

**VISION TRAINING CENTER**  
(Previously AL FARABI TRAINING CENTER)

**AL KHABEER CAPITAL**  
Awal Al Malqa Real Estate Company

Riyadh City  
June 2022

# Valuation Report





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**REF:** 22-0112-12EN  
**Date:** 26/06/2022  
**M/S:** Awal Al Malqa Real Estate Company

**Subject: Valuation Report for an Under Construction Educational Facility Vision Training Center (Al Farabi Previously) in Riyadh City, Saudi Arabia.**

Dear Sir,

With reference to your request and approval dated on June 06, 2022, for valuation service an educational facility Vision Training Center (previously Al Farabi), located in Riyadh city, please find hereafter our detailed valuation report including other information related to the mentioned property.

***Issued without prejudice and liabilities***

**WHITECUBES**

**Mr. Essam M. Al-Husaini- Owner**

Fellow Member of the Saudi Authority of Accredited Valuers (Taqeem)

## Table of Contents

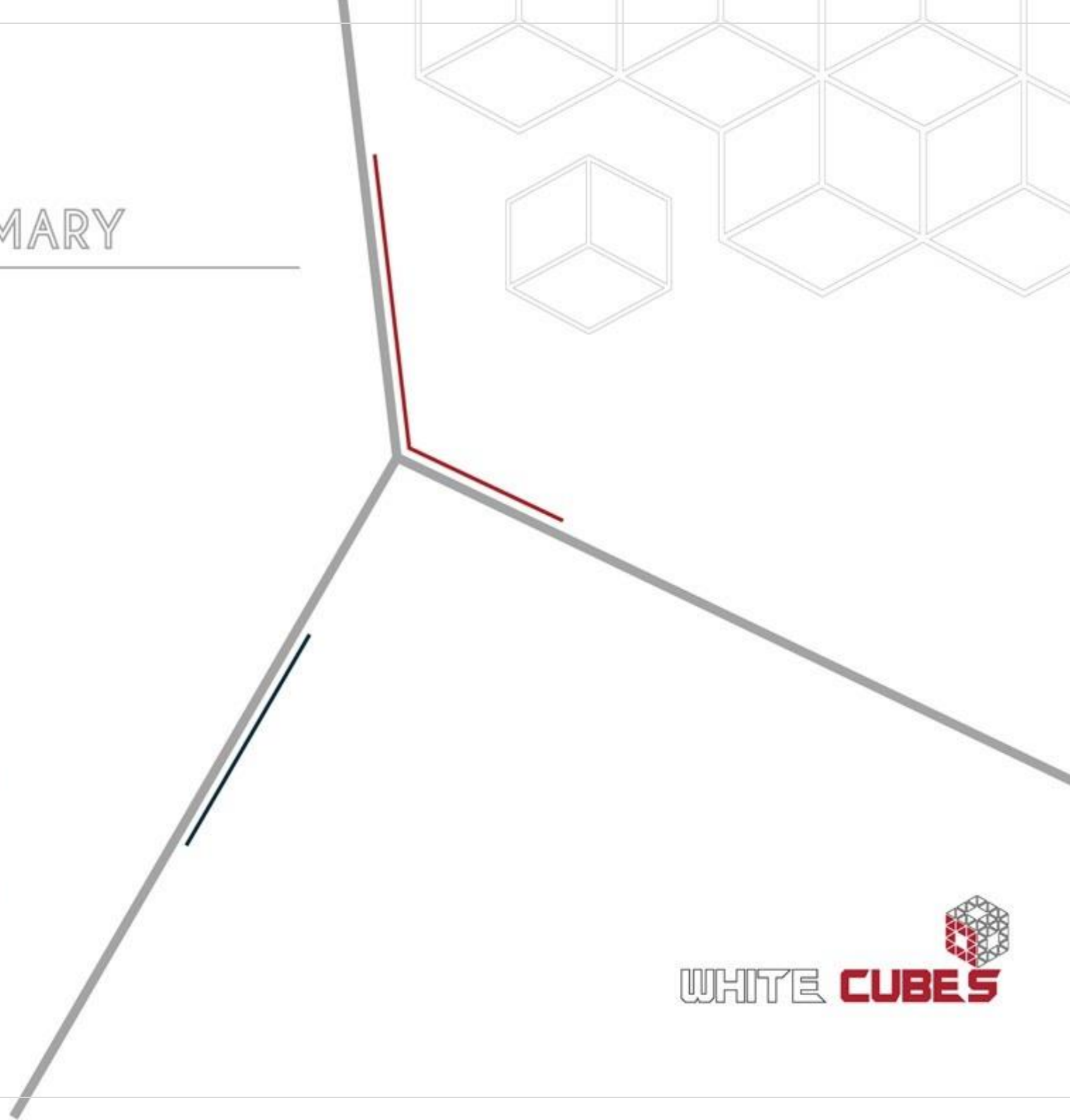
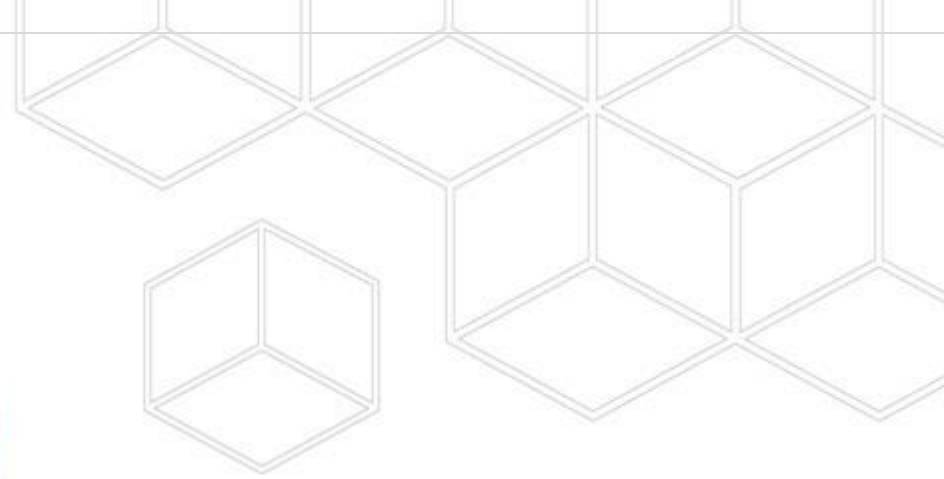
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|      |                                              |    |
|------|----------------------------------------------|----|
| 1.1  | EXECUTIVE SUMMARY                            | 6  |
| 1.2  | VALUATION REFERENCE                          | 8  |
| 1.3  | BASIS OF VALUATION                           | 8  |
| 1.4  | CLIENT APPROVAL DATE                         | 10 |
| 1.5  | INSPECTION DATE                              | 10 |
| 1.6  | VALUATION DATE                               | 10 |
| 1.7  | REPORT DATE                                  | 10 |
| 1.8  | OPINION OF VALUE                             | 10 |
| 1.9  | PURPOSE OF VALUATION                         | 10 |
| 1.10 | INSPECTION ROLE                              | 10 |
| 1.11 | MARKET SURVEY                                | 10 |
| 2.1  | PROPERTY & LOCATION DESCRIPTION              | 12 |
| 2.2  | INFRASTRUCTURE FACILITIES                    | 12 |
| 2.3  | LOCATION                                     | 13 |
| 2.4  | PROPERTY ACCESS                              | 14 |
| 2.5  | TITLE DEED & OWNERSHIP                       | 15 |
| 2.6  | CONSTRUCTION & BUILDINGS                     | 15 |
| 2.7  | INSURANCE                                    | 16 |
| 2.8  | PHOTO RECORD                                 | 17 |
| 3.1  | SAUDI ARABIA ECONOMIC INDICATORS             | 19 |
| 3.2  | BUDGET ALLOCATION FOR 2021                   | 19 |
| 3.3  | SWOT ANALYSIS                                | 20 |
| 3.4  | SECTOR BRIEF                                 | 20 |
| 3.5  | RISK ANALYSIS                                | 22 |
| 4.1  | DOCUMENTS RECIEVED                           | 24 |
| 4.2  | GENERAL ASSUMPTIONS                          | 24 |
| 4.3  | LEGAL NOTICES                                | 24 |
| 4.4  | INFORMATION SOURCE                           | 25 |
| 4.5  | STRUCTURAL EXAMINATION OF BUILDINGS (IF ANY) | 25 |
| 4.6  | VALUATION APPROACH                           | 25 |

|      |                                                |    |
|------|------------------------------------------------|----|
| 4.7  | INPUT VALUATION PROCESS                        | 26 |
| 4.8  | COMPARABLE APPROACH                            | 27 |
| 4.9  | COST APPROACH (DRC)                            | 28 |
| 4.10 | SUBJECT PROPERTY VALUE IN DIFFERENT APPROACHES | 30 |
| 4.11 | SUBJECT PROPERTY VALUE                         | 30 |
| 4.12 | REPORT USE                                     | 30 |
| 4.13 | DISCLAIMER                                     | 30 |
| 4.14 | CONCLUSION                                     | 31 |
| 4.15 | ACCREDITED VALUERS                             | 31 |
| 5.1  | CONSULTANT STATUS                              | 33 |
| 5.2  | DISCLOSING CONFLICT OF INTEREST                | 33 |
| 5.3  | CONFIDENTIALITY                                | 33 |
| 5.4  | ENVIRONMENTAL MATTERS                          | 33 |

