٤٠ وقطعة الأرض ٣٤١ وقطعة الأرض ٣٤٢ من البلك رقم ٣٥ من المخطط رقم ٦٩٠ الواقع في حي السليمانية بمدينة الرياض . وحدودها وأطوالها كالتالي:

|                         |                                     |
|-------------------------|-------------------------------------|
| شمالاً: شارع عرض ٢٠م    | بطول: (٥٠) خمسون متر                |
| جنوباً: شارع عرض ١٥م    | بطول: (٥٠) خمسون متر                |
| شرقاً: شارع عرض ٣٠م     | بطول: (١٢١) مائة و واحد و عشرون متر |
| غرباً: ممر مشاة عرض ١٠م | بطول: (١٢١) مائة و واحد و عشرون متر |

ومساحتها : (٦٠٥٠) ستة آلاف و خمسون متر مربعاً فقط

المملوكة لـ / شركة أول الملحق العقارية بموجب سجل تجاري رقم ١٠١٠٨٩٣٨٠٢ وتنتهي في ١٩ / ١٠ / ١٤٤٤ هـ بالصك الصادر من كتابة العدل الأول بالرياض برقم ٧١٠١٦٠٤٥١٢٤ في ٢٧ / ٤ / ١٤٤٠ هـ . قد تم رهنها وما أقيم أو سيقام عليها من بناء لصالح / شركة الراجحي المصرفية للاستثمار بموجب سجل تجاري رقم ١٠١٠٠٠٠٠٩٦ في ٢٥ / ١٠ / ١٣٧٦ هـ ضماناً لوفائه بـ / بما عليه من مستحقات مالية لصالح مصرف الراجحي بموجب سجل تجاري رقم ١٠١٠٠٠٠٠٩٦ بمبلغ وقدره ( ٣٨١٨١٨١٨.١٩ ) ريال ثمانية و ثلاثون مليوناً و مائة و واحد و ثمانون ألفاً و ثمانمائة و ثمانية عشر ريال و تسعة عشر هللة المجاز من الهيئة الشرعية برقم ١٨٠٧٢ في ٣ / ٧ / ١٤٣٩ هـ ، على أن يتم سداد المبنوية على أقساط كل ستة أشهر من تاريخ صرف التمويل بقيمة كل قسط ( ١٠٠٠٠٠٠ ) ريال مليون ريال ، تدفع اعتباراً من تاريخ ٣١ / ٠٣ / ٢٠١٩ م وفي حالة عدم السداد فللمرتهن بيع العقار بالقيمة التي تنتهي عندها الرغبات واستيفاء ما في ذمة الراهن من مبلغ وما نقص يرجع فيه عليه بعد اكتمال مايلزم شرعاً وعليه جرى التصديق تحريراً في ١٤ / ٩ / ١٤٤٠ هـ وصلى الله على نبينا محمد وآله وصحبه وسلم.

رئيس كتابة العدل المساعد  
صالح بن هيف الله بن احمد العمري



## 5.1 Documents







### رخصة بناء

|           |              |
|-----------|--------------|
| نوع الطلب | نقل ملكية    |
| الأمانة   | منطقة الرياض |
| البلدية   | الحي         |

|                |            |
|----------------|------------|
| رقم الرخصة     | ٢٩٢٥       |
| نوع الرخصة     | رخصة بناء  |
| حالة الرخصة    | سارية      |
| تاريخ إصدارها  | ١٤٣٧-٠٢-١٧ |
| تاريخ إنتهاؤها | ١٤٤٠-٠٢-١٧ |

|                   |                       |
|-------------------|-----------------------|
| اسم صاحب الرخصة   | شركة أول شفا العقارية |
| نوع وثيقة الملكية | ملك                   |
| نوع البناء        | تجاري                 |
| الحي              | حي النسيم             |

|                   |                   |
|-------------------|-------------------|
| نوع المبيعة       | ١٠١٠٨٩٣٨٠٢        |
| رقم وثيقة الملكية | ٢١٤٠٠٢٠٠٢٢٠٠      |
| رقم قطعة الأرض    | ق(من ٣٣٢ الى....) |
| وصف المبنى        |                   |

|                     |            |
|---------------------|------------|
| نوع المبيعة         | ١٤٤٠٠٢٠٠١٤ |
| تاريخ وثيقة الملكية | ٦٩٠        |
| رقم المخطط          |            |