# EXECUTIVE SUMMARY

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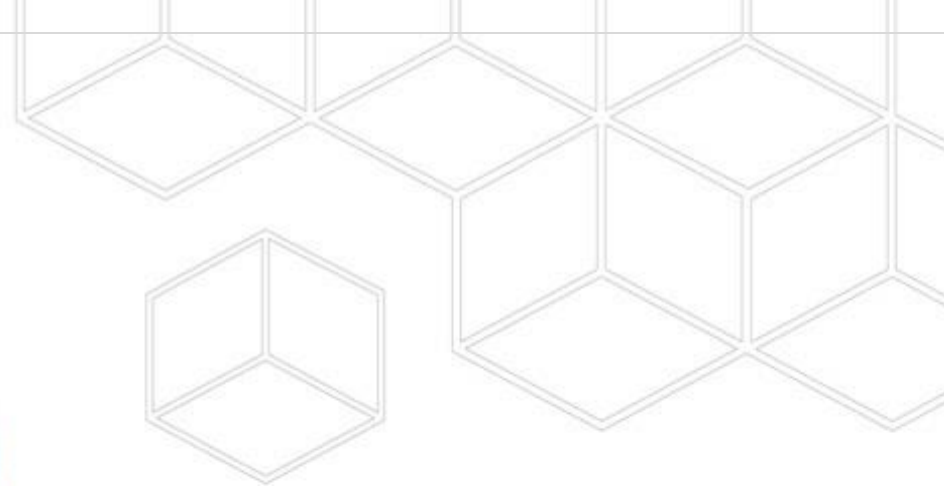
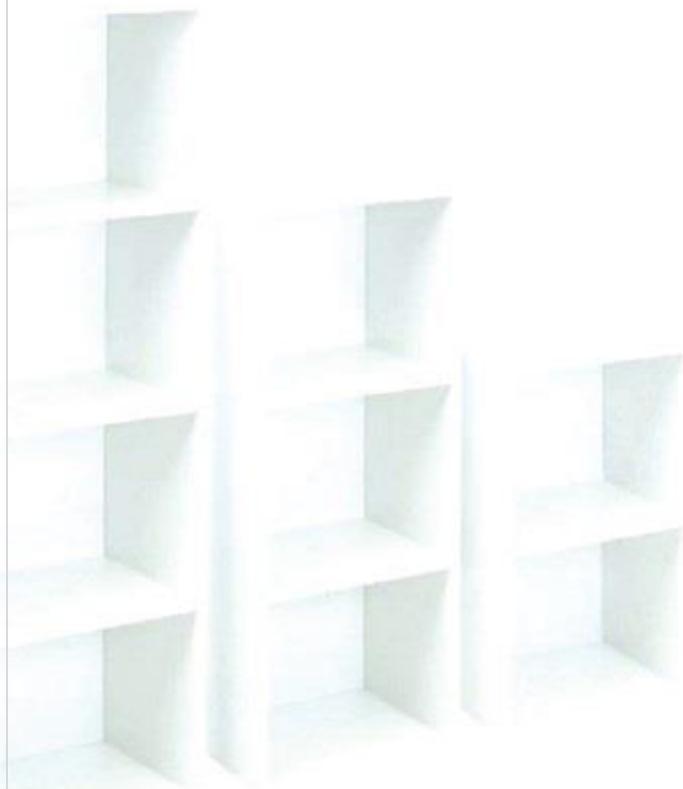


## 1.1 EXECUTIVE SUMMARY

|                               |                                                                                                                                                             |
|-------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Introduction</b>           | We received instructions from the client on 06/06/2022 to implement valuation service for Vision Training Center (previously Al Farabi) in Riyadh city.     |
| <b>Client</b>                 | For whom this report is being prepared is Awal Al Malqa Real Estate Company, a Saudi company registered under the Saudi law.                                |
| <b>Reference No.</b>          | 22-0112-12EN                                                                                                                                                |
| <b>Purpose of Valuation</b>   | Real Estate Investment Trust (REIT) Purpose                                                                                                                 |
| <b>Subject Property</b>       | Educational Facility                                                                                                                                        |
| <b>Property Location</b>      | The property is located in Ishbiliya district, Riyadh City.                                                                                                 |
| <b>Title Deed Information</b> | Title Deed No: 598507008764, Title Deed Date: 15/10/1442, Issued from Riyadh Notary                                                                         |
| <b>Ownership Type</b>         | Freehold                                                                                                                                                    |
| <b>Owner</b>                  | شركة اول الملقا العقارية                                                                                                                                    |
| <b>Land Use</b>               | Educational.                                                                                                                                                |
| <b>Land Area (Sqm)</b>        | Based on the title deed, the land has an area size of 11,340 Sqm.                                                                                           |
| <b>BUA (Sqm)</b>              | As per the provided construction permit, the total BUA is 37,448.66 Sqm. The building is composed of 4 floors.                                              |
| <b>Vacancy Rate</b>           | Based on the leasing contract provided by the client, the subject property is fully leased to one tenant, although the property is still under development. |
| <b>Valuation Approach</b>     | Cost Approach and Comparable Approach                                                                                                                       |
| <b>Final Property Value</b>   | SAR 81,960,000                                                                                                                                              |
| <b>Valuation Date</b>         | 26/06/2022                                                                                                                                                  |
| <b>Inspection Date</b>        | 15/06/2022                                                                                                                                                  |

# TERMS OF REFERENCE & VALUATION

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## 1.2 VALUATION REFERENCE

This report was prepared based on the instructions issued to us by Awal Al Malqa Real Estate Company to estimate the market value of the property / real estate that is the subject of this report for the mentioned purpose only. This report may not be used for other purposes. The valuation was prepared in accordance to the regulations and standards issued by the Saudi Authority of Accredited Valuers and the International valuation Standards of the Council of International Assessment Standards (IVSC).

## 1.3 BASIS OF VALUATION

### Market Value

Market Value is defined as: -

**The estimated amount for which an asset or liability should exchange on the valuation date between a willing buyer and a willing seller in an arm's length transaction, after proper marketing and where the parties have each acted knowledgeably, prudently and without compulsion.**

The definition of Market Value is applied in accordance with the following conceptual framework:

*"The estimated amount"* refers to a price expressed in terms of money payable for the asset in an arm's length market transaction. Market value is the most probable price reasonably obtainable in the market on the valuation date in keeping with the market value definition. It is the best price reasonably obtainable by the seller and the most advantageous price reasonably obtainable by the buyer. This estimate specifically excludes an estimated price inflated or deflated by special terms or circumstances such as atypical financing, sale and leaseback arrangements, special considerations or concessions granted by anyone associated with the sale, or any element of special value:

#### AN ASSET SHOULD EXCHANGE

***"an asset should exchange"*** refers to the fact that the value of an asset is an estimated amount rather than a predetermined amount or actual sale price. It is the price in a transaction that meets all the elements of the market value definition at the valuation date;

#### ON THE VALUATION DATE

***"on the valuation date"*** requires that the value is time specific as of a given date. Because markets and market conditions may change, the estimated value may be incorrect or inappropriate at another time. The valuation amount will reflect the market state and circumstances as at the valuation date, not those at any other date;

#### BETWEEN WILLING BUYER

***"between a willing buyer"*** refers to one who is motivated, but not compelled to buy. This buyer is neither over eager nor determined to buy at any price. This buyer is also one who purchases in accordance with the realities of the current market and with current market expectations, rather than in relation to an imaginary or hypothetical market that cannot be demonstrated or anticipated to exist. The assumed buyer would not pay a higher price than the market requires. The present owner is included among those who constitute "the market";

AND  
WILLING  
SELLER

“**and a willing seller**” is neither an over eager nor a forced seller prepared to sell at any price, nor one prepared to hold out for a price not considered reasonable in the current market. The willing seller is motivated to sell the asset at market terms for the best price attainable in the open market after proper marketing, whatever that price may be. The factual circumstances of the actual owner are not a part of this consideration because the willing seller is a hypothetical owner;

IN AN ARM’S  
LENGTH  
TRANSACTION

“**in an arm’s-length transaction**” is one between parties who do not have a particular or special relationship, eg parent and subsidiary companies or landlord and tenant, that may make the price level uncharacteristic of the market or inflated because of an element of special value. The market value transaction is presumed to be between unrelated parties, each acting independently;

AFTER  
PROPER  
MARKETING

“**after proper marketing**” means that the asset would be exposed to the market in the most appropriate manner to effect its disposal at the best price reasonably obtainable in accordance with the market value definition. The method of sale is deemed to be that most appropriate to obtain the best price in the market to which the seller has access. The length of exposure time is not a fixed period but will vary according to the type of asset and market conditions. The only criterion is that there must have been sufficient time to allow the asset to be brought to the attention of an adequate number of market participants. The exposure period occurs prior to the valuation date;

KNOWLEDGEABLY  
AND  
PRUDENTLY

‘**where the parties had each acted knowledgeably, prudently**’ presumes that both the willing buyer and the willing seller are reasonably informed about the nature and characteristics of the asset, its actual and potential uses and the state of the market as of the valuation date. Each is further presumed to use that knowledge prudently to seek the price that is most favorable for their respective positions in the transaction. Prudence is assessed by referring to the state of the market at the valuation date, not with benefit of hindsight at some later date. For example, it is not necessarily imprudent for a seller to sell assets in a market with falling prices at a price that is lower than previous market levels. In such cases, as is true for other exchanges in markets with changing prices, the prudent buyer or seller will act in accordance with the best market information available at the time;

AND  
WITHOUT  
COMPULSION

‘**and without compulsion**’ establishes that each party is motivated to undertake the transaction, but neither is forced or unduly coerced to complete it. Market value is the basis of value that is most commonly required, being an internationally recognized definition. It describes an exchange between parties that are unconnected (acting at arm’s length) and are operating freely in the marketplace and represents the figure that would appear in a hypothetical contract of sale, or equivalent legal document, on the valuation date, reflecting all those factors that would be taken into account in framing their bids by market participants at large and reflecting the highest and best use of the asset. The highest and best use of an asset is the use of an asset that maximizes its productivity and that is possible, legally permissible and financially feasible. Market value is the estimated exchange price of an asset without regard to the seller’s costs of sale or the buyer’s costs of purchase and without adjustment for any taxes payable by either party as a direct result of the transaction.

#### 1.4 CLIENT APPROVAL DATE

The client approval date reflects the green light given to us by the client to start the inspection procedures of the property / properties subject to the valuation process.

**June 06, 2022.**

#### 1.5 INSPECTION DATE

The inspection date reflects the exact date of the property's inspection and the date of executed market survey. Yet, the outcome value of the subject property / properties will be based on the findings at the inspection date.

**June 15, 2022.**

#### 1.6 VALUATION DATE

The Valuation date is the date on which the opinion of value/s applies. The date of valuation is the date where the value/s of the subject property / properties is reflected. The valuation date is at

**June 26, 2022.**

#### 1.7 REPORT DATE

The valuation reports usually dated exactly as the valuation date. Yet, and in some cases, the report date can be after the valuation date depending on the nature, size, and location of the subject property.

**June 26, 2022.**

#### 1.8 OPINION OF VALUE

All the outputs will be shown in this report (Values) are based on our best knowledge of the market, documents received from the client (assumed to be correct), market findings and inspection inputs. Yet, the estimated values of the subject property / properties express our opinion of values based on the previously mentioned findings.

#### 1.9 PURPOSE OF VALUATION

The client requested to know the current market value of the subject property for **Real Estate Investment Trust (REIT) Purpose**. Therefore, and according to the valuation purpose, and as requested by the client, we will adapt the valuation methodologies of **Cost Approach and Comparable Approach**.

#### 1.10 INSPECTION ROLE

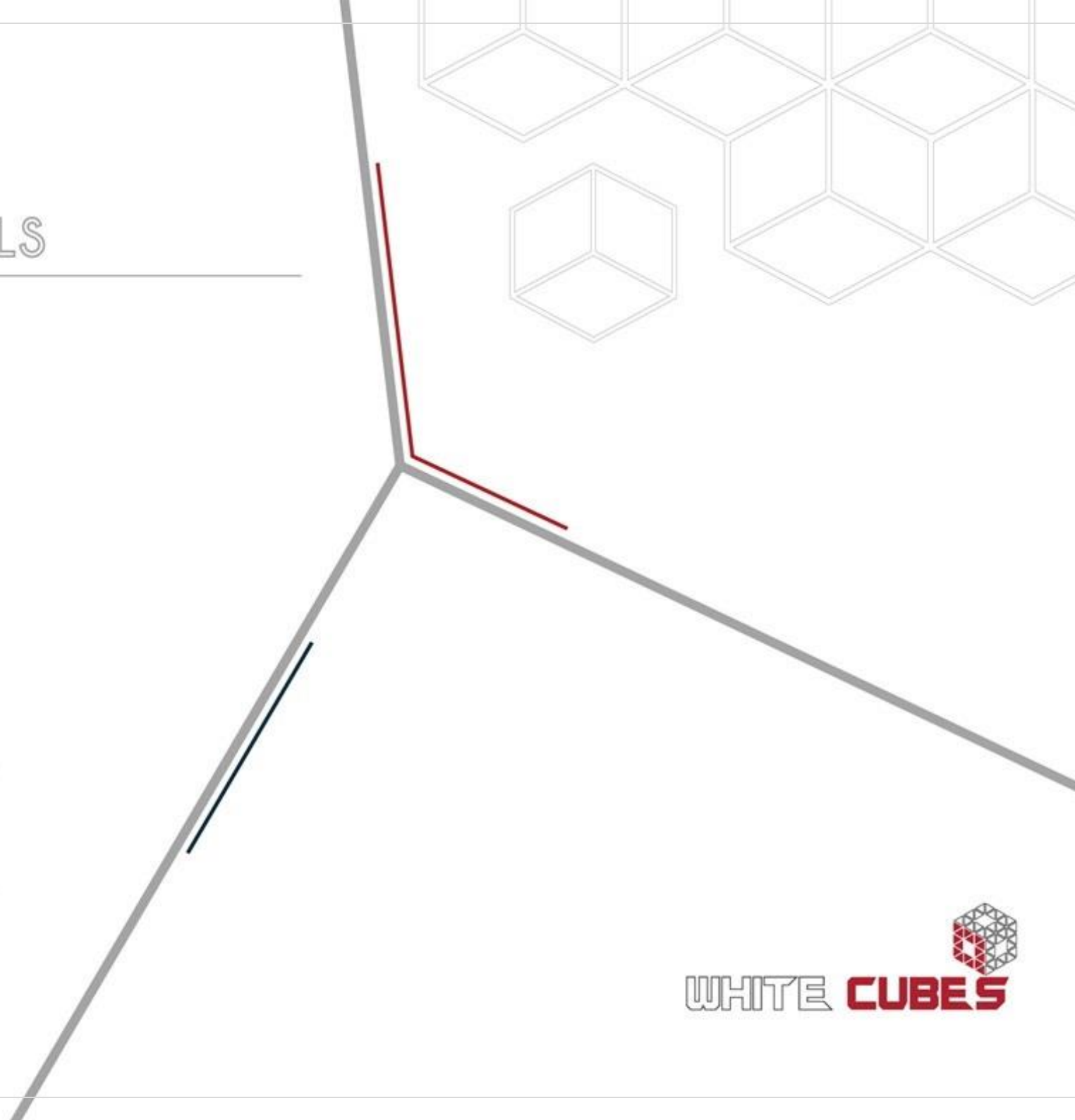
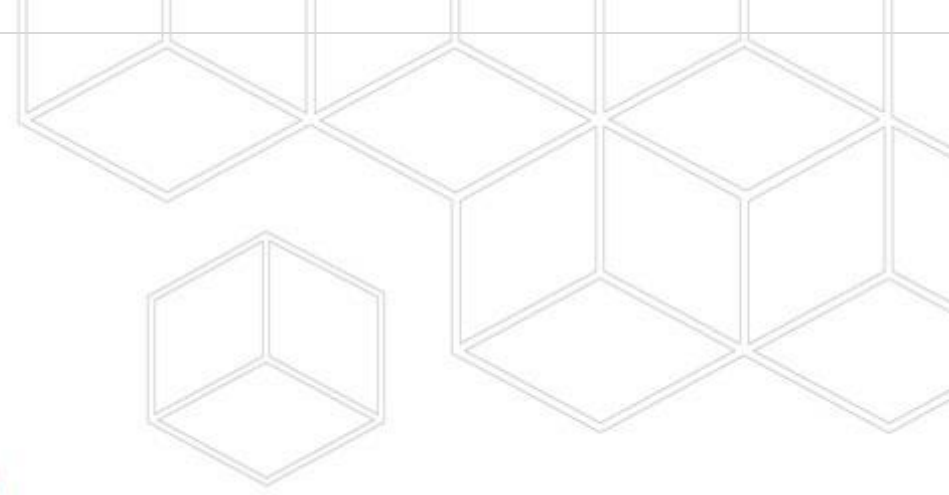
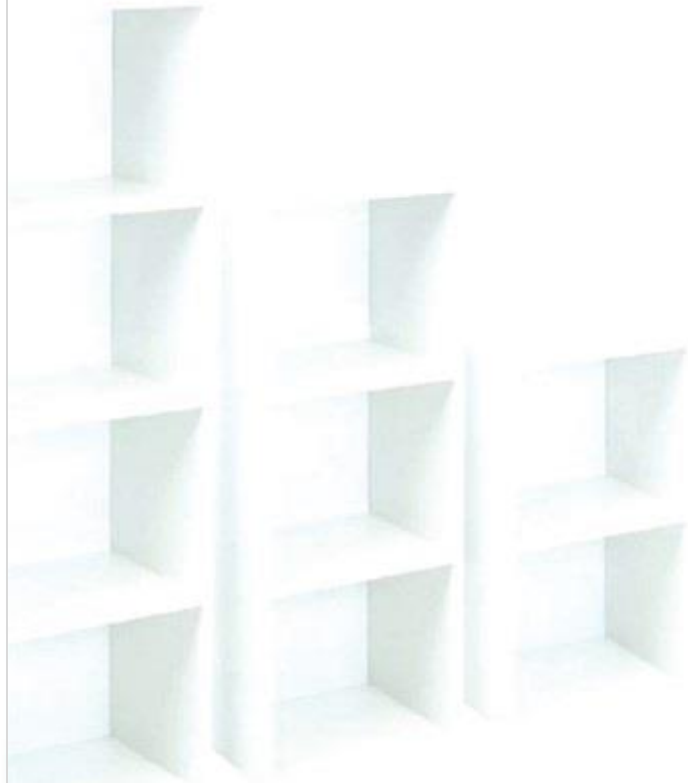
A visit to a property or inspection of an asset, to examine it and obtain relevant information, in order to express a professional opinion of its value. We hereby confirm that we have inspected the subject property / Asset at the date of inspection. Our inspection procedure covers only the surface / boundaries / out layers of the property. No technical inspection has been made such as soil test, construction durability, etc. the following shows the findings from the inspection procedures.

#### 1.11 MARKET SURVEY

During the site visit, our team has made the market survey for the immediate surrounding areas of the subject property to collect all the possible and related data to the valuation process. The collected data will be prices, rents, land offerings, properties transactions, etc. the collected data type will be according to the property data and the purpose of valuation.

# PROPERTY DETAILS

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## 2.1 PROPERTY & LOCATION DESCRIPTION

|                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|--------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Property Description</b>          | Vision Training Center (Previously Al Farabi) is an under construction educational facility with a land area of 11,340 square meters. As per the provided information by construction permit, the subject property has a total BUA of 48,770.66 square meters, overlooking 4 streets, where the main façade is the western side, which overlooks Al Bahar Al Arabi Street.                                                                    |
| <b>Location Description</b>          | <p>The property being valued is Vision Training Center (Previously Al Farabi) in Ishbiliya District in the northeast of Riyadh.</p> <p>The property is bordered from the north by a vacant land</p> <p>The property is bordered from the south by Vision College of Medicine</p> <p>The Property is bordered from the east by residential buildings</p> <p>The property is bordered to the west by the main road, Al Bahar Al Arabi Road.</p> |
| <b>Ease of Access</b>                | The ease of access to the property is high, based on its current location as it is located on Al Bahar Al Arabi Street.                                                                                                                                                                                                                                                                                                                       |
| <b>Area Surrounding the Property</b> | Mostly of residential and commercial uses.                                                                                                                                                                                                                                                                                                                                                                                                    |
| <b>The Main Landmarks</b>            | The property subject of valuation is surrounded by several major landmarks such as Ishbiliya Residential Compound.                                                                                                                                                                                                                                                                                                                            |

| Land                              |                          | Building                       |                                              |
|-----------------------------------|--------------------------|--------------------------------|----------------------------------------------|
| Land Use                          | Commercial               | Building Type                  | Educational Building still under development |
| No. of Streets                    | 4                        | Building Structural Conditions | Under Development                            |
| Land Shape                        | Graded                   | External Elevation Conditions  | Under Development                            |
| Direct View on the Main Road      | Al Bahar Al Arabi Street | Building Finishing Conditions  | Under Development                            |
| Direct View on an Internal Street | Al Naham Street          | Overall Building Conditions    | Under Development                            |
| Land Condition                    | Under Development        |                                |                                              |

## 2.2 INFRASTRUCTURE FACILITIES

|                    | Available in the surrounding | Connected to the property |                                                                                                                           |
|--------------------|------------------------------|---------------------------|---------------------------------------------------------------------------------------------------------------------------|
| Water              | ✓                            | ✗                         | All the infrastructural facilities are available in the surroundings, yet they are not connected to the subject property. |
| Electricity        | ✓                            | ✗                         |                                                                                                                           |
| Tele-Communication | ✓                            | ✗                         |                                                                                                                           |
| Sewage             | ✓                            | ✗                         |                                                                                                                           |