#### الواجهة



#### الحدود و الأبعاد و الارتدادات بالمتر

| الجهة       | الحدود            | الارتفاع (م)        | الارتداد (م)     |
|-------------|-------------------|---------------------|------------------|
| شمال        | شارع عرض ٢٠ م     | ٤٠                  | ٤                |
| شرق         | شارع عرض ٢٠ م     | ١٠٩                 | ٢٠               |
| جنوب        | شارع عرض ١٥ م     | ٤١                  | ٣                |
| غرب         | ممر مشاة عرض ١٠ م | ١١٤                 | ٣                |
| مساحة الأرض |                   | ٦٠٠١ م <sup>٢</sup> | ٠ م <sup>٢</sup> |

#### الموقع العام



#### عرض مكونات البناء

| اسم المكون          | عدد الوحدات | الاستخدام | عدد الأدوار       | المساحة |
|---------------------|-------------|-----------|-------------------|---------|
| سراير               | ٠           | تجاري     | ٠                 | ٢٦٠٢,٧  |
| الحسيني التجاري     | ١٥          | تجاري     | ٠                 | ٢٩١٩,٢  |
| مركز تجاري          | ٠           | خدمات     | ٠                 | ١٢٨,٣٤  |
| استراحات            | ١           | خدمات     | ٠                 | ٢٧١     |
| مساحة البناء الكلية |             | ٨٩٩,٢٤    | نسبة البناء ٩٨,٠٢ |         |

"تستعرض بقية مكونات البناء ايسج الارتداد الذي في الأعلى"

#### الموقع بالنسبة للصورة الفضائية



#### بيانات التعاقد

|                      |                                                     |
|----------------------|-----------------------------------------------------|
| الوكيل العدلي المصمم | الدكتور الفقيه العربية للاستشارات الهندسية - الرياض |
|----------------------|-----------------------------------------------------|

#### إحداثيات الموقع

|            |            |
|------------|------------|
| الارتفاعات | ٤٦٠٢       |
| العرضيات   | ٣٧٠٠٥٢٢٨٦٩ |

#### الرسوم المستدقة على الرخصة

|                              |            |
|------------------------------|------------|
| و تم سدادها بموجب الرضال رقم | ١٤٣٧-٠٢-١٦ |
|------------------------------|------------|

#### ملاحظات

#### ملاحظات

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amanatalriyadh

## 5.2 | Assumptions and Limiting Conditions

This appraisal is subject to the following assumptions and limiting conditions :

This appraisal is to be used only for the purpose stated herein. While distribution of this appraisal in its entirety is at the discretion of the addressee, individual sections shall not be distributed; this report is intended to be used in whole and not in part.

No part of this appraisal, its value estimates, or the identity of the firm or the appraiser may be communicated to the public through advertising, public relations, media sales, or other media.

All files, work papers and documents developed in connection with this assignment are the property of the appraiser, ESNAD. Information, estimates and opinions are verified where possible, but cannot be guaranteed. Plans and sketches provided are intended to assist the addressee in visualizing the property; no other use of these plans is intended. The work file prepared is an electronic work file and incorporates by reference all pertinent electronic data and analysis files retained by the appraiser.

No hidden or unapparent conditions of the property, subsoil or structure, which would make the property more or less valuable, were discovered by the appraiser or made known to the appraiser. No responsibility is assumed for such conditions or engineering necessary to discover them. Unless otherwise stated, this appraisal assumes there is no existence of hazardous materials or conditions, in any form, on or near the subject property. The appraiser is not qualified to detect hazardous or toxic materials. Such determination would require investigation by a qualified environmental engineer or other expert, and is beyond the scope of this assignment.

The value estimate presented is based upon the assumption that the subject is free and clear of contamination or toxic materials of any kind either upon, or impacting, the subject property. No responsibility is assumed for any environmental conditions, or for any expertise or engineering knowledge required to discover such conditions.

Good title, free of liens, encumbrances and special assessments is assumed. No responsibility is assumed for matters of a legal nature. The subject is assumed to be following all zoning and legal encumbrances.

The valuation report is based on the data available at the time the assignment is completed. Reasonable amendments or modifications to the valuation based on new information made available after the review was completed will be made, as soon as reasonably possible, for an additional fee.

All maps, plans, property specifications and data relied upon by the appraiser and presented herein are assumed to be correct. No survey of the subject properties was made by this appraiser. Inspection of visual components of the subject was made, which should not be utilized as, or in lieu of, an engineering inspection, or an environmental inspection. The valuation report assignment was not based on a requested minimum valuation, a specific review, or the approval of a loan.

Any compensation is not contingent upon any action resulting from the analysis, opinions, or conclusions presented, or the use of the valuation report.

To the best of our knowledge and belief, the statements of fact contained in this appraiser report are true and correct. Furthermore, no known important or materially relevant facts have been withheld.