## 2.3 LOCATION

The subject property is located in Ishbiliyah district, Riyadh city

Property Location on a City Scale

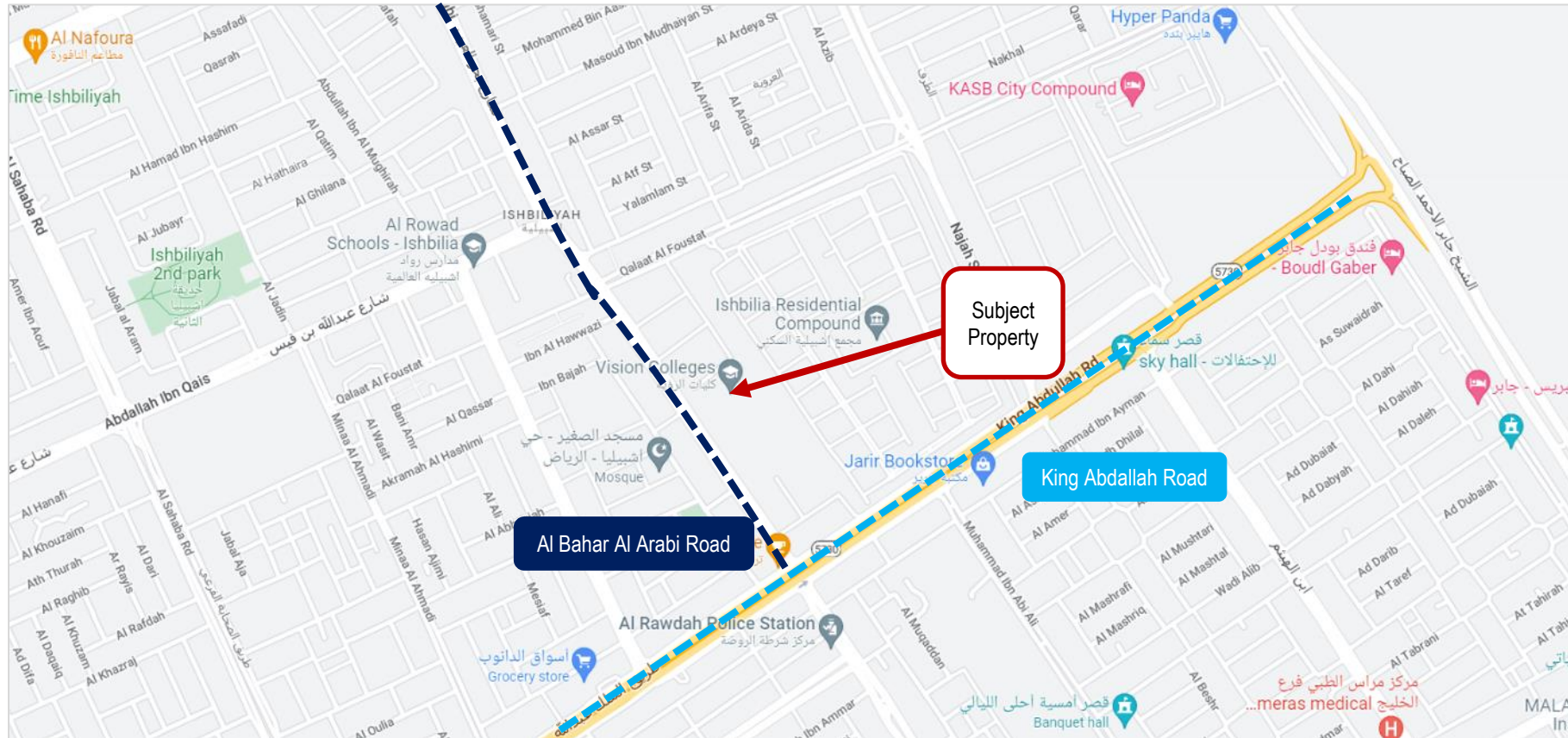


Property Location on a District Scale



## 2.4 PROPERTY ACCESS

The subject property can be accessed as shown in the map below:



## 2.5 TITLE DEED & OWNERSHIP

We were provided with copy of the title deed related to the subject property which is owned by one title deed. The details of the subject property:

|                                 |                     |                               |                          |
|---------------------------------|---------------------|-------------------------------|--------------------------|
| <b>City</b>                     | Riyadh              | <b>Land Area</b>              | 11,340 Sqm               |
| <b>District</b>                 | Ishbiliya           | <b>Plot No.</b>               | From Plot No. 9 to No.16 |
| <b>T.D Type</b>                 | Electronic          | <b>Block No.</b>              | N/A                      |
| <b>T.D Number</b>               | 598507008764        | <b>Layout No.</b>             | 2932                     |
| <b>T.D Date</b>                 | 15/10/1442          | <b>Owner</b>                  | شركة أول الملقا العقارية |
| <b>T.D Value</b>                | N/A                 | <b>Ownership Type</b>         | Freehold                 |
| <b>Date of Last Transaction</b> | N/A                 | <b>Limitation of Document</b> | Mortgage                 |
| <b>Issued From</b>              | Ministry of Justice |                               |                          |
| <b>North Side</b>               | 15 meters street    | <b>East Side</b>              | 15 meters street         |
| <b>South Side</b>               | 15 meters street    | <b>West Side</b>              | 40 meters street         |

### Notes

The client has provided us with copy of the Title Deed which was assumed to be correct and authentic. It is not in our scope to run legal diagnosis on any legal document.

## 2.6 CONSTRUCTION & BUILDINGS

The building permit indicates the maximum permissible BUA approved by the city municipality. However, the actual area may differ from the area mentioned in the building permit. Therefore, if the customer did not provide us with a copy of the approved plans, the valuation will be done based on the building permit provided by the customer. In the event that the customer does not provide us with a copy of the legal documents that show the total building surfaces, we will value them using the skills of our team along with the municipality's laws and regulations, and therefore the building surfaces will be estimated only roughly.

| Source of BUA       |       | Actual Age of the Property |       | Status of the property |       |
|---------------------|-------|----------------------------|-------|------------------------|-------|
| Construction Permit | ✓     | Construction Permit        | ✓     | New                    | _____ |
| As Built Drawings   | _____ | As Built Drawings          | _____ | Fully Constructed      | _____ |
| Other Documents     | _____ | Other Documents            | _____ | Under Construction     | ✓     |
| Verbal Information  | _____ | Verbal Information         | _____ |                        |       |
| Estimation          | _____ | Estimation                 | _____ |                        |       |

The Client has provided us with a copy of the Construction Permit with the below details:

| Subject Property         |  |                      |  |
|--------------------------|--|----------------------|--|
| Construction Permit Type |  | New Permit           |  |
| Property Type            |  | Educational Facility |  |
| Construction Permit No.  |  | 1434/20267           |  |
| Construction Permit Date |  | 1434/11/10           |  |

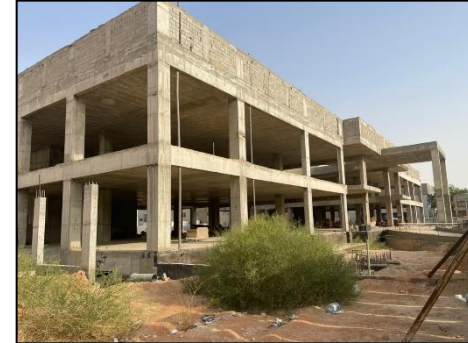
| Description            | No. of Units | Area (sqm)       | Use         |
|------------------------|--------------|------------------|-------------|
| Ground Floor           | 1            | 5946.95          | Educational |
| Basement 3             | 0            | 11,322           | Parking     |
| Basement 2             | 0            | 11,322           | Parking     |
| Basement 1             | 0            | 11,322           | Parking     |
| First Floor            | 0            | 6060.61          | Educational |
| Electricity Chamber    | 0            | 20.00            | Electricity |
| Upper Annexes          | 0            | 2777.10          | Educational |
| Fences                 | 1            | 430.96           | Fences      |
| <b>Total BAU (sqm)</b> |              | <b>48,770.66</b> |             |

As per the provided construction permit, the total BUA is 48,770.66, But one of the basements never been build. Therefor the total BUA is 37,448.66 Sqm which will be used in our valuation analysis.

## 2.7 INSURANCE

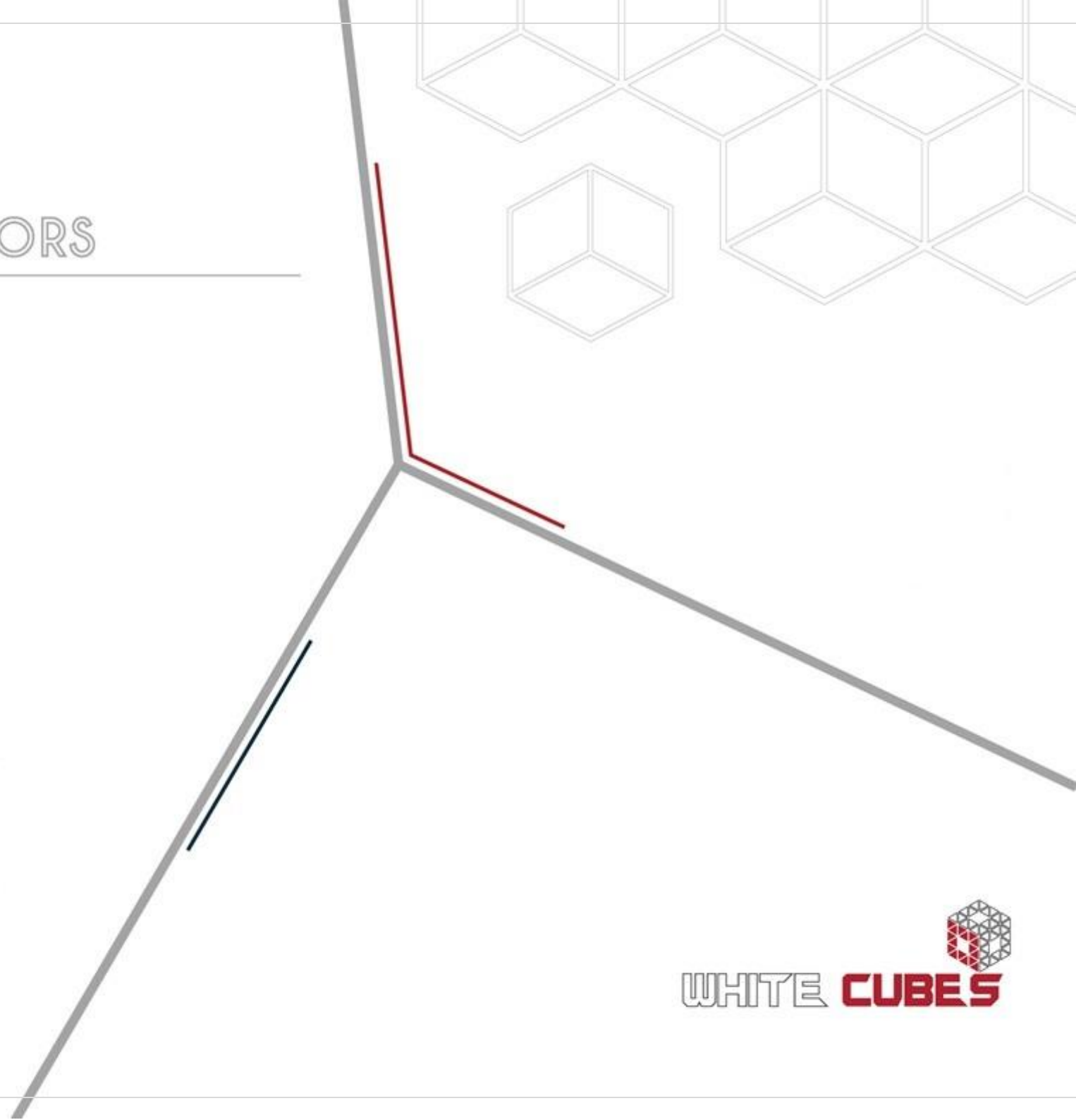
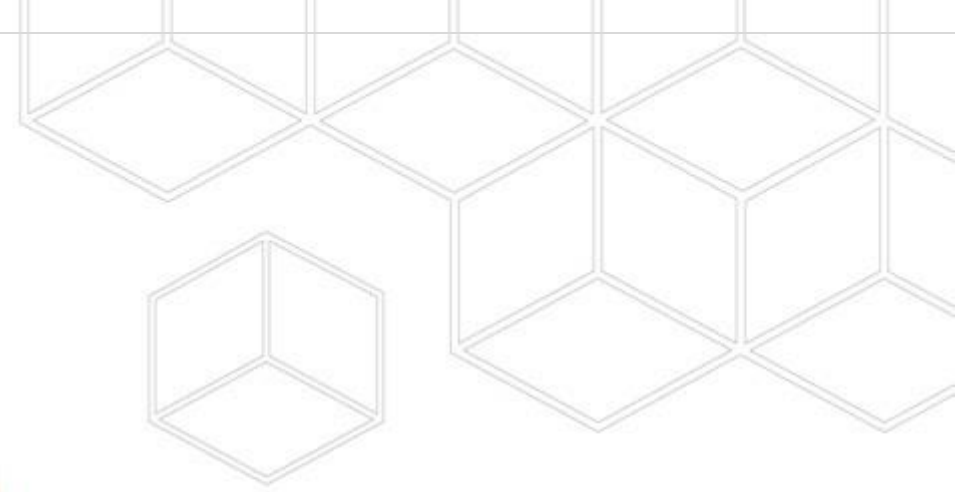
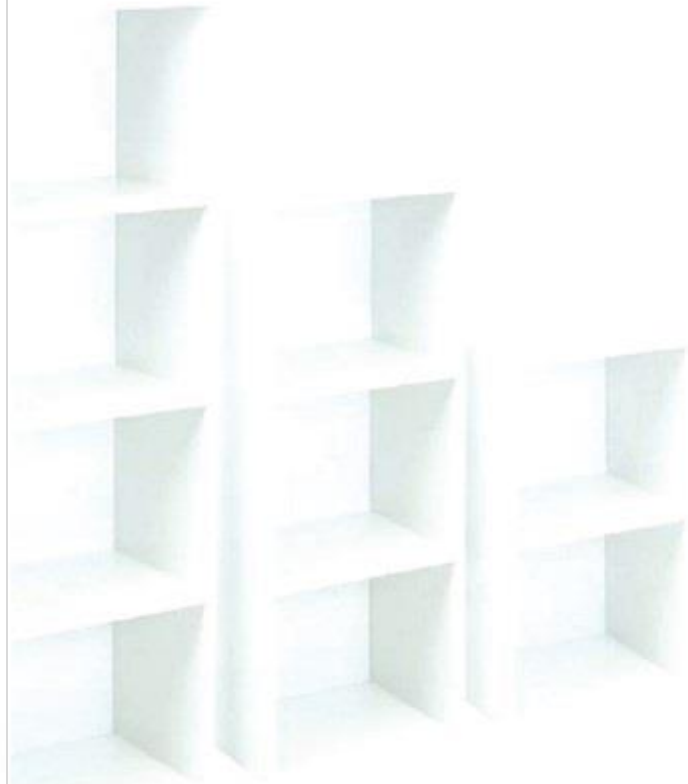
We have not been provided with any insurance policy for the underlying asset.

## 2.8 PHOTO RECORD



# MARKET INDICATORS

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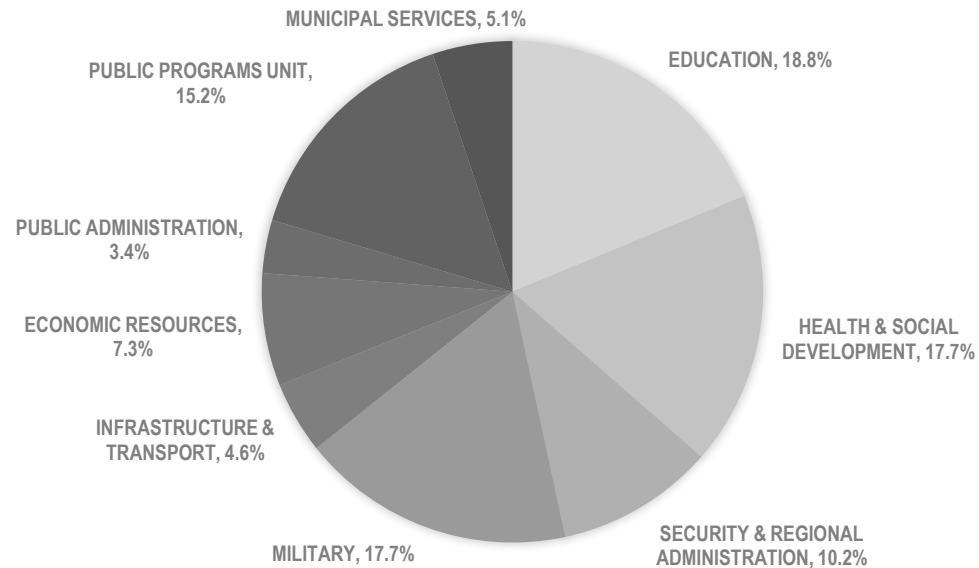
### 3.1 SAUDI ARABIA ECONOMIC INDICATORS

| Economic Indicator                            | 2021 Budget | 2022 Expectations | 2023 Estimated |
|-----------------------------------------------|-------------|-------------------|----------------|
| Nominal GDP (Billion Riyals)                  | 2,866       | 3,042             | 3,232          |
| Real GDP Growth                               | 3.2%        | 3.4%              | 3.5%           |
| Inflation Rate                                | 2.9%        | 2.0%              | 2.0%           |
| Total Revenue (Billion Riyals)                | 849         | 864               | 928            |
| Total Expenses (Billion Riyals)               | 990         | 955               | 941            |
| Budget Deficit                                | -141        | -91               | -13            |
| Public Debt                                   | 937         | 1,013             | 1,026          |
| Government Reserves at the Saudi Central Bank | 280         | 265               | 265            |

### 3.2 BUDGET ALLOCATION FOR 2021

|                            |            |
|----------------------------|------------|
| Public Administration      | 34 SAR bn  |
| Military                   | 175 SAR bn |
| Security & Regional Adm.   | 101 SAR bn |
| Municipal Services         | 51 SAR bn  |
| Education                  | 186 SAR bn |
| Health & Social Dev.       | 175 SAR bn |
| Economic Resources         | 72 SAR bn  |
| Infrastructure & Transport | 46 SAR bn  |
| General Items              | 151 SAR bn |

Source: Ministry of Economy



### 3.3 SWOT ANALYSIS

|                                                                                                                                                                                                 |                                                                                                                   |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------|
| <b>Strength</b> <ul style="list-style-type: none"> <li>- Direct view on the main road, Al Bahar Al Arabi Road</li> <li>- Surrounded by several landmarks.</li> </ul>                            | <b>Weakness</b> <ul style="list-style-type: none"> <li>- The property is located far from city centre.</li> </ul> |
| <b>Opportunities</b> <ul style="list-style-type: none"> <li>- Increase in the demand for such properties in the surrounding area due to the high concentration of residential units.</li> </ul> | <b>Threats</b> <ul style="list-style-type: none"> <li>- Existing and upcoming similar projects.</li> </ul>        |

The strength and weakness points mentioned above are considered as an indicator only, where no full market study was conducted in this matter. Yet, all the mentioned points are based only on the site inspection of the subject property.

### 3.4 SECTOR BRIEF

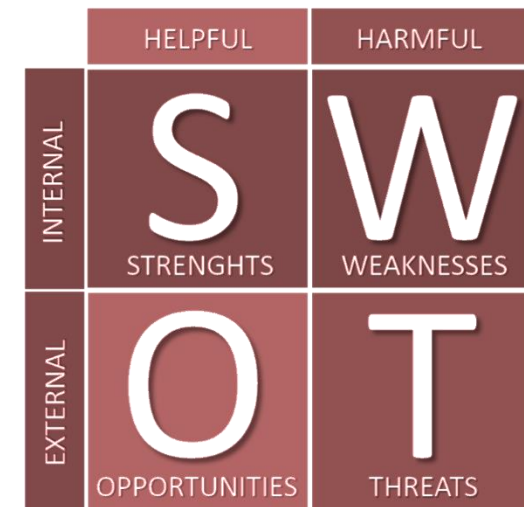
In the following we will insert general information about the real estate sector related to the property subject of our valuation and which is intended to give an initial indication on the sector. These information and indicators are estimated based on our experience, the current sector performance and some other historical data collected from our side, In addition to some current economic changes in general.



Indicator showing a decrease in the current performance comparing to last year

Indicator showing an increase in the current performance comparing to last year

Indicator showing a stable position in the current performance comparing to last year



Overall Sector Performance

From 2021 to 2022



Future Expectations



Overall Sector Stability

From 2021 to 2022



Future Expectations



Values of Lands Related to The Sector

From 2021 to 2022



Future Expectations



Sector rental Income

From 2021 to 2022



Future Expectations



Sector Demand

From 2021 to 2022



Future Expectations



Investors' Appetite

From 2021 to 2022



Future Expectations



Sector's occupancy ratios

From 2021 to 2022



Future Expectations



Sectors Positive Changes

From 2021 to 2022



Future Expectations



White Cubes Team's Analysis

### 3.5 RISK ANALYSIS

| Risk Factor                                       | Very Low Risk (1)<br>1-6 | Minimal Risk (2)<br>8-12 | Medium Risk (3)<br>13-18 | Elevated Risk (4)<br>19-24 | Very High Risk (5)<br>25-30 |
|---------------------------------------------------|--------------------------|--------------------------|--------------------------|----------------------------|-----------------------------|
| Overall Economy                                   |                          |                          | ✓                        |                            |                             |
| Sector Current Performance                        |                          |                          | ✓                        |                            |                             |
| Sector Future Performance                         |                          | ✓                        |                          |                            |                             |
| Occupancy Rates                                   |                          |                          | ✓                        |                            |                             |
| Supply Rate                                       |                          |                          | ✓                        |                            |                             |
| Demand Rate                                       |                          |                          | ✓                        |                            |                             |
| <b>Total Risk</b>                                 | <b>0</b>                 | <b>2</b>                 | <b>15</b>                | <b>0</b>                   | <b>0</b>                    |
| <b>Risk Category 17 Risk Points - Medium Risk</b> |                          |                          |                          |                            |                             |

#### Sector Analysis

Risk Category

**17 Risk Points**

Medium Risk

| Risk Factor                                       | Very Low Risk (1)<br>1-5 | Minimal Risk (2)<br>6-10 | Medium Risk (3)<br>11-15 | Elevated Risk (4)<br>16-20 | Very High Risk (5)<br>21-25 |
|---------------------------------------------------|--------------------------|--------------------------|--------------------------|----------------------------|-----------------------------|
| Access                                            |                          | ✓                        |                          |                            |                             |
| Location                                          |                          | ✓                        |                          |                            |                             |
| Land Shape                                        |                          | ✓                        |                          |                            |                             |
| Surrounding Area facilities                       |                          | ✓                        |                          |                            |                             |
| <b>Total Risk</b>                                 | <b>0</b>                 | <b>8</b>                 | <b>0</b>                 | <b>0</b>                   | <b>0</b>                    |
| <b>Risk Category 8 Risk Points – Minimal Risk</b> |                          |                          |                          |                            |                             |