The valuation report analysis, opinions, and conclusions are limited only by the reported assumptions and limiting conditions and are Esnad's unbiased professional analysis, opinions, and conclusions.

The valuation report is predicated on the extraordinary assumption that the subject can be exposed for sale commensurate with the definition of market value contained herein. If found to be false, the opined value may or may not be impacted.

For the purpose of this valuation, ownership is assumed freehold. We were not provided with municipality constriction permit due to unavailability of the documents with the client the time the valuation is conducted. Should any document be found contrary to this assumption, opinion of value is impacted accordingly, and will require further analysis.

## 5.3 Valuation Standards

### 5.4.1 Valuation Standards

- All work is carried out in accordance with the Saudi Authority for Accredited Valuers (Taqeem) and the International Valuation Standards ("IVS") published by the International Valuation Standards Council ("IVSC"), by valuers who conform to the requirements thereof. Our valuations may be subject to monitoring by these entities. The valuations are undertaken by appropriately qualified Taqeem valuers.

### 5.4.2 Valuation Basis

- Our reports state the basis of the valuation and, unless otherwise noted, the basis of valuation is as defined in the "the Red Book". The full definition of the basis, which we have adopted, is either set out in our report or appended to these General Principles.

### 5.4.3 Assumptions and Special Assumptions

- Where we make an 'assumption' or 'special assumption' in arriving at our valuations, we define these terms in accordance with the "IVS" as follows:
- These types of assumptions generally fall into one of two categories:
- (a) assumed facts that are consistent with, or could be consistent with, those existing at the date of valuation ("Assumption"), and
- (b) assumed facts that differ from those existing at the date of valuation ("Special Assumption").
- All assumptions and special assumptions must be reasonable under the circumstances, be supported by evidence, and be relevant having regard to the purpose for which the valuation is required.
- We will not take steps to verify any assumptions.

### 5.4.4 Disposal Costs Taxation and Other Liabilities

- No allowances are made for any expenses of realization, or for taxation, which might arise in the event of a disposal. All property is considered as if free and clear of all mortgages or other charges, which may be secured thereon. However, we consider purchaser's costs in investment valuations in accordance with market conventions.
- No allowance is made for the possible impact of potential legislation which is under consideration. Valuations are prepared and expressed exclusive of VAT payments, unless otherwise stated.

### 5.4.5 Sources of Information

- Where we have been provided with information by the addressee, or its agents, we assume that it is correct and complete and is up to date and can be relied upon. We assume that no information that has a material effect on our valuations has been withheld.

### 5.4.6 Title and Tenancy Information

- We assume, unless informed to the contrary, that each property has a good and marketable title, that all documentation is satisfactorily drawn and that there are no encumbrances, restrictions, easements or other outgoings of an onerous nature, which would have a material effect on the value of the interest under consideration, nor material litigation pending. Where we have been provided with documentation, we recommend that reliance should not be placed on our interpretation without verification by your lawyers.
- We have assumed that all information provided by the addressee, or its agents, is correct, up to date and can be relied upon.

## 5.3 Valuation Standards

### 5.4.7 City Planning, Zoning and Regulations

Information on city planning is, wherever possible, obtained either verbally from local planning authority officers or publicly available in electronic or other sources. It is obtained purely to assist us in forming an opinion of market and should not be relied upon for other purposes. If reliance is required, we recommend that verification be obtained from lawyers that:

- I. the position is correctly stated in our report;
- II. the property is not adversely affected by any other decisions made, or conditions prescribed, by public authorities;
- III. that there are no outstanding statutory notices.

Our valuations are prepared on the basis that the premises (and any works thereto) comply with all relevant statutory regulations, including fire regulations, access and use by disabled persons, control and remedial measures for asbestos in the workplace and any applicable by-laws.

### 5.4.8 Surveys

Our reports state the basis of the Unless expressly instructed, we do not carry out any survey, nor do we test the services and we, therefore, do not give any assurance that any property is free from defect. Unless stated otherwise in our reports.

### 5.4.9 Site Conditions

We do not normally carry out or commission investigations on site in order to determine the suitability of ground conditions and services for the purposes for which they are, or are intended to be, put; nor do we undertake archaeological, ecological or environmental surveys. Unless we are otherwise informed, our valuations are on the basis that these aspects are satisfactory and that, where development is contemplated, no extraordinary expenses, delays or restrictions will be incurred during the construction period due to these matters.