#### Land Analysis

Risk Category

**8 Risk Points**

Minimal Risk

| Risk Factor                                      | Very Low Risk (1)<br>1-3 | Minimal Risk (2)<br>4-6 | Medium Risk (3)<br>7-9 | Elevated Risk (4)<br>10-12 | Very High Risk (5)<br>13-15 |
|--------------------------------------------------|--------------------------|-------------------------|------------------------|----------------------------|-----------------------------|
| Facilities & Amenities                           |                          |                         | ✓                      |                            |                             |
| Management Skills                                |                          |                         | ✓                      |                            |                             |
| Overall Condition                                |                          | ✓                       |                        |                            |                             |
| <b>Total Risk</b>                                | <b>0</b>                 | <b>2</b>                | <b>6</b>               | <b>0</b>                   | <b>0</b>                    |
| <b>Risk Category 8 Risk Points - Medium Risk</b> |                          |                         |                        |                            |                             |

#### Property Analysis

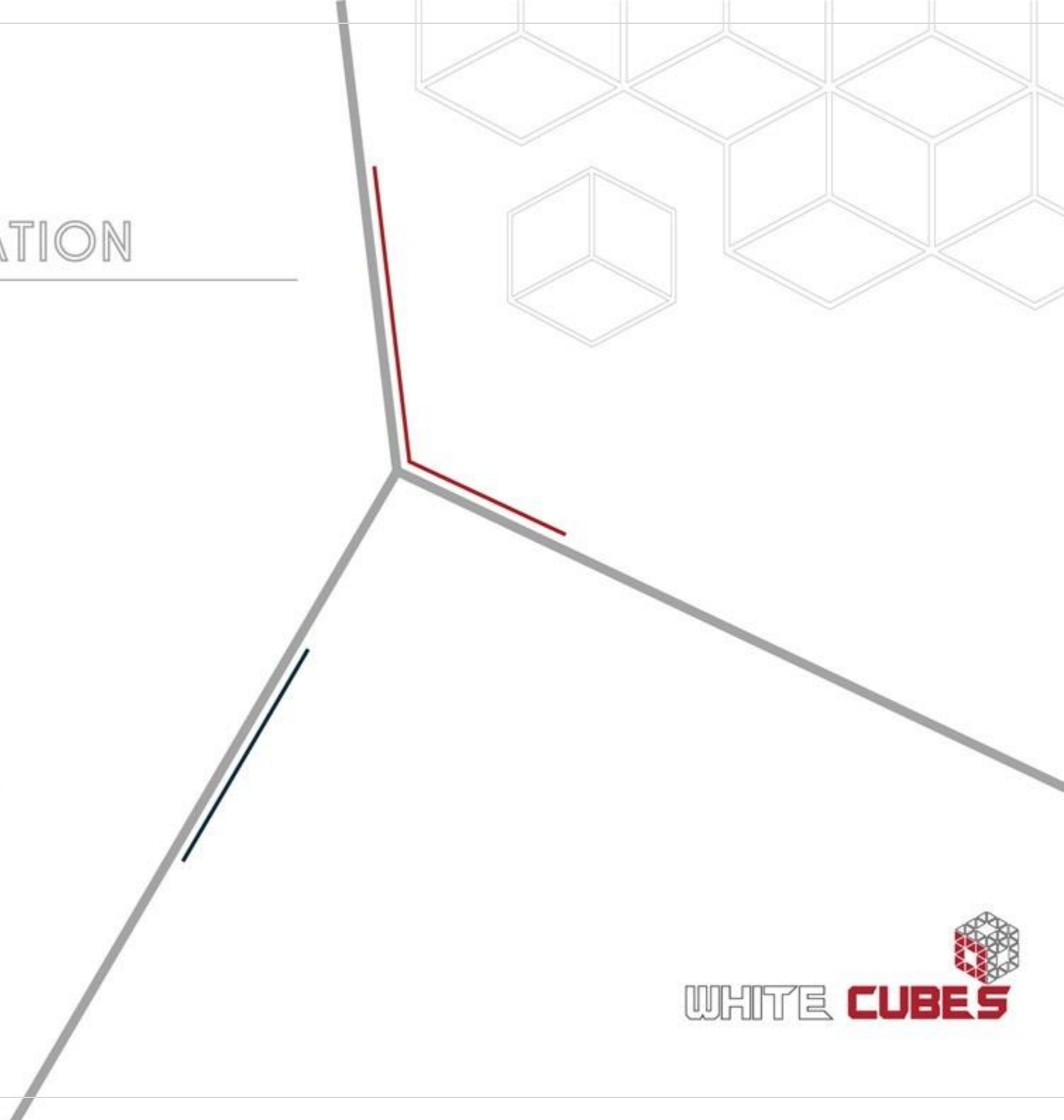
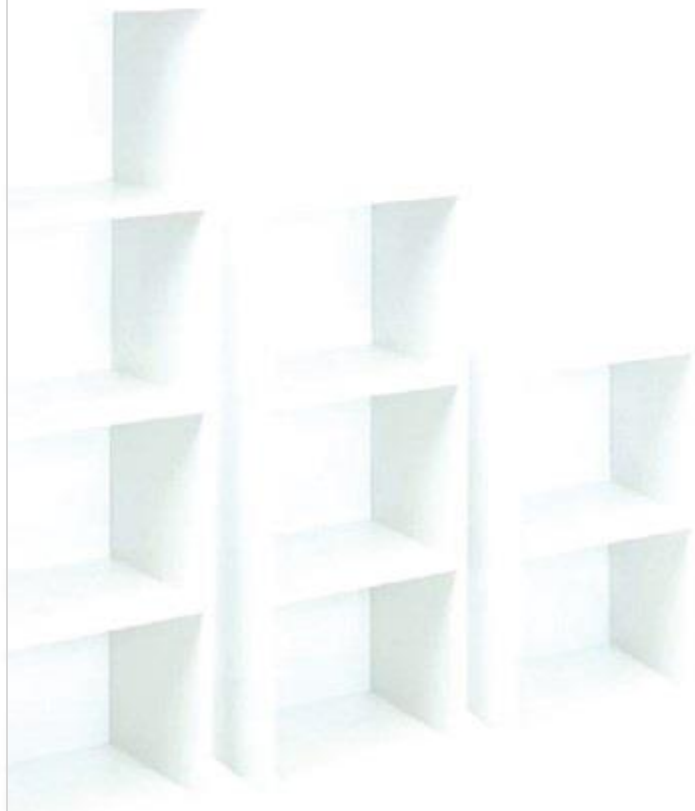
Risk Category

**8 Risk Points**

Medium Risk

# PROPERTY VALUATION

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#### 4.1 DOCUMENTS RECIEVED

The client has provided us by clear copy of the following documents.

|                      |                                      |                          |
|----------------------|--------------------------------------|--------------------------|
| Title Deed Copy<br>✓ | Construction Permit<br>✓             | Krooki                   |
| Master Plan          | Layouts                              | 3D Design & Perspectives |
| Pictures             | Presentation of the subject property | Location Map<br>✓        |
| Location Link<br>✓   | Contact Details<br>✓                 | Costing & Budget         |
| Tenant List          | Leasing Contract                     | Operational Cost - OPEX  |

#### 4.2 GENERAL ASSUMPTIONS

- The subject property is valued under the assumption of freehold status unless otherwise stated in the report.
- All the written and verbal information provided to us by the Client assumed to be up to date, complete and correct in relation to elements such as title deed, construction permits, land area, and any other relevant matters that are set out in the report.
- This report is a valuation report and not structural / building survey. Therefore, we did not carry out any structural due diligence, utilities check, services check, soil test, etc.
- All the inputs used in the valuation methodologies are based on the collected market data using our best know how and experience in the related market.
- The output of this report (Final Value), is based on the used assumptions, received documents from the client and available market data. Yet, the output estimates show an indicative value of the subject property / properties.

#### 4.3 LEGAL NOTICES

We are not aware of and have not been notified of any legal notices on the property, whether they are ongoing or pending in the courts.

#### 4.4 INFORMATION SOURCE

Referring to the purpose of this report, it has been assumed that all information received from the client, whether verbal or written, is up-to-date and correct. Our team conducted field research in order to ensure the validity of some market information for the purpose of valuation, which included the values of assets in the region, occupancy rates and market information related to the asset being valued in order to reach the market value of the asset being valued. During the field research process, some sources were relied on as follows:

- The field survey prepared by us
- Site inspection done by our team
- Our historical database for the similar assets of the property being valued
- Sales agents specialized with the same type of assets subject to valuation

#### 4.5 STRUCTURAL EXAMINATION OF BUILDINGS (IF ANY)

Our service's scope does not include any technical testing of buildings and / or structural examinations and does not include any quality assurance of these constructions. However, in the event of any visible and observed deficiencies in the structural structure, we will write it down in our report and reflect such effect on the value.

#### 4.6 VALUATION APPROACH

With reference to the valuation purpose, taking into consideration the nature of the subject property, we will use the following ticked methods to estimate the market value of the subject property:

|                  | DRC   | Comparable | Income Cap | DCF   | RLV   |
|------------------|-------|------------|------------|-------|-------|
| Land             | ----- | ✓          | -----      | ----- | ----- |
| Building         | ✓     | -----      | -----      | ----- | ----- |
| Overall Property | ----- | -----      | -----      | ----- | ----- |

#### COMPARABLE METHOD

This is the method most are familiar with as it is the accepted method for valuing residential real estate. Typically, this method involves selecting properties with similar characteristics in the same market area that have recently sold. Once those properties are found they are compared to the property in question and a professional appraiser will deduct value from the subject property for comparative deficiencies and increase value for advantages. Typically, this method is required if the investor is seeking conventional financing. For comparable information, property brokers, dealers and estate agents are contacted to ascertain the asking and selling prices for property of the nature in the immediate neighborhood and adjoining areas. Neighboring properties, which have been recently sold or purchased, are investigated to ascertain a reasonable selling price.

### DEPRECIATED REPLACEMENT COST (DRC)

A cost approach is a real estate valuation method that surmises that the price someone should pay for a piece of property should not exceed what someone would have to pay to build an equivalent building. In cost approach pricing, the market price for the property is equivalent to the cost of land plus cost of construction, less depreciation. It is often most accurate for market value when the property is new. Generally, the cost approach considers what the land, devoid of any structures, would cost, then adds the cost of building the structures, then depreciation is subtracted. The cost approach is most often used for public buildings, such as schools and churches, because it is difficult to find recently sold comparable properties in the local market, and public buildings do not earn income, so the income approach cannot be used, either. A property that already has improvements will usually contribute a certain amount of value to the site, but improvements can also lower property value if the site's potential buyers wish to use the property for another use that would entail removing some of the improvements to the current site. The cost approach is best used when improvements are new and there is adequate pricing information to value the property components. The cost approach may be less desirable if there are no recent sales of vacant land for which to compare, since the major method of valuing vacant lands is to use the sales comparison approach, or when construction costs are not readily available. The cost approach method includes:

- Estimate what the vacant property would be worth.
- Estimate the current cost of building the structures, then add that value to the value of the vacant land.
- Estimate the amount of accrued depreciation of the subject property, then subtract it from the total to arrive at the property's worth.

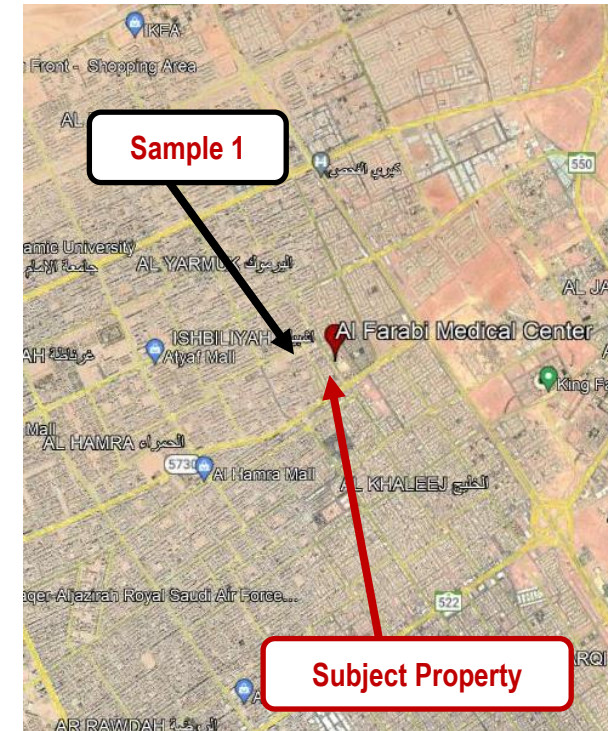
### 4.7 INPUT VALUATION PROCESS

After carrying out the inspection process of the subject property, and based on the purpose of the valuation, we surveyed the surrounding area for the purpose of bringing in information related to the same sector to begin the actual assessment. This information may include similar land prices, residual values, income rates and other information that may be useful, depending on the assessment method to be followed in this report.

## 4.8 COMPARABLE APPROACH

This method aims to collect data and information on actual sales and / or current offers of similar properties within the surrounding market, and then make the necessary adjustments to these comparisons in terms of area, location, shape, quality, content and others. Below is a summary of the valuation process using the comparable method and the amendments made to the available comparisons

| Characteristics of Samples |                  |           |                |
|----------------------------|------------------|-----------|----------------|
| Feature                    | Subject Property |           | Sample 1       |
| Quoting                    | -----            |           | Offering       |
| District                   | Ishbilia         |           | Ishbilia       |
| Sale Price                 | -----            |           | SAR 52,000,000 |
| Data Source                | Title Deed       |           | Market Survey  |
| Area Size                  | 11,340.00        |           | 15,000.00      |
| SAR / Sqm                  | -----            |           | SAR 3,467      |
| Sides Open                 | 4                |           | 4              |
| Adjustment Analysis        |                  |           |                |
| Feature                    | Subject Property | Sample 1  |                |
| Area size                  | 11,340.00        | 15,000.00 | -2.50%         |
| Location Desirability      | Average          | Average   | 0.00%          |
| Accessibility              | Average          | Average   | 5.00%          |
| Street Width (m)           | 40               | 35        | 0.00%          |
| Sides Open                 | 4                | 4         | 0.00%          |
| Land Shape                 | Regular          | Regular   | 0.00%          |
| Close to main street       | Yes              | Yes       | 0.00%          |
| Negotiable                 | -----            | No        | 0.00%          |
| Other Factor               | -----            | -----     | 0.00%          |
| Total Adjustments Ratio    |                  |           | 2.50%          |
| Total Adjustment Amount    |                  |           | SAR 86.7       |
| Net After Adjustment       |                  |           | SAR 3,553.3    |
| SAR / Sqm                  |                  | SAR 3,553 |                |
| Rounded Value              |                  | SAR 3,500 |                |



| SENSITIVITY ANALYSIS |                |                |                |                |                |
|----------------------|----------------|----------------|----------------|----------------|----------------|
|                      | -10%           | -5%            | 0%             | 5%             | 10%            |
| Land Area            | 17,046         | 17,046         | 11,340         | 17,046         | 17,046         |
| SAR / Sqm            | SAR 1,912.5    | SAR 2,018.8    | SAR 3,500.0    | SAR 2,231.3    | SAR 2,337.5    |
| Property Value       | SAR 32,600,475 | SAR 34,411,613 | SAR 39,690,000 | SAR 38,033,888 | SAR 39,845,025 |
| PROPERTY VALUE       |                |                |                |                |                |

Based on the market samples obtained with the assistance of some real estate experts in the region and the inspection made by our team, the average prices for similar properties falls in the range of 3,000 - 4,000 SAR / Sqm with an average of 3,500 SAR / Sqm. When comparing with the results of the analysis of comparisons, we found that the property value falls within the same range and is close to the market average values.

#### 4.9 COST APPROACH (DRC)

As a first step, the cost of reconstructing the building (the cost of replacement) was estimated, based on the average construction costs of similar properties and at the same level of finishes, services, utilities, and others. The opinion of some engineering experts was used in this regards. The following table shows the expected replacement costs for such property.

|                                 | Min Cost (SAR / Sqm) | Max Cost (SAR / Sqm) | Average Cost |
|---------------------------------|----------------------|----------------------|--------------|
| <b>Skeleton - Concrete Cost</b> | SAR 1,100            | SAR 1,200            | SAR 1,150    |
| <b>MEP</b>                      | SAR 350              | SAR 450              | SAR 400      |
| <b>Finishing Materials</b>      | SAR 650              | SAR 750              | SAR 700      |
| <b>Site Improvements</b>        | SAR 80               | SAR 120              | SAR 100      |
| <b>Owner Profit</b>             | 18%                  | 22%                  | 20%          |

In the following table, we will estimate the direct replacement cost of the property taking into consideration the main components of the building, such as the concrete structure, electromechanical work, finishes, site improvements, etc. Then we will estimate the value of the indirect costs as a percentage of the total direct costs to estimate the total construction costs of the project

| LAND                         |                  |                |
|------------------------------|------------------|----------------|
| Land Area                    | SAR / Sqm        | Total Value    |
| 11,340.00                    | SAR 3,500        | SAR 39,690,000 |
| Building                     |                  |                |
|                              | Unit             | Total BUA      |
| Upper and Underground Floors | Sqm              | 37,448.66      |
| <b>Total (SQM)</b>           | <b>37,448.66</b> |                |

| Development Cost               |                          |           |                           |                    |                         |
|--------------------------------|--------------------------|-----------|---------------------------|--------------------|-------------------------|
| Hard Cost                      |                          |           |                           |                    |                         |
|                                | Area                     | SAR / Sqm | Total                     | Completion Rate    | Total Cost              |
| Skeleton & Block               | 37,448.66                | SAR 1,150 | SAR 43,065,959            | 80%                | SAR 34,452,767          |
| Electro Mechanic               | 37,448.66                | SAR 400   | SAR 14,979,464            | 0%                 | SAR 0                   |
| Finishing                      | 37,448.66                | SAR 900   | SAR 26,214,062            | 0%                 | SAR 0                   |
| Fit outs & Appliances          | 37,448.66                | SAR 200   | SAR 7,489,732             | 0%                 | SAR 0                   |
| Furniture                      | 37,448.66                | SAR 0     | SAR 0                     | 0%                 | SAR 0                   |
| Site Improvement               | 11,340.00                | SAR 100   | SAR 1,134,000             | 100%               | SAR 1,134,000           |
| <b>Total</b>                   |                          |           | <b>SAR 92,883,217</b>     | <b>1134000.00%</b> | <b>SAR 35,586,767</b>   |
| Overall Soft Cost              |                          |           |                           |                    |                         |
|                                |                          |           | Total Hard Cost           | Ratio              | Soft Cost               |
| Initial Project Pre Cost       |                          |           | SAR 35,586,767            | 1.00%              | SAR 355,868             |
| Design                         |                          |           | SAR 35,586,767            | 1.00%              | SAR 355,868             |
| Eng Consultant                 |                          |           | SAR 35,586,767            | 2.00%              | SAR 711,735             |
| Management                     |                          |           | SAR 35,586,767            | 2.00%              | SAR 711,735             |
| Contingency                    |                          |           | SAR 35,586,767            | 5.00%              | SAR 1,779,338           |
| Others                         |                          |           | SAR 35,586,767            | 0.00%              | SAR 0                   |
| <b>TOTAL</b>                   |                          |           |                           | <b>11.00%</b>      | <b>SAR 3,914,544.39</b> |
| <b>Total Hard Cost</b>         | <b>SAR 35,586,767</b>    |           | <b>BUA</b>                | <b>37,448.66</b>   |                         |
| <b>Total Soft Cost</b>         | <b>SAR 3,914,544.39</b>  |           | <b>SAR / Sqm</b>          | <b>SAR 1,055</b>   |                         |
| <b>Total Construction Cost</b> | <b>SAR 39,501,311.59</b> |           | <b>Overall Completion</b> | <b>38.3%</b>       |                         |

After knowing the total construction costs at a rate of 1,055 SAR per square meter, we will estimate the economic life of the property according to the type of construction and its general condition, then apply the depreciation rates based on the actual age of the property. The developer's profitability will be added to the property's value after depreciation to reflect the estimated market value of the building

| DEVELOPMENT VALUE |                |                             |                |
|-------------------|----------------|-----------------------------|----------------|
| Total Dev Cost    | SAR 39,501,312 | Net Dep Rate                | 0.00%          |
|                   |                | Dev Cost After Depreciation | SAR 39,501,312 |
| Economic Age      | 40             |                             |                |
| Annual Dep Rate   | 2.50%          | Total Completion Rate       | 1134000.00%    |
|                   |                | Developer Profit Rate       | 7.0%           |
| Actual Age        | 0              |                             |                |
| Total Dep Rate    | 0.00%          |                             |                |
| Add Appr Rate     | 0.00%          | Dev. Profit Amount          | SAR 2,765,092  |
| Net Dep Rate      | 0.00%          | Development Value           | SAR 42,266,403 |

The total value of the building 81,960,000 SAR, which will be added to the value of the land in order to get the full value of the property as follows:

| Total Dev. Value | Land Value     | Total Property Value | Rounded Value  |
|------------------|----------------|----------------------|----------------|
| SAR 42,266,403   | SAR 39,690,000 | SAR 81,956,403       | SAR 81,960,000 |

#### 4.10 SUBJECT PROPERTY VALUE IN DIFFERENT APPROACHES

| Methodology         | Subject of Valuation | Value in Numbers | Value in Letters                                             |
|---------------------|----------------------|------------------|--------------------------------------------------------------|
| Comparable Approach | Land                 | SAR 39,690,000   | Thirty-nine million six hundred ninety thousand Saudi Riyals |
| DRC Approach        | Land + Building      | SAR 81,960,000   | Eighty-one million nine hundred sixty thousand Saudi Riyals  |

#### 4.11 SUBJECT PROPERTY VALUE

We are of an opinion that the total market value of the subject property taking into consideration the purpose of valuation by using DRC Approach is:

**Property Value: SAR 81,960,000**  
**Eighty-one million nine hundred sixty thousand Saudi Riyals.**

#### 4.12 REPORT USE

This valuation is for the sole use of the named Client. This report is confidential to the Client, and that of their advisors, and we accept no responsibility whatsoever to any third party. No responsibility is accepted to any third party who may use or rely upon the whole or any part of the contents of this report. It should be noted that any subsequent amendments or changes in any form thereto will only be notified to the Client to whom it is authorized.