### 5.4.10 Environmental Contamination

Unless expressly instructed, we do not carry out or commission site surveys or environmental assessments, or investigate historical records, to establish whether any land or premises are, or have been, contaminated. Therefore, unless advised to the contrary, our valuations are carried out on the basis that properties are not affected by environmental contamination. However, should our site inspection and further reasonable enquiries during the preparation of the valuation lead us to believe that the land is likely to be contaminated we will discuss our concerns with the client.

### 5.4.11 Insurance

Unless expressly advised to the contrary we assume that appropriate cover is and will continue to be available on commercially acceptable terms. In particular, we will have regard to the following:

**Composite Panels.** Insurance cover, for buildings incorporating certain types of composite panel may only be available subject to limitation, for additional premium, or unavailable. Information as to the type of panel used is not normally available. Accordingly, our opinions of value make no allowance for the risk that insurance cover for any property may not be available or may only be available on onerous terms.

**Terrorism.** Our valuations have been made on the basis that the properties are insured against risks of loss or damage.

**Flood and Rising Water Table.** Our valuations have been made on the assumption that the properties are insured against damage by flood and rising water table. Unless stated to the contrary our opinions of value make no allowance for the risk that insurance cover for any property may not be available or may only be available on onerous terms.

### 5.4.12 Outstanding Debts

In the case of property where construction works are in hand, or have recently been completed, we do not normally make allowance for any liability already incurred, but not yet discharged, in respect of completed works, or obligations in favor of contractors, subcontractors or any members of the professional or design team.

### 5.4.13 Confidentiality and Third-Party Liability

Our Valuations and Reports are confidential to the party to whom they are addressed and for the specific purpose to which they refer, and no responsibility whatsoever is accepted to any third parties. Neither the whole, nor any part, nor reference thereto, may be published in any document, statement or circular, or in any communication with third parties, without our prior written approval of the form and context in which it will appear.

### 5.4.14 Plans and Maps

All plans and maps included in our report are strictly for identification purposes only, and, whilst believed to be correct, are not guaranteed and must not form part of any contract. All are published under license. All rights are reserved

## 5.4 | Cash flow analysis

| Cash flow analysis         | Total          | 1 Year       | 2 Year       | 3 Year       | 4 Year       | 5 Year       | 6 Year       | 7 Year       | 8 Year       | 9 Year       | 10 Year       |
|----------------------------|----------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| Returns                    | 65,002,253     | 6,132,288    | 6,132,288    | 6,132,288    | 6,438,902    | 6,438,902    | 6,438,902    | 6,745,517    | 6,745,517    | 6,745,517    | 7,052,131     |
| Vacancy - 10.0%            | (6,500,225.28) | (613,228.80) | (613,228.80) | (613,228.80) | (643,890.24) | (643,890.24) | (643,890.24) | (674,551.68) | (674,551.68) | (674,551.68) | (705,213.12)  |
| Opex & maintenance - 15.0% | (8,775,304.13) | (827,858.88) | (827,858.88) | (827,858.88) | (869,251.82) | (869,251.82) | (869,251.82) | (910,644.77) | (910,644.77) | (910,644.77) | (952,037.71)  |
| Net income                 | 49,726,723     | 4,691,200    | 4,691,200    | 4,691,200    | 4,925,760    | 4,925,760    | 4,925,760    | 5,160,320    | 5,160,320    | 5,160,320    | 5,394,880     |
| Terminal value             | -              | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 77,069,720    |
| Net cash flow              | 49,726,723.39  | 4,691,200.32 | 4,691,200.32 | 4,691,200.32 | 4,925,760.34 | 4,925,760.34 | 4,925,760.34 | 5,160,320.35 | 5,160,320.35 | 5,160,320.35 | 82,464,599.91 |
| Discount rate              | -              | 1.00         | 0.92         | 0.84         | 0.77         | 0.71         | 0.65         | 0.6          | 0.55         | 0.50         | 0.46          |
| Current cash flow          | 69,896,659     | 4,691,200    | 4,303,805    | 3,948,489    | 3,803,591    | 3,489,533    | 3,201,406    | 3,076,930    | 2,822,872    | 2,589,791    | 37,968,993    |

| KPI's                | total          |
|----------------------|----------------|
| Property value       | 69,896,659     |
| Total Property value | 69,897,000 SAR |

\*rounded up to the nearest 1000

Thank you

Chief Executive Officer  
Eng. Almuhammad Alhussami  
[aalhussami@esnadrealestate.com](mailto:aalhussami@esnadrealestate.com)  
Tel: +966122064111  
Internal Tel: 200  
Fax: +966122064111  
Internal Fax: 114  
Mobile: +966 504 315485

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