#### 4.13 DISCLAIMER

In undertaking and executing this assignment, extreme care and precaution has been exercised. This report is based on the information supplied by the bank and or the owner/s of the property. The values may differ or vary periodically due to various unforeseen factors beyond our control such as supply and demand, inflation, local policies and tariffs, poor maintenance, variation in costs of various inputs, etc. It is beyond the scope of our services to ensure the consistency in values due to changing scenarios.

#### 4.14 CONCLUSION

We trust that this report and valuation fulfills the requirement of your instruction. The contents, formats, methodology and criteria outlined in this report are pending copyright. This report is compiled based on the information received to the best of our belief, knowledge and understanding. The information revealed in this report is strictly confidential and issued for the consideration of the client. The valuer's approval is required in writing to reproduce this report either electronically or otherwise and for further onward distribution, hence no part of this report may be copied without prior consent. We trust that this report and valuation fulfills the requirement of your instruction. The contents, formats, methodology and criteria outlined in this report are pending copyright.

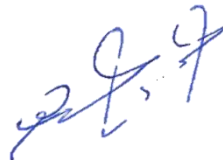
#### 4.15 ACCREDITED VALUERS

**Essam M. Al Husaini**  
Owner



**Fellow Member of (Taqeem)**  
License No. 1210000474

**Nabeel M. Al Husaini**  
CEO



**Member of (Taqeem)**  
License No. 1210002782

**Farah E. Al Husaini**  
Valuation Manager



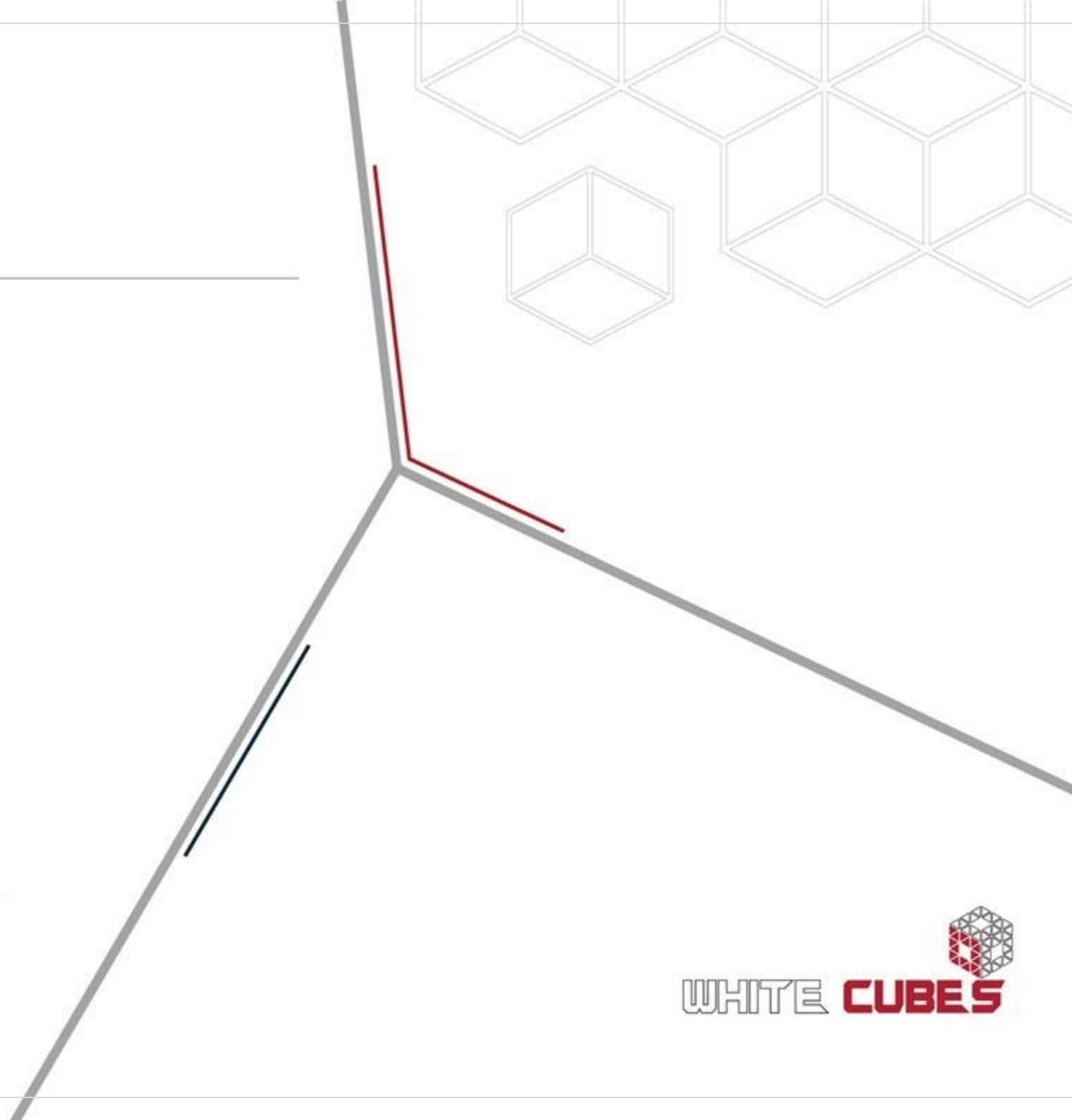
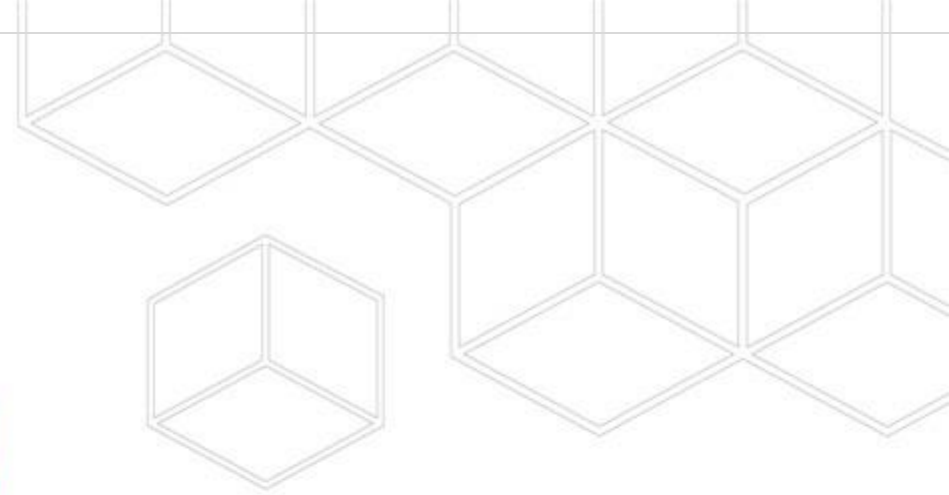
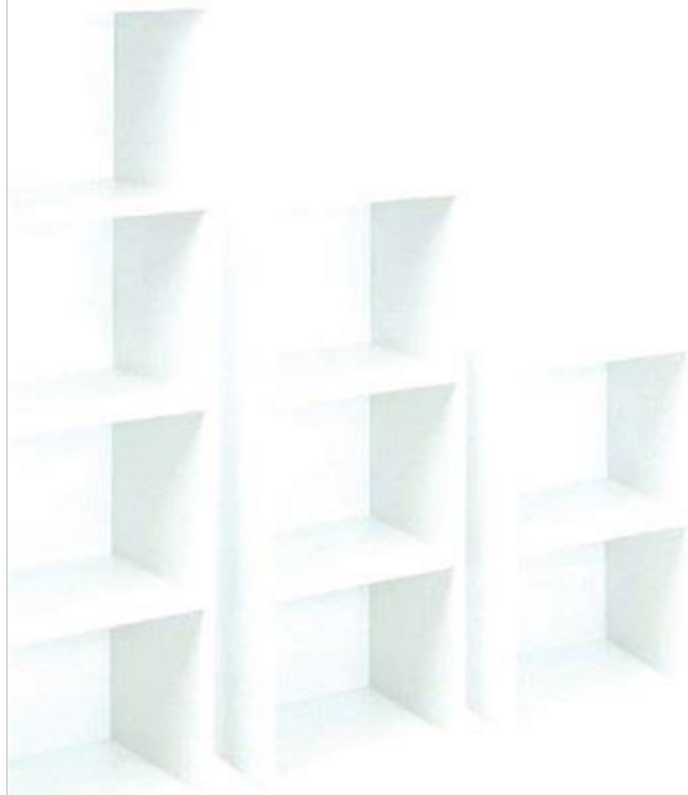
**Member of (Taqeem)**  
License No. 1210001964

**WHITECUBES Stamp**



# GENERAL NOTES

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## 5.1 CONSULTANT STATUS

We confirm that the consultant / valuator has no physical contact or affiliation with the original subject matter of valuation or with the client and can provide objective, unbiased valuation. We confirm that the valuator is competent to carry out the valuation task and has sufficient skills and market knowledge concerned to conduct the valuation.

## 5.2 DISCLOSING CONFLICT OF INTEREST

We affirm that we are completely independent of the customer and the subject of the valuation, and nothing contained in this agreement must be interpreted as constituting any relationship with the customer except for the normal official relationship of work, or that it aims to establish any business relationship whatsoever between the customer and White Cubes employees. We also confirm that we do not have any conflicts of interest with the customer's property. We would like to draw your attention to the following:

*The subject property was previously valued by White Cubes*  
*White Cubes was previously involved in selling activities related to the property*  
*White Cubes was previously involved in advisory services related to the property*

| No | If Yes                            |         | Remarks |
|----|-----------------------------------|---------|---------|
|    | Client                            | Date    |         |
| ✓  | Awal Al Malqa Real Estate Company | 12/2021 | -----   |
| ✓  | -----                             | -----   | -----   |
|    | -----                             | -----   | -----   |

## 5.3 CONFIDENTIALITY

This document and / or any other documents received from the client are confidential between White Cubes. and the client. Except as may be required by any court or authority, the subject service shall not disclose or use or cause to be disclosed or used, at any time during the Term.

Any of the Client's secrets and/or confidential information, any other non-public information relating to the client business, financial or other affairs acquired by the subject service during the process remain confidential.

## 5.4 ENVIRONMENTAL MATTERS

We are not aware of the content of any environmental audit or other environmental investigation or soil survey which may have been carried out on the property and which may draw attention to any contamination or the possibility of any such contamination.

In undertaking our work, we have been instructed to assume that no contaminative or potentially contaminative use has ever been carried out on the property. We have not carried out any investigation into past or present uses, either of the properties or of any neighboring land, to establish whether there is any contamination or potential for contamination to the subject properties from the use or site and have therefore assumed that none exists. However, should it be established subsequently that contamination exists at the properties or on any neighboring land, or that the premises has been or is being put to any contaminative use, this might reduce the value now reported.